

Latest polls bring election battle to life

Kinnock tries to drive wedge in Alliance

By Robin Oakley, Martin Fletcher and Sheila Gunn

The latest batch of opinion polls brought the election to life yesterday, with the first signs of a developing tactical vote and the first faint whiffs of speculation about the prospect of a hung Parliament.

As they did so, Mr David Steel and Dr David Owen differed publicly on their willingness to support a minority government led by Mrs Margaret Thatcher and Mr Neil Kinnock began trying to drive a wedge between the Alliance partners.

The political battle was sharpened by a tough speech

from Mr Douglas Hurd, the Home Secretary, suggesting that Labour's plans for greater political control of the police would prove a "bully boys charter", increasing mass picketing and creating no-go areas on council estates.

The latest Gallup poll, published in *The Daily Telegraph* today, showed some signs of

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the long expected revival in Alliance fortunes. It measured support at: Conservatives 40.5 per cent; Labour 36.5 per cent; Alliance 21.5 per cent. That compares with figures of 44.5, 36 and 18 per cent in the previous Gallup poll a week ago.

The Conservative vote had remained above 41 per cent as it has done in every poll since the election began, but if the latest Gallup figures were repeated on a uniform swing on June 11 the Tory majority would be cut to 20. A hung Parliament is not yet a likely prospect, but the trend of the polls is moving gently in that direction.

An NOP poll of 52 marginal seats, however, published in *The Independent* today, brings better news for the Conservatives. This puts support for the Tories at 43 per cent; Labour at 34 per cent; and the Alliance at 20 per cent. Compared with the previous NOP poll, the Conservatives are up 1 percentage point, Labour and Alliance are down one point. Such a pattern would see the Tories home with a majority of more than 100.

There will be some alarm in the Conservative camp at the signs of the Alliance lifting off the bottom. Until now the Tory majority prospects have been shored up by Labour advancing in the Conservative-Alliance marginals.

But the *Newsnight* poll on Tuesday night showed the first signs of a tactical vote developing and if the Alliance picks up in the latter stages of the campaign as it did in 1983

then the Tory majority is likely at least to be trimmed. Mr Norman Tebbit, the party chairman, and his campaign team were meeting in Central Office last night to plan a major advertising blitz for the final stages of the campaign. At this point in the last election the three Conservative party chairmen, Mr Cecil Parkinson, was able to save the party hundreds of thousands of pounds by cancelling a planned advertising campaign.

The Alliance leaders, who have predicted all along that their support would begin to gather in the final 10 days of the campaign, will take new heart from the Gallup figures, though there is still a long way for them to go. But yesterday they were split in their attitudes to what the Alliance would do if Mrs Thatcher was returned as the leader of the largest party in the Commons but without an overall majority.

Although Mr Kinnock once again he ruled out any question of a deal with the Alliance, he made it clear that he had regard for Mr Steel and his party but could never work with Dr Owen and the SDP.

Mr David Steel jostled Dr Owen by stating unequivocally that the departure of Mrs Thatcher would be the price of Alliance support for a minority Conservative government.

The Liberal leader's comment was a clear and calculated attempt to cook book anti-Thatcher voters pushed into the Labour camp by the apparent strong pro-Tory bias of Dr Owen.

Mr Steel denied that his remarks left him at odds with Dr Owen, claiming that the SDP leader had said the same thing many times, only in "slightly more moderate language".

Dr Owen, however, has repeatedly refused to lay down such conditions for Alliance support. Interviewed on the *Jimmy Young Show* yesterday, he said only that it was inconceivable that Mrs Thatcher would stay on in such circumstances.

Mr Steel told a caller on BBC radio's *Election Call* "I find it unimaginable - that's the best word I can use - that

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The Princess of Wales giving the Duchess of York a helping hand to keep her hat on shortly before the start of 208th Derby at Epsom yesterday (Photograph: Julian Herbert). Derby market, page 2; Race report, page 38

Companies line up to fund new city colleges

By John Clare, Education Correspondent

Leading industrialists and businessmen are queuing up to support the Government's proposed network of 20 city technology colleges.

The *Times* has been shown a confidential list of organizations, many of them household names, which are prepared to put up £1 million each to help set up 11 colleges.

However, the offers are conditional on the Conservatives winning the election. The Labour Party and most Labour-controlled local education authorities have expressed strong opposition to the scheme.

The expression of widespread support comes on the day that Mr Kenneth Baker, Secretary of State for Education and Science, is to announce the founding of a city technology college in Nottingham.

Mr Harry Djanogly, a local textile industrialist, has agreed to contribute £1 million from his personal fortune towards building and equipping a school for 1,000 pupils on a green-field site within three miles of the city centre.

The Government, if the Conservatives are re-elected, will contribute up to another

£6 million in the form of a mortgage on the property, and meet the running costs.

The college is the fourth to be announced since October, when Mr Baker launched the scheme. He said that if businessmen supported it, a pilot network of 20 colleges would be set up in inner-city areas by 1989. They would be independent charitable trusts offering a free education with a technological bias.

Sponsors willing to contribute £1 million have already been found for colleges in

£1m benefactors

Solihull, South Yorkshire and the London borough of Wandsworth.

Today's announcement also heralds significant changes in the nature of the proposed colleges.

The area from which they would be allowed to draw pupils is to be widened to a radius of 45 minutes travelling time, and the cost of travel would be borne by a grant from the Department of Education and Science.

The move is intended to defuse one of the most persistent criticisms of the colleges: that they would harm schools in their immediate neighbourhood by creaming off more able pupils.

It is clear that the businessmen who are supporting the colleges see them as the start of a national system of selective, vocationally-oriented schools.

The driving force behind the scheme is Mr Cyril Taylor, an educational entrepreneur who heads a newly formed umbrella organization, the City Technology Colleges Trust. He has worked closely with Mr Baker.

Mr Taylor believes that the Conservative plan to allow schools to opt out of local authority control will encourage many comprehensive schools to become city technology colleges.

Mr Taylor's inspiration is the Organization for Rehabilitation through Training (ORTT), an international group which runs 800 technical schools in 35 countries.

Lord Young, the Secretary of State for Employment, was chairman of the organization's British section for five years, and Mrs Thatcher is also keenly interested in its work.

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Urgent call for Opren settlement

By Frances Gibb

Lawyers for the 1,500 alleged victims of the anti-arthritis drug Opren called yesterday for an immediate settlement of compensation after a Court of Appeal ruling which will force hundreds to drop their claims in the courts.

Mr Rodger Pannone, chairman of the team of six lawyers co-ordinating the victims' claims, said it was "public knowledge" that a settlement with the drug manufacturers Eli Lilly was nearly achieved before this week's Court of Appeal hearing.

It could not be right for the company and the Government "to delay settlement until they see how many victims have had to drop out" because the English legal system could not overcome the costs problem of a big case where multiple plaintiffs take on a multi-national company, Mr Pannone said.

His comments came after Sir John Donaldson, Master of the Rolls, sitting with Lord Justice Lloyd and Lord Justice Balcombe, had rejected an appeal by the Opren claimants against a ruling that they should all - whether on legal aid or not - equally share the costs of the legal action.

The ruling has already forced nearly 500 of those on private means to drop out. Some of those on legal aid may also now withdraw.

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'Apathy' gives Militant victory

By John Spicer

Militant Tendency has won control of the biggest civil service union following a violent swing to the left. Eighteen seats of the 20-strong executive committee of the Civil and Public Services Association (CPSA) have been taken by Militants, leaving the union's right-wing general secretary, Mr John Ellis, isolated together with the president and one vice-president.

Mr Ellis blamed the "idleness and apathy" of the union membership for allowing Militant in take over.

Only 43 per cent of CPSA's 146,000 members voted in the ballot.

Mrs Marion Chambers, the union's president, said she was still worried that 90 branches of the union had failed to register a vote in the election because of "irregularities".

The CPSA, which represents the lowest paid workers in the Civil Service, is one of the most volatile unions in Britain. Earlier this year there was a fierce contest over the election of general secretary.

The Militant-backed candidate, Mr John Macreadie, won on the first ballot by 121 votes, but after objections he lost the re-run heavily. On Monday his election as deputy general secretary was announced.

The new executive, including president and vice-presidents, is now made up of 18 Militants, two from the "broad left" and nine moderates, seven Militants and three "broad left".

Commenting on the election result, Mr Ellis said the new executive would have three priorities. In the short-term, it had to win the pay battle with the government; in the medium term, it had to continue the fight to win new members and stop any loss of membership; and in the long-term, the CPSA had to continue negotiations with other civil service unions to ensure a merger that would give them more power with government.

Mrs Chambers said an indication of the true feeling of the membership was that she was re-elected President and Mrs Kaia Losinska was re-elected senior Vice-President.

"If everyone else in the election had stated where they stood as clearly as we have, things would have turned out very differently", she said.

The Tory Party chairman, Mr Norman Tebbit, commented on the CPSA result shortly after it was announced by speaking of his "immense sadness" over the Militant victory.

He predicted that many members of the CPSA would now leave.

Dollar aid ruled out in Venice

By David Smith

No new steps to help the dollar will be taken at next week's world economic summit in Venice. Currency dealers fear that, without action by the leading countries, the dollar could tumble. But Mr James Baker, the US Treasury Secretary, said that there would be no new initiatives.

British government sources warned against expecting action other than a reaffirmation of the leading countries' support for currency stability. Mr Nigel Lawson, Chancellor of the Exchequer, hopes to secure support for new moves to ease the debt burden on the poor countries of sub-Saharan Africa.

Mrs Thatcher will be present in Venice for the start of the summit on Monday evening, leaving at midday on Tuesday.

Government sources said that as well as economic issues such as trade and international debt, the summit would discuss AIDS, drug abuse and terrorism.

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Dollar pressure, page 21
Economic View, page 23

Jaffna aid boats are turned back

From Michael Hamlyn, Palky Base, Jaffna

After a four-hour struggle in the dark between the national pride of Sri Lanka and the angry power of India, the confrontation over relief supplies for Tamils ended late last night with India backing away.

A ragamuffin flotilla of 19 fishing boats loaded with rice, lentils, wheat and sugar turned back to Rameswaram in south India whence they had set out.

India sent the little convoy to relieve the suffering of the people of the Jaffna peninsula in the north of the island republic. Sri Lanka says they do not need it or want it.

The boats were intercepted on their way between the south Indian port and the Sri Lankan coast by Sri Lankan navy patrol boats and told they could not proceed.

As darkness fell, the leader of the Indian expedition, Mr D.K. Maitra, an official of the external publicity department of the Foreign Ministry, said, according to the Sri Lankan National Security Ministry, that they were bringing urgent supplies to the starving people of Jaffna.

Sri Lanka said that the people of Jaffna were not starving, but that they had heard that there were people in the south Indian state of Tamil Nadu who were.

Mr Maitra was invited on board a Sri Lankan navy patrol boat to continue the discussions while his little armada beached on islands to the south.

Mr Lalith Athulathmudali, the Sri Lankan Minister of National Security, welcomed the end of the confrontation, saying: "Good sense has prevailed."

But some diplomatic observers considered that the withdrawal by the Indians was only a temporary phase, and that they could return tomorrow, with a different attitude.

Continued on page 20, col 5

Tebbit condemns campaign violence

By Sarah Thompson

Arson and violence are the election weapons of the new left. Mr Norman Tebbit, the Tory Party chairman, said yesterday at the scene of a devastating arson attack on a north London Conservative campaign headquarters.

Mr Tebbit was quick to appear on the scene to condemn as "an outrage perpetrated by the extreme left" the attack which destroyed the campaign headquarters of Mr Oliver Letwin, Conservative candidate for Hackney North and Stoke Newington.

The police have turned down a request for extra protection from Mr Letwin, who will move his headquarters from house to house to evade more attacks.

Mr Tebbit, speaking outside the gutted four-storey building which housed a computer storing vital canvass returns and 35,000 leaflets, said: "One can only assume if it is arson that it was an outrage per-

petrated by the extreme left. "This is the way the new left fights elections. All of us in democratic parties would deplore this sort of thing."

"I am sure Mr Kinnock would deplore this extremely vigorously."

Mr Letwin, aged 31, a former member of the 10 Downing Street policy unit and special adviser to Sir Keith Joseph, former Secretary of State for Education and Science, said that the blaze was the work of the "loony hooligan fringe".

The fire, which destroyed the £200,000 building and caused £12,000 damage to equipment, is being treated as arson after traces of petrol were found in the basement.

Mr John Heddle, Tory candidate for Mid Staffordshire, offered a £250 reward yesterday for information leading to the arrest of vandals, who badly damaged a campaign vehicle in Lichfield yesterday.

Doctor's report says Iranian envoy 'healthy'

By Ian Smith

The Foreign Office will today be asked to instigate a formal investigation into allegations that the Iranian vice consul, Mr Ahmad Ghasemi was severely beaten by police when arrested following a car chase along crowded suburban roads.

The diplomatic demand is based on a medical report prepared for a Consul General in Manchester by a local doctor called to examine Mr Ghasemi at his home in Riverton Road, East Didsbury a week ago.

Consular officials have told the Foreign Office that injuries suffered by Mr Ghasemi were so severe they almost caused his death.

The medical report, a copy of which is now in the hands of *The Times*, lists the injuries as welts to both wrists and swollen testicles. The recommended treatment was "rest and Paracetamol painkillers." The doctor's examination took place at 9.15pm, approximately three hours after Mr Ghasemi, aged 29, appeared before Manchester City magistrates accused of stealing £7,350 worth of goods from three city centre department stores, assaulting a police officer, damaging his wrist-watch and reckless driving.

According to a consulate spokesman, Mr Saeed Nikfarjam, the vice consul was told by the doctor that the injuries he had sustained might well have caused his death.

The typed six-paragraph report, written on June 1, describes how the doctor was called to Mr Ghasemi's home where he found the diplomat lying in bed looking a little tense and complaining of headache and severe pains in the groin. Mr Ghasemi also complained of pains all over, particularly with the anterior part of his lower rib cage by laterally and in the left loin.

On examination, continues the report, the doctor found a slim healthy young man.

Significant findings, says the report, were small welts at both wrists with one pin-point abrasion on the right wrist and a 2in by 1in left scrotal mass which was fluctuant and tender,

probably a scrotal haematoma (a blood clot in the scrotum).

The doctor said there were no signs of head injury or of body injury anywhere and no visible sign of any other bruising or trauma.

"I reassured Mr Ghasemi that the pain would settle and recommended a scrotal support, rest in bed and Paracetamol as a pain-killer," continued the report. "I would expect Mr Ghasemi to return to full health within two to three weeks, though the left scrotal swelling may persist for several weeks longer than this."

The doctor advised if the scrotal swelling failed to resolve, the case should be reviewed by a doctor to

IN PART 2

Case for law

The law offers a combination of intellectual challenge, personal responsibility and ample scope for creative thinking, says an introduction to the six-page General Appointment section. Pages 27-32

Portfolio Gold

● The Times Portfolio Gold daily competition prize of £4,000 was shared by two readers yesterday. Details, page 3.
● Portfolio list, page 25.

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NEWS SUMMARY

Abortion choice given to doctors

A High Court judge gave doctors the right to choose yesterday whether a severely mentally handicapped woman incapable of giving her consent should have an abortion.

Mr Justice Reeve ruled in the Family Division that it would not be unlawful to carry out the operation just because the unnamed woman suffering from Down's syndrome lacked capacity to give informed consent.

The decision given in camera after hearing that a termination was in the woman's best interests, was revealed by lawyers with his consent. They said there was a substantial risk of the baby being deformed.

Law report, page 34

Boost for Bull Ring

Part of Birmingham's 23-year-old Bull Ring shopping centre could be demolished to make way for a £100 million development to revitalize the area.

The scheme, announced yesterday, was greeted by Mr Fred Chapman, chairman of Birmingham's planning committee, as the "rebirth" of the centre. He said the scheme would take the Bull Ring into the twenty-first century.

The project has been put forward by London and Edinburgh Trust, the new owners of the Bull Ring.

Record damages

A former Royal Navy officer was awarded a record £450,000 in libel damages in the High Court in London yesterday against a Greek newspaper with a British circulation of 50.

Lieutenant Commander Martin Packard, who now lives in Malta, had been accused in the newspaper *Elphorotipia* of having been a double agent during the 1960 Greek military dictatorship. The award was made against Dr Giannis Andrikopoulos, of Dingwall Gardens, Golders Green, north-west London, and the editor and publishers.

Scott leads climb

Doug Scott, the mountaineer, is to lead an assault on the unclimbed K2, the world's second highest peak, in spite of suffering eight broken ribs in a riding accident.

Mr Scott, who returned to his home at Heskett Newmarket, Cumbria, after 10 days in hospital, said yesterday that he would join the seven-man team, including his son, aged 24, on its departure for Pakistan next week.

Dimbleby takes over

Jonathan Dimbleby is to succeed John Timpson as chairman of BBC Radio 4's *Four Questions* when the programme returns in September.

Mr Dimbleby, aged 42, the presenter of Thames Television's *This Week*, will be only the fourth regular chairman in the 39 years of the programme, which travels more than 12,000 miles every year.

The longest-serving chairman was Freddie Griggswood (19 years) and David Jacobs (16 years). Mr Timpson succeeded Mr Jacobs in 1984.



Moult left £750,000

Ted Moul, the farmer and broadcaster who shot himself during a bout of depression, left an estate valued at £753,013.

Mr Moul, aged 60, died at his farm in Ticknall, Derbyshire, after working about his crops, the bad weather and a planned appearance in a pantomime. He had been receiving medical treatment for depression.

The estate roughly reflects the value of the farm, Mr Moul's solicitor, Mr John Horton, said.

Mrs Marie Moul, his widow, no longer lives at the farm.

Husband given wife's kidney in transplant

By Robert Matthews

What is believed to be the world's first kidney transplant from a woman to her husband has been carried out at the Royal Free Hospital, in London.

Mrs Janet Price, aged 51, donated one of her kidneys to her husband Ray, aged 54, who would otherwise have faced a lifetime of kidney dialysis.

By what surgeons consider to be a million-to-one chance, Mrs Price's kidney turned out to be an exact tissue match to that of her husband. Such a match is rarely found, even with blood relatives. Mr Price rejected the offer of a kidney from his son Stephen, aged 30, before he knew about the closeness of the match with his wife.

"My husband didn't want me to do it, as he said he would never forgive himself if something went wrong. However, the hospital said that they hadn't lost one yet, so we went ahead," Mrs Price said yesterday, before the operation.

She said that it was not certain whether her husband would be able to take up employment after the transplant. "We've just got to look after each other," she said.

Following the death of the Islamic art historian, Anthony Hunt, some 18 months ago, a part of his important and superb collection has now been released by his mother to a Wellesley Briscoe and Partners Limited for a

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Anthony M. Hunt died in October 1985 at the early age of 53, after a period of ill health.

He had been educated at All Hall's and Worcester College, Oxford, after a period on the Stock Exchange, travelling, and running his own art gallery in London, he returned to academic studies at the School of Oriental and African Studies, University of London, where he increased and refined his lifelong passion for the art of the Middle East. His studies led to several periods in the Middle East where he also served as Assistant Director of the British Institute of Persian Studies in Tehran.

His academic studies, writings and acquisitions were especially related to Iran where he collected and travelled extensively.

His long association with the major Islamic festivals, especially those in London in 1977 and 1978, which he was instrumental in organising, and the International Carpet Conference, meant that exceptionally important and magnificent creations passed through his hands.

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TERMS: CASH AND ALL MAJOR CREDIT CARDS

BAe beaten by US in bid for space TV satellites

By Robert Matthews

British Aerospace has failed to win a £200 million contract because it could not guarantee meeting the deadlines demanded. The contract, for space-based television satellites, was awarded to the US-based Hughes Aircraft Company by the network's operators, British Satellite Broadcasting (BSB). The third competitor was Comsat, a US government satellite agency.

BSB, which won the franchise for the UK's first channel direct broadcast satellite (dbs) TV service from the

Independent Broadcasting Authority last December, had demanded that the first satellite be in orbit by Autumn 1989, in time for the Christmas peak viewing season.

But according to Mr Graham Grist, the acting head of BSB, only the two American bidders guaranteed the deadline.

"British Aerospace felt that they couldn't give a contractual commitment to that date", said Mr Grist. Nor was the company prepared to match the financial package offered by the two American bidders.

Despite the impossibility of getting insurance for satellite launches, Hughes has undertaken to pay for the satellite if it blows up.

And the American company has agreed to supply a large amount of so-called "non-recourse" finance for the project, which means that BSB's shareholders will not have to guarantee repayment to Hughes.

This was a crucial factor for BSB, according to Mr Grist. "We are a company starting from nothing, and we have to raise money to get going. So it

is not just cost, but how we pay it that matters, and whether the shareholders have to guarantee that payments must be made", he said.

Without such a financial package potential investors in BSB could well be deterred from backing the venture, he believed.

The investors, which include the Granada group, Pearson, Virgin and Anglia Television, were expected to have to come up with around £250 million, but this figure is now likely to be substantially reduced.

British Aerospace countered critics of its handling of the bid by saying that it had offered to lend money without security to BSB by deferring the payment of several tens of millions of pounds for five to six years.

But, said Bae, "It became apparent that this was insufficient, and that Bae would have had to at least double this unsecured lending".

In so doing the company would have been staking a great deal on the success of BSB.

Nalogo's election leaflets illegal

By Tim Jones

The local government union Nalogo was yesterday ordered to remove billboards and to stop distributing leaflets critical of the Government which had formed the basis of a £1 million campaign arguing for more money to be spent on public services.

In the High Court, the Vice Chancellor, Sir Nicolas Browne-Wilkinson, said he was in no doubt that the main message of the leaflets distributed by the National and Local Government Officers' Association was that people should vote against the Conservatives.

He granted an injunction to two Conservative trade union members, Mr Alan Paul, of the union's Wakefield metropolitan district branch, and Mr Simon Fraser, a Woods-worth branch member, prohibiting the union from pursuing its Make People Matter campaign on the ground that it was unlawful under the Trade Union Act 1913.

The campaign, which had begun in January, was designed to coincide with the local elections in May and the run-up to the general election. The union had deliberately concentrated the campaign on marginal Conservative seats.

Sir Nicholas said the leaflets contained nothing critical of any party other than the Conservative Party and ran down the record of the Government since 1979.

He said: "The inference from the leaflet is really overwhelming. The only rational meaning is to vote against the Conservative Party".

Nalogo, with 750,000 members, is not affiliated to a political party nor does it have a political fund.

During the hearing, the court was told that leaders of the union had endorsed a motion pledging full support for the electoral removal of the Conservative Government, in apparent violation of Nalogo's political independence.

Law Report, page 34

New move to save college

by Sarah Thompson Education Reporter

A new face-saving proposal for the troubled University College, Cardiff, which could stop the college forfeiting a £10 million hand-out from the Government, has been put forward by the University of Wales.

Financial mismanagement has been blamed for an accumulated debt of £4.5 million, which is forecast to rise to £17 million in 1989-90 unless urgent action is taken.

Strings attached to the £10 million offer include the sacking of the principal, Dr Bill Bevan, and the complete overhaul of financial affairs under the close scrutiny of the University Grants Committee.

Sir Peter Swinnerton-Dyer, UGC chairman, said this week that the college must accept a takeover proposal from the nearby University of Wales Institute of Science and Technology by 19 June or be forced to close.

But Dr Gareth Owen, vice-chancellor of Wales University, and principal of University College, Aberystwyth, has proposed that the principal of UWIST should take over as principal of UCC in the first instance, continuing as head of a joint institution when the merger takes place.

The proposals are more acceptable to UCC's senate and council than a straightforward UWIST offer to put UCC staff under contract to UWIST - which UCC staff fear will mean heavy job losses.

The UCC senate has reluctantly agreed to accept UWIST's principal, Dr Aubrey Trotman-Dickenson, but the college council refuses to accept a new principal except by a majority vote of the two college councils.

Stoppard case youths bailed

Three youths who admitted assaulting the son of Tom Stoppard, the playwright, at a private school, were released yesterday on bail pending reports at the Central Criminal Court.

The court was told that John Freeman, a former pupil aged 17, of Warwick Road, Earl's Court, William Gerbasser, aged 17, of Ovington Gardens, Chelsea, and Ottmar Mosbacher, aged 18, of Rutledge Gate, Knightsbridge, conducted a campaign of "considerable intimidation" against Barnaby Stoppard, aged 16.

Trident plan moves ahead costing £50m every month

By Michael Evans, Defence Correspondent

Work has begun on a crucial section of the fourth submarine in the Trident nuclear missile programme which is now costing about £50 million a month, it was confirmed yesterday.

The latest breakdown of Trident expenditure was disclosed in a report by the former Commons defence committee published yesterday, and shows that the financial commitment to the new system, which will replace Polaris, is increasing at a rapid rate.

Although the Government has so far ordered only one submarine, HMS Vanguard, a separate contract signed in 1984 with Vickers Shipbuilding and Engineering for the construction of the missile tubes means that work has begun on the other submarines.

According to the defence committee report, the materials for the missile tubes for the fourth submarine, known as SSBN 08, were scheduled to have arrived last month, with manufacturing work beginning this month.

A spokesman for Vickers at Barrow in Cumbria confirmed yesterday that work had just started on the missile tubes on the last of the four Trident submarines. The tubes, which dwarf the ones used for Polaris, are crucial long-lead items that need to be completed before work is finished on the submarine hulls.

The committee was told by the Ministry of Defence that the missile tubes for the first submarine, which, unlike the other three, are being supplied by the United States, will be completed this August. The tubes for the next three, which are being built by Vickers, will be ready by April 1988, August 1989 and December 1990 respectively.

Yesterday's report revealed that up to January 31 this year £22 million had been spent on

the second submarine, SSBN 06, £3 million on SSBN 07 and £21 million on SSBN 08. The extra expenditure for the fourth submarine reflects the purchase of spare parts that will be available for the whole construction programme.

The committee estimated that the order for the second Trident submarine, which is expected later this year unless Labour wins the election, would push the cost of the programme in 1988-89 to £925, representing 5.2 per cent of the defence budget and 11.5 per cent of the equipment budget.

Even though the pressure on the defence budget had continued to grow, the burden imposed by the Trident programme had not increased because the estimate of overall costs had recently declined.

In January, Mr George Younger, the Secretary of State for Defence, announced that the estimated cost had been reduced by £546 million to £9,265 million because of favourable exchange rates and genuine savings arising from hard bargaining with the United States.

The Ministry of Defence told the committee that there had been delays in some of the new production facilities at Aldermaston, the atomic weapons research establishment where the Trident warhead is being designed.

The committee said that if the delays were to affect the in-service date for Trident, it would be necessary for one of the Polaris submarines, HMS Resolution, to undergo a fourth refit.

A report published by Scientists Against Nuclear Arms yesterday claims that during 1988-93 Trident would take up between a quarter and a third of spending on new military equipment, leading to major cuts in conventional expenditure.

Leading article, page 11

Electricians back nuclear power

By Tim Jones

The electricians' union overwhelmingly rejected yesterday Labour's commitment to gradually phasing out nuclear power stations, despite its desire to return the party to power.

Although one delegate at the union's conference in Blackpool described the vote as a "kick in the teeth for Kinnock", the decision was not unexpected.

Apart from practical objections, some union members are concerned over the implications of a future energy policy based primarily on coal and subject to the influence of Mr Arthur Scargill, president of the National Union of Mineworkers.

Delegates to last year's Labour Party conference supported Mr Kinnock over his declared objective of a phased shut-down of the nuclear power industry over 20 years.

Speaking for the executive committee of the Electrical, Electronic, Telecommunication and Plumbing Union, Mr Frank Champman said he was sure the TUC's review of

nuclear power, which should be completed in time for September's congress, would favour an energy programme which included nuclear power.

He gave a warning that scrapping such power would increase costs by up to 30 per cent and bring the danger of power cuts. In addition, he said, the future of 200,000 jobs would be put in jeopardy.

Another delegate, Mr Michael Barr, said: "If the Labour Party is serious about putting people back to work it cannot contemplate closing the nuclear power industry with such a serious loss of jobs".

Forty Customs officers whose job is to clear letters and packets coming in from overseas have stepped up their industrial action which has led to a backlog of about 150,000 items at the Mount Pleasant sorting office in north London.

They claimed that the Board of Customs and Excise ordered the release, without checks, of about 95,000 items.

In pursuit of the unbelievable on Derby Day

By Robin Young

Trying to stop the British public losing money on Derby Day is a bit like asking rain clouds not to leak.

It was, however, the task Mr Alan Renner, Surrey's assistant county trading standards officer, set himself yesterday. With a team of 10 assistants he trawled Epsom Downs in search of counterfeit goods and unscrupulous traders.

Not everyone goes to Epsom to watch the races. Tradition dictates that on Derby Day, and on the previous Sunday, there is a big market on the Downs. Punters not interested in horse flesh

can try their luck buying anything from a dinner service to a garden barbecue.

This year there were 600 stalls arranged in three avenues on the left opposite the grandstand, filling the space between the open-topped double decker buses in the Lonsdale enclosure and the beer tents. Business was brisk even during the big race.

Mr Renner and his squad tried to police the traders' activities from an unmarked van in the police compound, behind the fifth Genuine Gypsy Rose Lee on the left. Gypsies, genuine or otherwise, Mr Renner said, were the least of his problems.

"I don't know of any regulations to govern what they are doing", he said. "We need to have some reference point."

Neither can he do much about mock auctioneers, eight of whom attracted big audiences throughout the day. "I wouldn't say these goods were stolen", one cried. "It's just that they're not paid for."

Mr Renner said he would need many officers, photographers, recorders and the assistance of the police to have any hope of prosecuting them. "In fact the police are not very interested", he said.

The auctioneers proved the gullibility of their average

punters by asking them to pay £10 for unseen goods. One made his audience solemnly vow: "If I find that I have bought an empty box I will still be delighted". Another identified those who had paid in advance by asking them to wear plastic carrier bags on their heads, rather like race horses in blinkers.

Mr Renner had more luck with stalls selling "nine carat gold" jewellery and counterfeit audio cassette tapes (£2 each). A pocket magnet sufficed to identify the cheap base metal jewellery and badly printed labels gave away the cassettes. Goods worth nearly £3,000 at the traders' asking prices were seized in five raids

and prosecutions are pending. "I think we are winning", Mr Renner said. "Two years ago there were a thousand stalls and they filled the space right up to the perimeter road. We just filled our van with counterfeit goods and had to knock off when we had no room for more. This year we know that many of the dishonest traders kept away, and there was a lot of open grass."

Any money that was saved on defective electric kettles, shoddy toasters and counterfeit Lacoste shirts would have been mostly squandered on rank outsiders. Reference points are not the race-goers' shoppers' strongest suit.



Workers at Smithfield meat market hold a meeting at the Rotunda.

Smithfield faces total shutdown

By David Sapsed

Crisis talks will be held tomorrow to try to stop a shutdown of Smithfield, Britain's biggest meat market, in a dispute over union power to tell firms whom to hire.

Mr Ron Todd, general secretary of the Transport and General Workers' Union (TGWU), intervened yesterday after two-thirds of the 62 firms at Smithfield had been temporarily blocked.

Earlier, trading had been interrupted by two meetings and two walk-outs.

Although the confrontation centres on one company, Allied Meat Importers (AMI), it has brought to a head a two-year dispute on which the market's future hinges.

The City of London Corporation is prepared to

embark on a multi-million pound refurbishment but, in 1985, set a pre-condition that existing restrictive practices must end. No agreement has been reached.

Yesterday, Mr Peter Martinelli, general manager of AMI at Smithfield, threatened to unload a consignment of beef with non-union labour.

The Tenants' Association yesterday passed a resolution supporting AMI "in the principle of freedom of choice in employing labour". Another threatened that, if there were further strikes, staff would not be re-employed on the same basis.

It is not clear whether the 500 union members will agree, pending Friday's talks, to work for companies backing Mr Martinelli.

Ends.

City technology colleges

Vision of a self-made man

By John Clare, Education Correspondent

Mr Harry Djanogly, who has contributed £1 million from his personal fortune to help set up a city technology college in Nottingham, describes himself as a "simple industrialist who wants to see some good happen".

He is chairman of Nottingham Manufacturing, a textile company with 12,000 employees, which was recently absorbed into the Coats Viyella group.

Mr Djanogly is a self-made man who ascribes his success to three things: "hard work, very hard work and bloody hard work".

The business was started in 1935 by Mr Djanogly's father and uncle, who set up a stocking factory in a Nissan hut in Mansfield. They were Russian Jews who had fled from Moscow to Germany in 1917 and on to Britain when the Nazis came to power.

"They had no money and no English", Mr Djanogly said. "But they did have skills and they knew how to work hard."

Mr Djanogly left school to

join the firm when he was aged 16. He studied textile engineering and accountancy at night school.

His interest in education arises from his difficulties in recruiting school-leavers with the skills he requires. "I am a practical manager, not an educationist. All I can look at is the end product", he said.

"It is obvious that young people, especially those who

are not O-level material, need vocational training. At 16 they are ill-equipped for the modern world. They need mechanical, computing and electrical skills and modern languages. But they have not got them and it is very sad."

Six months ago, Mr Djanogly, like 2,000 other businessmen, received a letter signed by Mr Kenneth Baker, Secretary of State for Education and Science. It asked for financial backing for a pilot network of city technology colleges.

"I was so delighted to get it that I wrote to him at once and then I went to see him", Mr Djanogly said. "Now I feel quite passionate about the idea. I am convinced it will revolutionize young people's attitudes. I believe a close relationship between schools and industry is vital for the future prosperity of Britain."

Mr Djanogly hopes the Nottingham college will open in September 1989. "I would like to be involved with the school", he said. "Maybe they will ask me to be a governor."

Mr Harry Djanogly, a concerned industrialist



Mr Harry Djanogly, a concerned industrialist

I will test the Aids vaccine on myself, says research chief

By Thomson Prentice, Science Correspondent

The prospect of a British vaccine for Aids being developed ahead of the rest of the world are increasingly bright, one of the leading researchers involved confirmed yesterday.

Professor William Jarrett, a veterinary researcher at Glasgow University, also told of his willingness to test the vaccine on himself.

The professor has emerged as an important figure in vaccine development at an international conference on the disease in Washington.

He confirmed that the vaccine he and colleagues in Glasgow are producing is likely to have its first human trials later this year or early next year.

He said that human testing is a tradition in medicine, and added: "Of course I will be added to do it."

"I believe in the vaccine and if I did not test it on myself it would be wrong to ask others to go through the same process."

"I don't think there is any real risk. I cannot say for certain what effect it might have on the immune system, but there is certainly no chance that I or any other volunteer would develop Aids as a result."

The work, which is being supported by the Medical Research Council, is largely based on Professor Jarrett's successful work on a vaccine for leukaemia in cats, a condition closely related to Aids in humans.

The first trials may involve volunteers drawn from drug addicts in Edinburgh, where levels of infection of the Aids virus are among the most serious in Britain, or from

homosexuals who are at risk from the disease in the South of England.

Professor Jarrett said that there were now solid grounds for optimism about the potential vaccine.

"A year ago there was considerable pessimism, but we have made very good progress since then and although it is still too early to be over confident my belief is that this vaccine will eventually emerge," he said.

One of the main reasons for the progress has been the emergency funding for Aids vaccine research provided by the Government through the Medical Research Council. More than £14.5 million has been committed to a wide range of projects, including the Glasgow work.

In addition, Professor Jarrett said, the MRC had succeeded in minimising delays. "A lot of bureaucratic red tape is being cut and although we must still ensure that all the safety factors are respected this is allowing us to move much more quickly," he said.

He said that discussions on how to plan the first human trials of the vaccine are likely to be held in the next few months. If drug addicts in Edinburgh are among the groups chosen to take part in the studies, the only volunteers involved would be those who are not already infected with the Aids virus.

Professor Jarrett said: "There is also a willingness among the homosexual community to assist us in the work. Again we would only consider those who are not already infected as participants in our trials."

In addition to funding from

the MRC, the unit in Glasgow has benefited from private donations amounting to about £250,000 Professor Jarrett said.

He declined to disclose the names of the beneficiaries, but said their money was being used to help provide better equipment, and more modern laboratories. Some of the money has been used to help build a containment laboratory for the research.

Strict regulations at the laboratory eliminate the risk of the virus escaping and all small pieces of equipment which are used in the research can be destroyed after they have been used.

"What is really exciting about our work is that we know that we have produced a successful vaccine against a very similar disease in cats," he said.

"That is a big moral force and to achieve it in one species of animals strongly suggests that it will work in humans. But we can't prove that yet and the human trials are essential before we know that we are definitely on the right lines."

Professor Jarrett said he and his colleagues were now working seven days a week on the research.

Asked if his wife was concerned about his personal safety if he chose to test the vaccine on himself, he laughed and said: "She has never expressed concern but naturally she is anxious that all the safeguards are observed."

"I think what she hopes for most is that I and other members of the family would stop talking about Aids all the time."



By Richard Ford

A Townsend Thoresen ferry, stuck fast after running aground on a mud bank, in dense fog at the entrance to a harbour in Northern Ireland was re-floated yesterday, 10 hours later.

No one was injured when the 5,500 tonne vessel, the *Lonic*, became marooned as it waited to dock at Larne Harbour in Co Antrim. More than a dozen of the nearly 50 passengers aboard the ferry were brought safely ashore after clambering down a rope ladder into a rescue launch.

The remaining passengers and the crew stayed on board the ship until it was re-floated. The incident occurred only three months after nearly 200 people died when the *Herald of Free Enterprise* capsized at Zeebrugge, in the Belgian coast.

Britain may unilaterally impose a requirement on all roll-on roll-off passenger ferries visiting British ports, foreign and British, to have lights fitted on the bridge to indicate whether bow and stern doors have been closed (Our Transport Correspondent writes).

The fitting of such lights, as well as television monitors, were among the first measures taken by Townsend Thoresen after the *Herald of Free Enterprise* disaster.

It was disclosed at the inquiry into the disaster that the Department of Transport had drawn up a draft regulation, which could be advisory or could make the fitting of bow indicator lights mandatory.

Mr Roger Taggart, principal ship surveyor in the Department of the Surveyor General at the Department of Transport, said that no decision had yet been taken on whether the regulation should be mandatory.

Absenteeism among nurses £15m cost of back injuries

By Jill Sherman, Social Services Correspondent

More than 40,000 nurses are absent from work for at least one day a year because of back pain, at a cost to the National Health Service of £15 million a year, according to a report from the Royal College of Nursing.

The report, published yesterday, says that a total of 764,000 days are lost each year as a result of back injuries caused by lifting, carrying and supporting patients. Apart from the days lost, the NHS had to bear the costs of hiring additional staff to replace the injured and the cost of treating the nurses.

The document says that back pain is responsible for more than 16 per cent of nurse absenteeism. A study in three hospitals in Salisbury, Wiltshire, found that 59 per cent of nursing staff had had recent back pain, with student nurses suffering most (74 per cent).

Back pain occurred most often as a result of lifting

patients in geriatric and orthopaedic wards. A further study found that such complaints were most likely where nursing shortages were severe.

Dr Duncan Troop, the author of the report, which gives advice on improving handling techniques, said that management was often indirectly to blame.

It was up to managers to ensure that nurses had assistance when lifting patients, that they were trained in how to lift and handle patients correctly and knew how to operate mechanical aids and hoists, he said.

"Nurses who are under emotional stress and low morale are more likely to be victims of back pain", Dr Troop said.

The report, which has been sent to all health authorities, says that they should ensure also that staff are restricted to light duties immediately after

absence caused by such injuries.

It calls for a central unit to be set up to evaluate the design of furniture, equipment and apparatus and to monitor and initiate research into back injuries.

The handling of back pain, (Royal College of Nursing, 20 Cavendish Square, London W1, £5.50).

● Mrs Jan Lawton, a former nurse at Addenbrooke's Hospital, Cambridge, claims that patients are more comfortable propped up with bags rather than pillows.

Matchless bags, invented by Mrs Lawton and named after one of her first patients, have been approved by the health service and are used in 120 hospitals.

She claims that the rest of the health service is not prepared to swap its pillows for the bags, which mould themselves to the contours of the body and, she says, relieve pain. *Health*, page 14

Portfolio Gold Winner to see family overseas

Two winners share the Portfolio Gold competition prize of £4,000 and one plans to visit South Africa to see her two sisters and their families.

Miss Jane Hughes, aged 43, an executive secretary with a medical society, of Warwick Avenue, Harrow, Middlesex, said she would spend the money on a trip to South Africa at Christmas.

Miss Hughes has been playing the competition since it began and is a regular reader of *The Times*.

Mrs Madge Abram, a widow, of Budleigh Salterton, Devon said she intended to spend the money on a new television and home improvements.

The widow of an Army chaplain, Mrs Abram has also played the competition since it started and taken *The Times* since her youth.

Readers can obtain a Portfolio Gold card by sending a stamped addressed envelope to:

Portfolio Gold, The Times, Blackburn, BB1 6AJ.

Riddle of soldier's hanging

Army medical staff who fought to save the life of a teenage soldier found hanging by a bed sheet thought it peculiar that the knotted sheet appeared too short for someone to hang himself from, an inquest was told yesterday.

Captain Susan Bevan told the inquest at Hythe, Kent, into Private Jeffrey Singh, aged 17, that she had been puzzled by his death.

Private Singh's body was found in a toilet block at Shorncliffe Barracks, Folkestone, Kent, last January.

Captain Bevan was asked: "Is it possible that Singh was lifted by one person, or several, and his head put in a loosely-tied noose?" She replied: "I don't know."

She told the jury that she was summoned by Corporal Steven Barden, Private Singh's section commander.

The inquest has been told that minutes before Private Singh, of Northcote Road, Southall, Middlesex, was found dead, Corporal Barden had discovered that he had been interviewed by senior officers in connection with an investigation into the stealing of sweets and chocolates from recruits.

Junior Leader Simon Claxton told the inquest he heard someone shouting out several times: "For God's sake help, someone come quick". He said he went in and that he had seen Private Singh hanging by the sheet and supported by a corporal, who he later knew as Corporal Barden.

Private Singh was several feet off the ground and the sheet was wrapped several times around a heating pipe.

In reply to Mr Brian Smith, the coroner, he said: "I thought it was quite obvious what had happened. He had hung himself and the corporal was supporting him." The inquest continues today.

Bank held up inquiry say police

Strict observance of the rules by a high street bank is holding up investigation of an incident in which a gang bullied a woman aged 70 into giving them her £5,000 life savings, detectives said yesterday.

The men, described as rough, gypsy-like, and "dripping with jewels" laid tarmac on the woman's drive, in Pangbourne, Berkshire, at an agreed price of £400 but bullied her into signing a cheque for £5,775.

The woman tried to stop it but the gang cut her telephone line. It was presented for special clearance to the National Westminster Bank, Newbury, which refused to tell police the identity of the depositor.

Thames Valley Police said yesterday: "An order is being obtained from Reading Crown Court."

Gruesome tale of pub wine

Good wine is still almost impossible to find in British public houses, according to a survey for the Consumers' Association published in *Which?* magazine today.

It reports that wine in public houses varies from "most acceptable to gruesome, foul, good for cleaning drains or stripping varnish", with prices ranging from 31p to £1.07 for the same measure.

Getty, the great benefactor

By Geraldine Norman, Sale Room Correspondent

Mr John Paul Getty Jr, the reclusive patron of the arts, was named Benefactor of the Year by the National Art Collections Fund (NACF) last night at a special gala dinner at the Savoy Hotel in London.

Prince Charles was to have presented Mr Getty with the medal struck for the occasion but Mr Getty was unable to attend because of illness.

The medal, sculpted with a classical warrior's head, is the work of a young sculptress called Nicola Moss. Three have been cast, one each for the first three years' beneficiaries and one for the British Museum, "for the record".

"We wanted to find a way to honour these people" said Sir Peter Wakefield, the NACF director. "Giving to the arts doesn't occur to people that often."

The five winners of NACF awards for outstanding

contributions to the arts in the regions were also announced.

Mr Peter Senior of Manchester, Mr Peter Davies of Newcastle, Mr Chris Carrell of Glasgow, Gillian Wolfe of London and Mr Charles Brooking of Guildford.

The award is sponsored by Slough Estates, and the winners each receive £5,000.

Mr Getty has made a series of extraordinary arts benefactions over the last few years, including:

• £250m to the National Gallery to establish an endowment fund to help bolster their purchasing power.

• £17m to British film institutions, including the establishment of the Museum of the Moving Image, a new headquarters for the British Film Institute and funds for a storage centre.

• £2m to the Imperial War Museum.

• £400,000 towards the

Duccio's *Crucifixion* for Manchester.

• £200,000 towards the £3m needed to purchase Bernini's marble bust of Cardinal del Pozzo for Edinburgh.

• £100,000 to enable the Tower of London to buy the Littlecote Civil War armoury.

• £50,000 towards the £300,000 needed to purchase Rysbrack's bust of Shakespeare for Birmingham.

To streamline the channelling of money to needy causes he established a charitable trust two years ago with an endowment of £20m.

Mr Getty chooses the causes that he personally supports with great originality. He has contributed £1m towards the construction of a new stand at Lord's cricket ground, £500,000 to restore medieval buildings in the grounds of Ely Cathedral, as well as helping the families of striking miners during the miners' strike.

House prices up 14.7%

By Christopher Warman, Property Correspondent

House prices have remained buoyant this spring, increasing 14.7 per cent in the past 12 months, the Halifax Building Society reported yesterday.

That is a slight rise on the 14.5 per cent annual increase announced a month ago.

At the same time, Britain's housebuilders gave a warning that the increasing cost of suitable land is forcing first-time buyers out of the market.

The Halifax house price index shows that the price of new houses rose by 10.9 per cent in the past 12 months, with the average price standing at nearly £53,800. Prices paid by first-time buyers have risen by 14.6 per cent in the past year, the highest level since the index began in 1983.

The highest inflation level continues to be in Greater London, at 26 per cent in the past year, and the South-east (25 per cent), but the greatest recent increase is in East Anglia, where prices have gone up by 21 per cent, 9 per cent in the past three months.

In the North, prices rose by just under 6 per cent, and in Yorkshire and Humberside by 7 per cent.

The booming property market was confirmed by the House Builders Federation, which says that 91 per cent of the respondents to its survey expect to maintain or increase starts above 1986 levels, which were the highest since 1973.

However, Mr Peter Short, the federation's president, said: "While sales are very buoyant at the moment, this will not last for ever. Housebuilders are already unable to satisfy all sections of the market."

Only 31 per cent of new homes were sold to first-time buyers in 1986, compared with 37 per cent in 1985.

Protest at 'brutal' drug raid

By Michael Horsnell

An English landlady is being held in a Benidorm police cell after allegedly falling victim of a bungled drugs raid by Spanish officers.

Mrs Patricia Dunsford, aged 47, was treated in hospital after the raid on the hostel she runs in the Spanish tourist town, and now faces a charge of obstructing justice.

Her family and business partner have protested about the "brutal" treatment she and a guest at the hostel received during the raid on Tuesday.

The Foreign Office said that the incident was being investigated by Mr J. A. Seth-Smith, the honorary vice-consul. Other Britons may also face charges.

Five officers raided the Benidorm Hostel in Marques de Camillas after an apparent tip-off about drug dealing from a source at an English "pub" in the town.

They arrested Mrs Dunsford and a man aged 25 from London, who allegedly suffered a broken arm and facial injuries during the raid.

No drugs were found on

him or at the hostel but it was announced that Mrs Dunsford, who is described as a slightly-built woman, would face charges of assault.

She was taken to court yesterday but proceedings failed to go ahead and she was returned to police cells. The assault charges have been dropped.

Her daughter, Miss Sharon Casey, aged 24, was on holiday at the hostel, which has been closed by police.

"My mother is distraught



Mrs Patricia Dunsford, who was arrested in Benidorm.

and verging on the hysterical. All she did was cower away from the police after she saw them beating up the guest they arrested", Miss Casey said yesterday.

"They came in like Nazi stormtroopers, screaming and shouting. None of us speak Spanish and they didn't speak English so we had no idea what was going on. They were so hateful."

"She was so distressed when arrested that the police doctor sent her to hospital. He said she was not fit to be held in the cells but she has been returned since. When I tried to see her they threw me out by the scruff of the neck."

"To speak of drugs at the hostel is ludicrous and I think the police took it out on the guest and my mother when they found none."

Mrs Dunsford bought the hostel with Mr Frederick Valentine, a business partner, three months ago. She moved to Benidorm because she thought she would benefit from the healthier climate after undergoing several operations.

Rival regiments in crowded pub brawl

By a Staff Reporter

Nearly 80 soldiers from rival regiments were involved in a drunken brawl at a crowded public house in Andover, Hampshire, which trapped terrified civilians.

Three soldiers were arrested and eight were injured after the clash between the 1st Battalion Royal Hampshire Regiment, which has just returned from five months in Northern Ireland, and the 1st Battalion Queen's Regiment, which is embarking on a tour of the province.

The brawl occurred at closing time on Tuesday at the George public house in Andover, near Tidworth where the two units are based, and continued until early the next morning.

Customers were caught between the two sides as bottles, glasses, chairs and tables were thrown in the public bar. Windows in the town were smashed as the fighting spilled out to the streets.

The police called out regi-

mental and military police who arrived in trucks to assist in containing the men.

The Hampshire police said: "They had been hanging around the town all afternoon waiting for the pub to open. It seems they staged some kind of contest to see who was the tougher and innocent people got caught up in it."

"It was like a battlefield in there. They used whatever they could lay their hands on to throw."

Mr John Higgs, landlord of the public house, said: "One officer put his head around the corner and then got out again to get help. We controlled them and got them out but the fighting really got going outside the pub."

The arrested men were handed over by the police, who will not lay charges, to their military colleagues. Commanding officers of both regiments apologized to the landlord and offered to pay the cost of damages.

Only Connect — not yet an acceptable motto

By Howard Foster

The slogan the promotional video shouted at the launch of Barclays' new Connect Card yesterday had been "the cheque you don't have to write".

Around the corner at Mappin & Webb, the jewellers, the much-trumpeted direct debit card represented "the cheque we aren't going to accept".

Day One of the great step forward towards the cashless society found most shop assistants either bemused or willing but uninformed about the new card, which Barclays hopes will supersede the chequebook in the next decade. A much-publicized dispute

between retailers and Barclays about how much commission shops should pay to the bank is still reverberating around the high streets.

At the Cheapside branch of Dixons, the camera and hi-fi store, in the City of London, Mr Mike Conry, the manager, had only heard that morning that he and his staff could take the Connect card.

Mr Conry posed for the cameras as Mrs Julia Johnston, a Barclays supervisor, offered her card. He ran off a receipt on the traditional card machine. Had the purchase exceeded £250 he guessed that the same rules that applied to Visa cards would be invoked — a call to check that

the customer's credit rating was acceptable to Barclays.

"We got the OK to accept the Connect card half an hour before you came", Mr Conry said.

"We honestly still don't know the limit of these cards and hope that we will bear soon."

At Boots near by, tent Mr John Moore, a shop assistant, was snarling over what he imagined was a check by Barclays staff to see if the pharmaceutical chain was accepting Connect. "They came in and bought something for just over £1", he said. "Who would use a card for that?"

As Mrs Johnston toured City stores to show the usefulness of the new card, at Lessiters sweet shop, in Cheapside, the manageress had to telephone her employer in Hatfield to get authorization: "It's the first we've heard of this", she said.

The Sock Shop accepted the card without a bat of an eyelid. When the shop assistant was asked if she realized what the card she had accepted was, she merely pointed to the electronic Cresta machine through which she had waived the Connect card. If it did not complain, neither would she.

At Mappin & Webb of Cheapside, the response was different. Mr Gray Towe, the

manager, said: "Until we hear from Sears, our overall bosses, or Barclays, we won't accept this new card."

A Mappin & Webb head office spokesman, who was in the shop at the time rejected Mrs Johnston's explanation that the Visa sign in the window held good for the Connect card.

"We're sorry about this. We haven't sorted things out with Barclays yet and until we do we won't take the new card."

E.M. Forster's famous remark, in rather different circumstances, was "Only connect". For shoppers at the moment, only Connect is still not enough.

WORLD SUMMARY

Zimbabwe frees British TV man

Harare (AP) — Zimbabwe police yesterday signed release papers to free Mr Tim Leach, the British producer for Worldwide Television, after 12 days in detention for alleged links to South African raids on neighbouring black-ruled states, lawyers said.

Police detained him on May 23, saying he was a threat to the Government and people of Zimbabwe in that he concealed prior knowledge of the April 1987 raid by the South Africans on African National Congress targets in Livingstone, Zambia, from the Zimbabwean authorities.

His lawyer said Mr Leach freely admitted that he was in Livingstone at the time of the attack.

Kremlin's 'Last act' plane talk in Lyons

Moscow — Some of the Kremlin-imposed limitations on glasnost were lifted yesterday when the Soviet public was at last told that a plane had landed in Red Square (Christopher Walker writes).

Previous accounts, referring simply to a landing in Moscow, led many Russians to dismiss the reports of a Red Square landing as fantasy.

The breakthrough in glasnost was achieved by *Moscow News*, which printed an eyewitness account by a Soviet citizen.

India border skirmish

Dhaka — At least 11 people were killed, 10 wounded and 30 houses destroyed when Indian border security forces crossed the frontier in south-eastern Bangladesh after a brief border skirmish, Interior Ministry officials said yesterday (Ahmed Fazl writes).

Mr I.H. Chaudha, the Indian High Commissioner, was handed a protest note by Mr Humayun Rasheed Choudhury, the Bangladesh Foreign Minister, accusing the Indian authorities of an unprovoked border violation.

Race clash 2 die in charges oil blast

Singapore (Reuters) — Four men, including a policeman, have been held for trying to incite racial clashes last month on the anniversary of riots in 1969 between Chinese and Malays in Malaysia, the Government said.

It said the four Malay men had spread rumours and placed "charms" on weapons in anticipation of racial strife.

Sri Lanka envoy



Britain yesterday appointed a new High Commissioner to Sri Lanka, Mr David Gladstone, left, who will also serve as the non-resident High Commissioner to the Maldives.

Mr Gladstone, aged 52 and born in Calcutta, has served since April 1983 as Britain's Consul-General in the French port of Marseilles. His post in Colombo is in succession to Mr John Stewart, who is retiring from the diplomatic service.

Ceasefire extended

Moscow — Dr Najib, the leader of the Soviet-backed Afghan Government, has announced that the six-month unilateral ceasefire with Muslim guerrillas implemented on January 15 will now be extended when its initial period ends in the middle of next month (Christopher Walker writes).

The Afghan leader disclosed his decision to extend the shaky truce — which has been flatly rejected by the seven main guerrilla groupings — in an interview published yesterday in the weekly *Moscow News*.

Abrams tells hearing he felt sorry for 'starving' Contras

From Christopher Thomas, Washington

Mr Elliott Abrams, the senior official in charge of President Reagan's policies in Central America, was given another harsh grilling during the Iran-Contra hearings on Capitol Hill yesterday.

Congressmen accused him of splitting hairs in some of his testimony. Before the hearings adjourned on Tuesday he had admitted that he misled Congress on several occasions but claimed he was repeatedly deceived by Lieutenant-Colonel Oliver North, the sacked White House aide.

His testimony has frequently been at odds with the testimony of previous witnesses. He agreed with an assertion by Mr Mark Belnick, the Senate counsel, that his approach to testimony before congressional bodies in the past meant that "unless the senators asked explicitly the right question, using exactly the right words, they weren't going to get the right answer".

At the start of yesterday's session Mr Abrams, Assistant

Secretary of State for Latin America, said it was shameful for America to be "rattling a tin cup", but said it would have been immoral for him not to have used his legal authority to gain humanitarian aid from other nations.

Washington — The United States is baffled by the distribution of forged documents around the world that appear designed to damage American foreign policy (Our Correspondent writes).

Among those discovered so far is a memorandum, bearing what appears to be President Reagan's signature, calling for the creation of a Latin American military force to contain Soviet expansion. It was brought to the attention of the US by a country that wanted to know if it was authentic.

for the Nicaragua Contras. "I did it because the Contras were, as far as I knew, starving."

On Tuesday he admitted he

Venice offers Reagan relief from Irangate

From Christopher Thomas, Washington

President Reagan left for the Venice economic summit yesterday saying, as the Marine Band gave him a send-off from the White House, that the talks would strengthen Western solidarity. It is his first extended foreign trip since the Iran-Contra scandal came to light in November.

The summit, which begins on Monday, will be used by Mr Reagan's aides to try to deflect media attention from the tide of embarrass-

ing publicity that has dogged him since the Iran-Contra hearings began nearly five weeks ago.

"At Venice we will talk about how to improve East-West relations," Mr Reagan said on the White House lawn yesterday, his wife Nancy at his side. "We will discuss arms reduction, human rights problems, regional conflicts and bilateral co-operation." He is also planning to deliver a strong warning that protectionism against US exports could lead to an American backlash.

"The point will be driven home," he said earlier this week in an obvious reference to Japan and West Germany. The time was fast approaching for a co-ordinated attack on market-distorting policies.

Mr Reagan intends to ask allied leaders what contributions they plan to make towards the security operation in the Gulf. It is likely that he will focus on financial contributions rather than an increased allied military presence.

With France and Britain already

represented militarily in the region, the focus will be on Japan to say how it plans to contribute. Mr George Shultz, the US Secretary of State, suggested that Japan might make a financial contribution.

Mr Reagan will travel to Rome on Saturday for an audience with the Pope, returning to Washington next Friday via Bonn and Berlin. He noted yesterday that 40 years ago the Marshall Plan had extended a hand of hope both to allies and former enemies. He pointed out that the

Soviet Union and other Eastern bloc countries had declined to take part in the programme.

Mr Reagan said that the major questions facing the leaders in Venice next week would be how to make the next 40 years as prosperous as the past 40. "Some of the answers to these questions are clear. Our countries should move forward to end unsustainable trade imbalances, reform agricultural policies and restore stability to international currency markets."

Lawson to urge better deal on debts for poor African nations

By Andrew McEwen, Diplomatic Correspondent

Britain is to press for a far more generous deal for Africa's poorest countries at next week's Venice economic summit of the seven leading industrialized nations.

The summit is to be attended by the Prime Minister, Foreign Secretary and Chancellor as well as leaders from the United States, Japan, West Germany, France, Italy and Canada.

A plan to wipe the slate clean, cancelling much of the debts, will be the main British initiative at the three-day meeting. It was formulated by Mr Nigel Lawson, the Chancellor, and first mooted at a meeting of the International Monetary Fund in April. He told *The Times* that he planned to give it a "significant push".

An Oxfam adviser, Mr John Clark, said that the charity endorsed the plan. Diplomatic sources in London said it was likely to find broad approval as an idea whose time has come. The Italians and French, who have their own proposals, will expect some of the credit.

The Chancellor will argue that the developed world has been so preoccupied with huge sums owed by large Latin American nations that it has overlooked the grinding poverty of sub-Saharan Africa. Much of the £600 billion outstanding is owed to Western banks by medium-income countries such as Brazil, Mexico, and Argentina.

In an interview with *The Times*, he said that sub-Saharan countries should be treated as a separate case. Because most of their debts are owed to Western governments, not banks, they can be written off more easily.

He proposes that the Seven should convert loans into grants. Britain has already converted debts totalling £1 billion under a programme started by the last Labour Government, but at the last count £103 million was still outstanding.

Mr Lawson's second and third clements are that governments should subsidize the interest rates of certain other debts and allow them to be rescheduled over much longer periods. These are mostly export credits — loans guar-

anteed by governments and linked to specific contracts.

Other Third World countries would continue to fall under the case-by-case plan formulated by Mr James Baker, the US Treasury Secretary, nearly two years ago. Under this some debtor nations are encouraged to adopt growth-producing economic policies as a condition for assistance from the International Monetary Fund.

"Middle-income countries have the capacity to service their considerable indebtedness if they get their economics right," Mr Lawson said. "It is quite different in the grindingly poor sub-Saharan countries, where there is not the wealth in the first place."

Mr Lawson believes that steps taken to reduce the risk to commercial banks posed by middle-income debtors have been successful. These began in September 1982 with the first Mexican debt crisis and are still continuing.

● **RUSSELLS:** M Jacques Delors, the President of the European Commission, yesterday gave a gloomy assessment of the prospects for Western economic solidarity at the summit and deplored European disunity in particular (Richard Owen writes).

He also called on the EEC states to put an end to their "family squabbling". With four out of the seven summit nations belonging to the EEC it was time Europe spoke for once with a single voice, M Delors said.

M Delors's pessimistic views on the prospects of Western economic growth, co-operation over currency fluctuations and Third World indebtedness will irritate Mrs Thatcher.

On the eve of the election, Mrs Thatcher is looking for an upbeat message from Venice, not only on East-West relations — assured by the imminent deal at the Geneva talks on intermediate-range nuclear forces (INF) — but also on economic strategy. Mrs Thatcher and M Delors have been at loggerheads since the EEC summit in London in December, when the Prime Minister brusquely dismissed M Delors's ambitious plans for reforming the EEC budget and shifting resources to the poorer southern states.

UK view, page 21

French throw ring of steel around terror trial



Armed French police in bullet-proof vests arriving at the court in Paris yesterday where three members of the extreme-left terrorist group, Action Directe, went on trial before a special non-jury tribunal composed of seven judges.

It is only the second time that the newly-constituted court has been used (Diana Geddes writes from Paris).

Régis Schiecher, aged 30, and two brothers, Claude and Nicolas Halphen, aged 31 and 24, are accused of murdering two policemen in a shoot-out in the city on May 31, 1983.

Their trial last December before an ordinary jury court had to be called off for want of sufficient jury members after Schiecher had threatened the jury with "the rigours of proletarian justice".

It was then that the Government decided to make retroactive the new law setting up the special, centralized, non-jury court for trying terrorist cases. Georges Ibrahim Abdallah, leader of the Lebanese Armed Revolutionary Faction (FARL), was sentenced to life imprisonment by the court.

Schiecher, who is considered one of the leaders of Action Directe, is married to Joëlle Aubron, one of four Action Directe militants arrested by police in a dramatic swoop on a remote farmhouse in the Loiret last February. The four have been accused of the murder in Paris last year of the head of Renault, M Georges Besse.

As for the Abdallah trial, all lawyers, journalists and members of the public entering the Central Paris Criminal Court yesterday were subjected to body searches.

Chirac ultimatum to rebel minister provokes crisis

From Diana Geddes, Paris

A dangerous political crisis was threatening the French right-wing coalition Government yesterday after the ultimatum issued by M Jacques Chirac, the Prime Minister, to his young and highly ambitious Minister of Culture, M François Léotard, to stop acting like a political militant or leave the Government.

M Léotard, aged 45, who leads one of the main coalition parties, the Parti Républicain, has said he will give his reply to M Chirac on Saturday at the 10th anniversary celebrations of his party in Fréjus, the Mediterranean town of which he is mayor.

Opinions were divided yesterday as to whether M Léotard, who has frequently made clear his presidential ambitions, would resign, possibly taking up to six of the seven other Parti Républicain Government ministers with him, thereby provoking a full-blown crisis; or whether he would agree to eat humble pie and fall into line behind M Chirac's increasingly questioned leadership.

The crisis appears to have been provoked by an interview given by M Léotard to the political weekly, *Le Point*, on Monday, in which he made blatantly clear his refusal to support M Chirac in the forthcoming presidential elections, due to be held next May, when he said that the Parti

Republicain had two possible options in those elections, "either to support (M Raymond) Barre or to support Léotard".

M Chirac, who only a fortnight ago had to suppress a mini-rebellion within the Government's ranks over the correct attitude to adopt to the growing threat from the extreme-right National Front, decided that he could not let this further, seemingly deliberately impudent, affront to his authority pass without comment.

On Tuesday he summoned M Léotard and told him that from now on he had "to choose between the exercise of his ministerial functions and his role as a party militant... the first being incompatible with the second". It was not in the nation's interest to open



M Léotard: Young and highly ambitious.

the presidential campaign prematurely, he added.

M Léotard, who has recently shot up in the opinion polls to become the second most popular right-wing politician in France after M Barre (M Chirac was not included in the poll), will not find it easy to be so humiliated in public.

He has built his reputation on his image as a new kind of plain-speaking, modern politician who is not afraid to tell the truth. In a recent interview, he declared that his party "had no intention of asking for permission before it speaks". Dare he go it alone, however, at the risk of being seen as the man who split the right and ruined its chances in the presidential elections?

Although personally popular, the latest polls indicate that he would get no more than 5 to 9 per cent of the vote.

Colleagues within the centre-right UDF party, of which the Parti Républicain is one of the two main constituents, were urging him yesterday to adopt the path of appeasement.

The latest polls show M Mitterrand with a clear lead for the first time over both his main rivals, M Chirac and M Barre. A new Government crisis, which would only increase his relative popularity, could tempt him to call a snap presidential election.

Quebec set for return to the fold

From Christopher Thomas, Washington

Ottawa — After a grueling 20-hour meeting that lasted until dawn, Canada's first ministers yesterday ratified an agreement that will have the effect of bringing French-speaking Quebec province into the Canadian constitution (John Best writes).

Mr Brian Mulroney, the Prime Minister, announced the accord as he and the 10 provincial premiers emerged bleary-eyed from the closed session that began at 10 am on Tuesday.

He told reporters that the agreement — scheduled for formal signing at an open ceremony later yesterday — "brings Quebec back into the Canadian family".

The meeting was called to approve in principle the legal text of an April 30 agreement by the first ministers aimed at ending the constitutional isolation of Quebec.

The deal must still be approved by the Federal Parliament and each of the provincial legislatures.

Honecker goes West

From Christopher Thomas, Washington

Herr Honecker: on a rare visit to a Nato country.

Amsterdam — Herr Erich Honecker, the East German leader, began a three-day official visit to The Netherlands yesterday, only his third trip to a Nato country (A Correspondent writes).

Herr Honecker was scheduled to have talks with members of the Dutch Government, Parliament and business community focusing on arms control and trade. He will meet Queen Beatrix at the palace in The Hague.

Diplomats said Herr Honecker would be seeking to expand trade and stimulate co-operation between East German and Dutch firms.

Karami mourners united in grief

From Juan Carlos Gumacio, Tripoli

It was their great sense of loss which yesterday united hundreds of thousands of Lebanese at the funeral of assassinated Prime Minister Rashid Karami. The huge expression of grief was as tangible as the tension that his murder has provoked throughout Lebanon.

Thousands of Syrian soldiers with fixed bayonets accompanied the column of weeping mourners marching behind an old gun-carriage transporting Mr Karami's coffin, which was draped with the Lebanese flag.

Atop roofs, just above crowded balconies from which people sprayed rosewater on the slow procession, Syrian sharpshooters had total control of the two-mile route between Mr Karami's apartment house and the cemetery. Truckloads of Syrian soldiers were also seen in the hills overlooking the port.

The assassination of Mr Karami by a bomb that exploded in the military heli-

copter taking him to Beirut on Monday has indeed deepened Syria's worries in Lebanon, but there were only minor incidents.

Inside the small nave of the ancient Mansouri al-Kabir Mosque, Christian and Muslim politicians, military leaders and foreign diplomats joined the religious services that echoed throughout the city to a cacophony of bells and sirens and the notes of Chopin's Funeral March played simultaneously by two bands unco-ordinated by distance.

Preceded by armed bodyguards, politicians and militia leaders squeezed their way into the Bab el-Ramel cemetery, where Mr Karami's remains were lowered to a pit carpeted with jasmine flowers.

President Assad of Syria, a close friend of Mr Karami, and President Gemayel of Lebanon, one of his main political foes, had both sent huge wreaths that were later placed over his tomb.

UK anger at Tehran delays on envoy

By Our Diplomatic Correspondent

There was growing irritation in Whitehall yesterday at footdragging by the Iranian Government in arranging a meeting to discuss British grievances over the treatment of Mr Edward Chaplin, First Secretary at the British Interests section in Tehran.

After three days of intense pressure on Iranian authorities, the Foreign Office was still waiting for a meeting between Mr Christopher MacRae, head of the section, and Dr Ali Akbar Velayati, the Foreign Minister.

Whitehall sources said the fact that no measures had yet been taken against Iran should not be taken as a sign that they were less likely.

Britain is still demanding an apology and an explanation for the arrest and beating of Mr Chaplin last week, and wants Iran to drop threats to charge him with serious offences.

● **BAHRAIN:** Mr Chaplin, describing himself as "much recovered" after his beating and imprisonment at the hands of Revolutionary Committee militiamen last week, remained for the fifth consecutive day in the British Embassy residence at Gollak with his wife and two children (Robert Fisk writes).

A somewhat wordy homily on Tehran Radio berated Britain for its treatment of Mr Ali Ghassemi, the Iranian consular official arrested in Manchester, whose detention prompted Mr Chaplin's kidnapping, imprisonment and "temporary" release.

Pretoria to use frozen foreign debt funds in budget boost

From Ray Kennedy, Johannesburg

South Africa is to use 1.2 billion rand (about \$370 million) of foreign debt funds frozen in its debt repayment standstill not to help finance government spending over the next 12 months.

This was announced by Mr Barend Du Plessis, Minister of Finance, when he unveiled a 46,868 million rand budget — which included massive increases in spending on the

armed forces and the police — at a joint sitting of the white, Coloured and Indian parliaments in Cape Town yesterday.

The debt standstill was imposed after the collapse of the rand towards the end of 1985.

Mr Du Plessis said that, in terms of arrangements made with South Africa's international creditors, only 13 per cent of the 2,500 million rand

of foreign funds invested with the Public Service Commissioners after the debt standstill would be repaid over the next three years.

The funds would be used as short-term or medium-term loans for exchange financing, and thus be "utilized more effectively in the South African economy", Mr Du Plessis said.

The loans would be repaid after five years in 10 equal, half-yearly instalments over a

further five years. "Foreign creditors have shown much interest in this possibility," he said.

The Government's planned spending for 1987-88 is 15 per cent up on the last 12 months, roughly equal to South Africa's current inflation rate, but Mr Du Plessis announced no tax increases, either direct or indirect, for individuals or companies.

He said the Government would rely on natural in-

creases in all forms of revenue, as well as the use of frozen foreign creditors' funds, to finance the additional expenditure. However, his tariff rises in separate budgets for the railways and the post office were tabled in Parliament last week.

Not unexpectedly, Mr Du Plessis announced that spending on the armed services and the police was to rise, but observers were astonished by the size of the increases.

Armed services spending is to go up by 30 per cent to 6,683 million rand, which the Department of Defence said in a memorandum was "in fact modest" considering the inflation rate and the extent of re-equipment programmes.

Expenditure on the police is to rise by a staggering 42.8 per cent to 1,072 million rand. It was necessary to put the police in a position to perform their task effectively, Mr Du Plessis said.

Education is to get 19.6 per cent of the entire budget, almost 20 per cent up on last year. Expenditure on black education is to rise by 40 per cent.

Mr Du Plessis also announced that there would be an increase of 60 per cent in funds for the Department of Foreign Affairs to be used mainly for increased aid to the nominally independent homelands of Transkei, Ciskei, Venda and Bophuthatswana.

West Bank proves explosive legacy of Israeli victory

In the second of two articles on the twentieth anniversary of the Six-Day War, Ian Murray looks at the continuing tension over the West Bank territory which Israel conquered and still holds.

Prejudice and ignorance keep in the Arab and Jewish apart. The West Bank and very few have acquaintance let alone friends with the other side. But 20 years of occupation and settlement are inextricably binding the land together.

Nearly one third of the working population in the territories go to work in Israel each day, between them earning about a fifth of the region's wealth. Half as many again are estimated to work illegally in Israel, earning more than they can in the territories, but less than the minimum wage decreed in Israel.

The West Bank land scramble has become a scandal, with hundreds of cases of fraud under investigation after the 1979 decision to lift the ban on private Jewish land purchase in the territories. Jordan imposed the death penalty on any Arab selling land to a Jew, but with prices soaring to \$8,000 for a quarter of an acre many took the risk. Some 30,000 acres have changed hands, of which about one fifth are thought to have been fraudulently acquired.

Because Israel is less likely to appropriate land which has been built on, both Jordan and the Palestine Liberation Organization have made home loans available. Money has poured in from Palestinians working in the Gulf and America. The construction industry is booming. The growth in the built-up areas of Hebron has been around 200 per cent since 1967. In Bethlehem it is 150 per cent, and in Ramallah 100 per cent.

In Hebron, the Arab building surge has been made the more urgent by the establishment in 1968 of the Jewish settlement of Kiryat Arba less than a mile from the Arab city centre. Mr Gary Cooperberg is one settler there, a New York Jew who wanted to rediscover his roots. He now walks each morning to pray at the Tomb of the Patriarchs, the second holiest site in Judaism, now inside a mosque built in a converted Crusader church.

He walks to pray with a pistol in his pocket, but feels safer and happier than he did



in New York. For him there is an question that the West Bank is anything but part of the land of Israel.

He regards the Six-Day War as "a miracle which our leaders at the time didn't recognize. They wrested defeat out of victory. The Arabs fled and we let them come back. They were realists and we were idealists."

He sees that it would make no difference wherever he lived in the area. "The presence of just one Jew in Tel Aviv would be too much for the Arabs. There still would not be peace." But he would happily live in peace among Arabs in the land, if they accepted it as a Jewish state in which they had no vote.

Sir Joh's campaign called off
From Stephen Taylor
Sydney

Australia's conservative parties were given an important boost in the election campaign yesterday when Sir Joh Bjelke-Petersen, the Premier of Queensland, abruptly abandoned his crusade for power. The maverick Queensland Premier, an apostle of the far-right, implicitly acknowledged at a news conference that his campaign had run out of energy and money.

He offered no apologies for the divisions his foray opened between the opposition Liberal and National parties, but has evidently pledged in private that he will co-operate with other conservative leaders in the run-up to the July 11 poll.

Sir Joh's withdrawal opens the way to a renewal of the Liberal-National coalition and will unite the conservative effort behind Mr John Howard, the Liberal leader. Mr Howard has been trailing Mr Bob Hawke, the Labor Prime Minister, in opinion polls. But he emerged from talks with Sir Joh yesterday saying that despite past differences they would work together to bring down Labor, and that he was optimistic the momentum generated by the "Joh for Canberra" campaign would switch to the Liberals.

Amal Hamad, aged 20, who yearns for the vote, lives in Tulkarm and goes to university in Nablus. "I am prevented from choosing my future and calling for the freedom of my people. There is no freedom without the land."

Her father had told her of his fight years ago against British occupation, but she thinks the struggle is more difficult — "the British had their own land to go back to."

The resistance of youth is seen to be centred in the universities, frequently shut by the authorities. Mr Meron Benvenisti, a former deputy Mayor of Jerusalem and prophet of doom about the

occupation, has defined the problem. "While their elders are mostly taken up with financial worries and so avoid getting into confrontations, the young people, with their improved standard of living, have the time to broaden their education."

"The Arabs' strongest impulse in reaction to their status as a powerless minority seems to be to get an education. The challenge of occupation and the psychological need not to give in to one's feeling of powerlessness have led to the paradox of a powerless Palestinian minority which is nonetheless a vibrant and increasingly cohesive community."

Israeli doves see in this an inevitable explosion. According to General Shlomo Gazit, a former chief of military intelligence, "the demonstrators have no illusions that their protests will drive the Army out. There is an expression of popular rage and a fierce desire to feel as if they are doing something."

"If we don't find some way to halt, slow down, or even reverse present trends, then the fuse which has been lit on the powderkeg of Jewish Israel's relations with the Arabs will continue to burn down, consuming what little goodwill is left. The fuse keeps burning, growing shorter, inching closer and closer to detonation."

The most obvious danger, however, is in population trends. Over the next 15 years the Central Bureau of Statistics estimates that the 1.3 million Arabs living in the territories will have increased to 2.4 million, with another million living inside Israel. The two populations in the whole area are likely to be level a decade or so later.

The father of a 20-year-old West Bank university student shot dead in a demonstration in November saw in this growth the salvation of his country. "Israel must make peace now while she is young and strong," he said. "When she is older and weaker she will not be able to get the same peace."

Concluded

Zhao says Deng retirement opposed by party members

From Robert Gieves
Peking

Mr Zhao Ziyang, the Chinese Prime Minister and acting General Secretary of the Communist Party, said yesterday that, although Mr Deng Xiaoping "would very much like to retire" in October from his position as the country's senior leader, many party members still opposed the move.

Mr Zhao made his remarks at an unusual press conference held in Peking Airport just before he flew off on a 17-day official visit to five East European countries.

For the first time in a public forum, Mr Zhao allowed foreign reporters to question him on sensitive issues of the Chinese leadership succession and the controversial anti-Western influence campaign now entering its sixth month.

Mr Zhao said that Mr Deng, aged 82, has long wanted to retire at the 13th Party Congress, scheduled for this October, but that "many comrades in the rank and file of the party are not in favour" of him taking such a step.

As for himself, Mr Zhao said that after the party congress he will have only one job. He said he felt that he would be "more suitable" as the Prime Minister, but that others in the party would have to make the final decision.

In response to questions about the continuing so-called "anti-bourgeois liberalization" campaign, Mr Zhao said that it had been confined "mainly" to the party and the political side of Chinese life. He emphasized, as he and other officials have repeatedly done recently, that the campaign would not affect economic reforms.



Mr Zhao Ziyang, the Chinese Prime Minister, leaving Peking, watched by Mr Wan Li, top, the acting Prime Minister, and Mr Hu Qili, acting party General Secretary.

Mr Zhao, aged 68, said that in his absence from Peking Mr Wan Li, a senior Deputy Prime Minister, would serve as the acting Prime Minister. Mr Hu Qili, a Politburo member, would be acting party General Secretary.

The announcement spurred speculation that at the October congress Mr Wan may be named Prime Minister. The most widely-mentioned candidate for that post has been Mr Li Peng, one of the five deputy prime ministers. Mr Hu's selection to act as Gen-

eral Secretary in Mr Zhao's absence was also viewed as a challenge to Mr Li's candidacy for the prime ministership.

During his trip Mr Zhao will visit Poland, East Germany, Czechoslovakia, Hungary and Bulgaria. On his return he will make a stop in Pakistan to confer with Mr Mohammad Khan Junejo, the Prime Minister.

The purpose of Mr Zhao's trip is to cement political and economic ties with the East European countries at a time when trade between them and

China has risen to the equivalent of £1.7 billion annually.

In a related development, sources in Peking said yesterday that Mr Zhao may stop off in Sharjah, in the United Arab Emirates, to confer with the leaders of several Gulf states while on his way to Eastern Europe.

The leaders of Kuwait, the UAE and Bahrain are said to be concerned about increased Chinese arms sales to Iran and want to discuss China's position regarding the Iran-Iraq war with Mr Zhao.

'Successor' to Chun seeks end to conflict

From David Watts
Tokyo

President Chun's candidate to succeed him as President of South Korea, Mr Roh Tae Woon, is expected to meet quickly to seek a meeting with the opposition leadership.

With protests by Buddhists coming on top of those by Christians, journalists and more student unrest, Mr Roh is hoping to meet Mr Kim Young Sam to head off what promises to be a confrontation when the ruling Democratic Justice Party (DJP) holds a convention to name Mr Chun's successor on Wednesday.

President Chun's naming of Mr Roh, aged 59, well in advance of the meeting removes any pretence that he is anything other than the choice of the President himself, which is likely to raise the ire of the Opposition.

Whether the opposition camp will agree to meet Mr Roh is another matter, and South Korean diplomats in Tokyo believe that talks may have to wait until after the convention.

Though the early naming of Mr Roh caught some off-guard, his identity comes as no surprise.

The President and Mr Roh come from the same military background and were classmates at the Korean Military Academy. As a general, Mr Roh was a key element in the military camp which brought Mr Chun to power and he later followed the President as commander of the Defence Security Command.

Mr Roh's candidacy will now be submitted to the ruling party's central executive council and there is no doubt that it will be approved.

Austrian fury over SS man from US

Vienna — Relations between Austria and the US worsened yesterday when the Austrian Interior Minister, Herr Karl Blecha, threatened to deport Mr Martin Bartsch, a former SS concentration camp guard, back to America.

Mr Bartsch arrived in Austria last week with an American passport, hoping to settle in Salzburg where he is said to have relations, but was arrested and declared *persona non grata* as soon as he registered with the local police.

Herr Blecha told the US Ambassador to Austria, Mr Ronald Lauder, that he was "deeply disturbed" at the Americans' behaviour in stripping Mr Bartsch of his American nationality, but allowing him to retain his passport.

Spies appeal

Sydney (Reuters) — The former Australian javelin champion Reginald Spies, has indicated he will appeal against a death sentence imposed on him in Sri Lanka for drug smuggling. An Australian Foreign Ministry spokesman said.

Death sentence

Moscow (AFP) — The Soviet Supreme Court has sentenced to death by firing squad Abdukhadi Karimov, the former first secretary of Bukhara region in Soviet Uzbekistan, for bribery.

Aid for China

Brussels (AP) — The EEC has granted £350,000 emergency aid for victims of the huge fires that have raged in north-eastern China since May 6.

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Tories claim Hattersley out of line on strike ballots

By Nicholas Wood, Political Reporter

The Conservatives yesterday pounced on remarks by Mr Roy Hattersley, Labour's deputy leader, claiming he had "overturned" official party policy on strike ballots.

The accusation from Mr Kenneth Clarke, Minister for Employment, came after Mr Hattersley told a London press conference that Labour would insist on ballots before official strikes.

Mr Clarke said: "Mr Hattersley has put his foot in it. At a stroke, he has overturned the policy of the Labour Party and TUC official policy. He appears to have been panicked into commonsense."

"I would like confirmation of what he has said from Neil Kinnock, John Prescott and Ron Todd. Will a member of a union now be entitled to go to court to stop his union if no pre-strike ballot is called? Were it not for the election campaign, Mr Hattersley's remarks would provoke an 'enormous rumble' from the TUC."

The Opposition's official policy on industrial relations is set out in a joint Labour/TUC document approved by party conference last year. It says that union rule books would have to contain a clause giving union members a right to a "secret ballot relating to strikes".

At yesterday's morning press conference both Mr Clarke and Mr Norman Tebbit, the Conservative Party chairman, maintained that this does not amount to a legally enforceable guarantee of a pre-strike ballot. The result could be ballots held at the end of a strike or after one had been under way for some time, Mr Clarke told *The Times* later.

But Mr Hattersley said that Labour was committed to ballots before potential walk-outs. Asked if a future Labour government would ensure that no strike was held without a ballot first, he said: "Our clear policy is that there must be a ballot to precede a strike. There is no way you can stop a group of men moved to immediate passion by some action in their company walking out. But the official strike

is only official if it is preceded by a ballot. In our view that ballot ought to be triggered off and could be triggered off under our legislation by the initiative of individual union members who wanted to make sure that democracy has been properly respected.

"Anything that is organized and prepared, the ballot must precede it in order to obtain the immunities under the present law and the future law as it would be."

Under Labour's proposals a union member deprived of a ballot would have recourse to an "independent tribunal", not a court, which would have the power to "require a union to take the necessary steps to remedy the complaint". Appeal to a court would only be permitted on a point of law.

Unlike existing legislation, which the Tories plan to toughen further, the Labour tribunal would not have the power to seize the funds of defaulting unions or grant injunctions to employers.

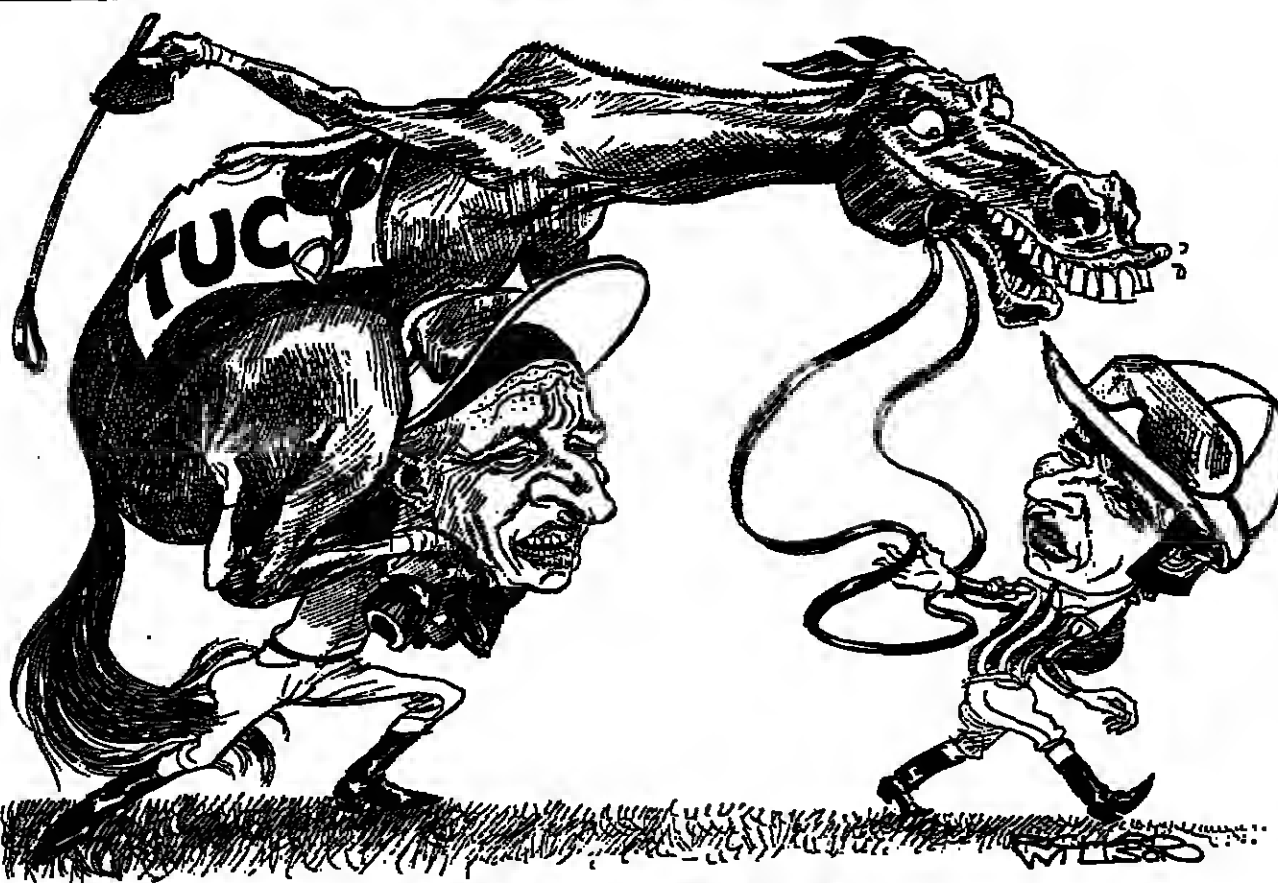
Mr Tebbit condemned this "fudge", claiming it was one of the chief reasons why union leaders were lying low during the election campaign.

"Labour's proposals to undo the trade union reforms of the past eight years would bring back strikes, lose markets and lose jobs. For the trade union bosses that is worthwhile. Their jobs would be secured. They would be back in Downing Street and they would bring the hard left back with a vengeance."

"Mr Kinnock would be called upon to pay his debt to union bosses and his own left wing at one and the same time."

His remarks provoked an angry reaction from Mr John Edmonds, general secretary of the General and Municipal Workers Union. Denying that the unions were keeping quiet, he listed nearly a dozen places where he had spoken this week.

"I think the Tories should think less about their fantasies of trade union power and more about the rights of workers in this country - the rights of workers they have been elected to serve."



"You take the reins... I'm getting out of here"

Warning on Soviet strength

Thatcher defends nuclear arms

By Philip Webster

The Prime Minister retaliated sharply yesterday against the reported claim of Mr Mikhail Gorbachev that she has failed to learn the lessons of Hiroshima and Chernobyl.

She unleashed a quick counter-blast at the Soviet leader's alleged remark and seized the opportunity to step up her warning of the Soviet threat. The Russians were not engaged in cold war rhetoric but "hard steel", she said, going on to refer to the Soviet invasions of Hungary, Czechoslovakia and Afghanistan.

Mr Gorbachev had been reported as describing Mrs Thatcher as "a person having

a hard time getting rid of old stereotypes".

She said that Britain had learnt the lessons. They were that strength was necessary to deter aggression and that conventional weapons could never give that strength. Nuclear weapons were needed to do that. If nuclear weapons were abandoned and a conventional war started the race would be on to see who could get nuclear weapons first.

She said that when the Hungarians rose up against Russia the tanks went in. The same thing happened in Czechoslovakia. When Poland wanted free trade unions they were subjugated. The Soviet tanks had rolled into Afghanistan: five million people had

fled and a million had been killed. The tanks were still there. The only way to deal with such a country, which paid such scant regard for the human rights of its own people, was to have sure defences.

Asked whether the strong language of her attacks on Labour's defence policy was meant to frighten people Mrs Thatcher retorted: "Perhaps you would ask the Hungarians and the Czechoslovaks. We went to war to see Poland and Czechoslovakia free. But they are not free. When they tried to rise up to free themselves the tanks rolled in. That is not cold war rhetoric that is hard steel."

Mrs Thatcher also warned that the return of a Labour

government would mean soaring inflation. Referring to Mr Neil Kinnock's remark in a television interview that inflation under Labour might rise to 7 per cent and then level off at 4 to 5 per cent Mrs Thatcher said: "Once you start a policy of inflation it is very difficult to stop it. It would not just stop at 7 per cent: it would go up and stay up."

Under the last Labour government inflation at 27 per cent was devastating for pensioners and other people. "It amounts to dishonest money. I think a government that is prepared to use a policy of dishonest money would not know how to run the economy in a sound way."

Baker attacks 'Fabian' schools policy

By Nicholas Wood

Political Reporter

Alliance education policy is no more than the "frayed Fabian furniture" of Mrs Shirley Williams's "dowager years" as the Labour Secretary of State for Education and Science of the late 1970s, Mr Kenneth Baker claimed yesterday.

Mr Baker said that his predecessor had presided over the "most sustained and damaging cuts" that education

has suffered in the post-war era. Total spending fell by 9.6 per cent from 1976 to 1979 and teachers' pay dropped 8 per cent in real terms.

Her tenure of office was the period when the old habits of high expenditure had to give way to the "strained circumstances of genteel poverty".

"Then she packed up her frayed Fabian furniture - incomes policy and educational egalitarianism - and dumped it on the SDP. And

there it stands now, gently fraying away."

The Secretary of State was speaking in Cambridge where Mrs Williams is standing for the Alliance. His remarks, suggesting that the Tories still believe the Alliance poses a threat in prosperous parts of the country, came against the background of a MORI poll conducted last week, which found that 46 per cent of Britain's 400,000 teachers intended to support the third party - a massive shift since 1983.

Mr Baker said there was little to choose between the Alliance and Labour over education. They both wanted to abolish the remaining grammar schools and the assisted places scheme and they both threatened the independent sector.

"In their desire to appear more moderate the Alliance would proceed more stealthily - but they still have the same goals as Labour," Mr Baker said.

ELECTION SUMMARY

'Hamburger economy' condemned by SDP

Britain's economy is increasingly reliant on people selling hamburgers to each other, Mrs Shirley Williams, president of the SDP, said yesterday. The Government's lack of investment in training men and women for a high-technology society was destroying the seed corn, she added.

As the Alliance turned the focus on education, which it believes is the Government's most vulnerable area, the former Labour Secretary of State for Education argued that the successful economies are investing huge sums in training.

Mr Paddy Ashdown, the Alliance education spokesman, said: "At a time when so much of our human potential is being wasted by unemployment our industry is crying out for skilled manpower. There can be no greater indictment of a government than this."

Hunting challenge Lecturers accuse

The Campaign for Country Sports challenged the Labour Party yesterday to clarify its manifesto commitment to "end all forms of organized hunting with hounds".

The demand comes after an assessment last Monday by the British Equestrian Trade Association that a ban on hunting could cost more than 18,000 jobs.

Mr Peter Atkinson, of the British Field Sports Society, said at a meeting in Whitehaven, Cumbria, yesterday that the proposed ban was a potential disaster.

The leader of Britain's university lecturers' union yesterday accused the Government of attempting to "stifle flair and initiative" in the universities.

Speaking at an election debate in London, Miss Diana Warwick, general secretary of the Association of University Teachers, accused all three main parties of "political inertia". She said: "Higher education has been starved of resources. Courses have been cut and departments closed."

Tebbit attacks 'Tory conscience' leaflet

A Labour Party leaflet headed "Nobody with a conscience votes Conservative" was condemned as a "disgraceful libel and smear" by Mr Norman Tebbit, the Tory chairman, yesterday.

Hundreds of thousands of copies of the leaflet have been distributed from Labour Party headquarters to constituencies this week. Mr Roy Hattersley, Labour's deputy leader, said the leaflet was justified, but added: "I am very anxious not to give the impression that we attribute that to Mr Tebbit. That is our judgement about the general Conservative attitude."

The Conservative chairman said at his party's press conference that the leaflet would be deeply offensive to the 13 million people who voted Tory at the last election.

ITN poll plans Alliance's poll cheer

Mr Cyril Smith, defending Rochdale for the Liberal/SDP Alliance, said yesterday that opinion poll findings of growing support for the Alliance in key marginals was "extremely encouraging".

"For the first time we are being told from polls that we are going to finish with more seats than we started with," he said on TV-am. But he accepted that the daily dose of polls which measured the state of political opinion was helping to distort the campaign.

COMMENTARY



Geoffrey Smith

During the 1983 election Labour activists often seemed to be torn between suicide and shooting each other. It was a campaign marked by despair and recrimination.

The party headquarters at Watford Road became noted throughout the country for confusion and incompetence: requests for information seemed to pass into a void from which no response was to be expected. As leader Mr Michael Foot, consumed with affection without being able to arouse hope. It was a classic example of a doomed enterprise.

But as I go round the country this time I am struck by the improvement in Labour morale. Never before has the party waged such a professional campaign.

I am not sure how much direct effect this is having on the voters. Many of them, I suspect, may be rather dubious about the show business glitter. The general public have considerable powers of resistance when politicians try to dazzle them with new techniques.

But whatever the Labour campaign may be doing to the electorate, it is certainly doing something to the party. There is some pride in for once not being outsmarted by the Tories. "In the first week it seemed that Labour were fighting in the way we had come to expect of the Conservatives, and the Conservatives were fighting like Labour," one Labour campaigner remarked to me in Leeds.

Nor is it merely a new expertise in the arts of Madison Avenue. "Watford Road" is no longer used as a term of derision or abuse. A call to headquarters is not

regarded as a futile gesture in this campaign.

As leader Mr Kinnock is seen in a very different light from Mr Foot. There are the reports of Mr Kinnock's temper wearing thin from time to time, and of his avoiding questioning by journalists. But a certain impatience with the press does nothing to damage his reputation in Labour circles, where most newspapers are regarded with limited affection at the moment.

His aggression is welcomed by his supporters, his appetite for power is beyond question and his standing in the party was unquestionably raised by the election broadcast which focused upon him in presidential style.

So Labour hearts are lighter. But how much does this matter in hard political terms? There is, I think, too great a tendency, to which many of us must plead guilty, to apply the metaphors of war and sport to politics. This leads to too easy an assumption that a hard hitting campaign, waged by troops in good spirit who have been brought to the peak of fitness at the right time, will naturally be a successful campaign.

But while confidence within a party will not necessarily command support among the voters, a party without self-confidence will lose support. A greater enthusiasm in the party should also make it easier to get Labour voters to the polls on the day. Elections are won not only by making converts but also by making sure that the faithful do not vote.

So the rise in morale must improve Labour's chances, if only up to a point. It has also increased Labour's expectations. At the beginning of this campaign the party would, I think, have regarded a halving of Mrs Thatcher's overall majority as a relative success. But no longer.

A leading Labour figure in local government told me yesterday that he would now be very disappointed if Labour failed to win at least seven of the 10 Yorkshire marginals on which the party has particularly set its sights.

There is still no serious expectation of an overall majority, but there will now be a sense of anti-climax if Labour achieves less than a hung Parliament. So it is possible that the rise in Labour morale may prove a mixed blessing for Mr Kinnock after the election. But that is a risk that he must be happy to take.

Labour's police plan 'disaster'

By Robin Oakley

Political Editor

In one of the toughest speeches yet in the election, Mr Douglas Hurd, the Home Secretary, said last night that Labour plans for greater political control of the police would be a "bully boys' charter" ensuring that mass picketing would prevail and creating no-go areas for the police on council estates.

Calling left-wing extremists "virulent and destructive people" in their attitude to the fight against crime, Mr Hurd said that Labour's plan to give them control over the police was disastrous. The Wapping dispute, he added, would have been a disaster if Labour's policies had been in force.

The focus of the Tory attacks was a policy document, *Protecting Our People*, issued by Labour in April which said that the Police Act would be amended "to give locally elected police authorities in all areas of the country statutory responsibility in determining the policing policies, priorities and methods of their force".

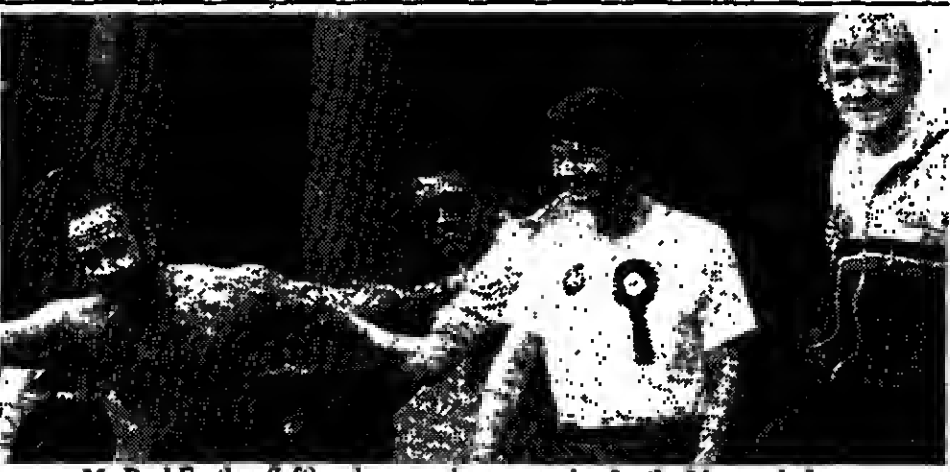
The commitment was not repeated in the Labour election manifesto and Mr Hurd said last night that it was one of many Labour policies being concealed from the public.

In a speech in Fulham, west London, he said: "By the time political orders have been handed down determining the policies, priorities and methods of a force the concept of the operational independence of the police is emptied of meaning."

Mr Hurd said that left-wing Labour authorities would be able to use such powers to direct chief constables not to use the powers provided by Parliament to prevent disorder arising from demonstrations or marches which could coerce or intimidate the community.

Control over police priorities could lead to the manipulation of police resources according to the political convenience of a ruling administration.

Control over methods would involve the police working with one hand tied behind their backs.



Mr Paul Feather (left) and companions preparing for the Liverpool plunge

Swim that never happened

By Philip Jacobson

As a chilling drizzle sweeps across the Mersey into Liverpool and prudent seagulls head for shelter, four young men are discovered limbering up for a swim.

Why should anyone of sound mind do so voluntarily? Because they are candidates, of course. Specifically, Conservative candidates for constituencies in a city where Mrs Margaret Thatcher's troops failed to take a single seat last time around.

In the event, they were gratefully dissuaded from taking the plunge before the cameras.

We headed, instead, for a late breakfast and a discussion about encouraging Liverpoolians to eat more healthily and take more exercise. Our own

menu, unsurprisingly, carried the Edwina Currie stamp of approval.

On closer examination, all the candidates present (the other two, possibly forewarned, had opted out of the swimming bit) seemed a pretty healthy bunch. Surprisingly chipper, too, about the way things were going in constituencies which all contain a fair share of the city's enormous economic and social problems.

If I select Mr Paul Feather from among them, it is only because one does not encounter that many prospective Conservative MPs with a ponytail. Elton John-style specs and a diamond eardrum.

A well known figure in

Liverpool where he runs a thriving hotel and catering group, Mr Feather, who is 35, is up against a Labour majority of just over 4,000 in Liverpool Garston.

By common consent, the constituency takes in some of the worst unemployment black spots in Britain, although, as Mr Feather notes, there is also a good sprinkling of high income voters. The former MP, Mr Eddie Loyden, is running again, but Mr Feather reckons that Garston has had quite enough of the "hard-left Militant lunacy" with which, he claims, his opponent is closely associated. "My betting friends are beginning to get a bit of cash on to me," he says.

Privatization is key to shape of things to come

By David Young

Energy Correspondent

A feature of the Conservative Party's energy policy which the Department of Energy would implement if the Tories were returned to power is that civil servants and ministers there will appear to be working themselves out of a job.

There has been wide speculation that the Energy Secretary, Mr Peter Walker, will play little part in a forthcoming Conservative Government and the size of the department is already difficult to maintain as a self-contained ministry.

Its revenue gathering role - the money paid in by the energy industries for outstrip anything spent by the millions a day given to British Coal are considered - could

easily be taken over by the Treasury and there has been consistent speculation that any remaining regulatory authority it has over the oil, gas and eventually electricity

limited to regulating the offshore pipeline network and monitoring and controlling safety related matters. Oil fields once held by the Government are flourishing within the private sector under Britoil and Enterprise Oil managements.

The remaining government share stake in BP, now worth about £5 million and easily saleable on a market clamouring for BP shares, is to be sold by the Conservatives fairly soon after a return to office. Labour has said that it would keep the holding and the Alliance would probably be prepared to sell it (although anything other than a Tory victory would send the price down).

It is in the area of electricity and coal that the three main parties differ and the one main

area of disagreement is nuclear power. The Conservatives remain committed to nuclear power and the building of the Sizewell B pressurized water cooled (PWR) reactor. The other two parties would end the development of nuclear power and concentrate on building up the coal-fired sector of the business.

The Conservatives are committed to the development of the coal industry, but its underlying philosophy is that eventually it should stand on its own feet financially and move into the private sector. Labour would concentrate its energy policy around the industry and be totally committed to its remaining in the state sector. The Alliance has said it would help develop the use of coal, but increase the pace of development into

environmental controls. The industry would be more tightly regulated through the Department of Energy. More private enterprise would be allowed to operate alongside and in competition with the state sector.

To the consumer the main difference following a Conservative victory would be that within probably two years their electricity would be supplied by an industry operating in the private sector.

There are strong arguments in favour of privatizing it board by board and leaving the nuclear side of the business in government hands. But the management who have built up the business would only be happy if they were treated in the same way as British Gas and have the business sold as one unit

fired out of the lo

David

During sense failure

back

ELECTION 87 X

Taking stock of the campaign so far

Tired out by the ravages of the long phoney war

By Robin Oakley, Political Editor

These are men and women who spent so long fighting a phoney war they have had trouble waking up to the fact that the real one has begun.

Arguments thrashed out for six months before the battle began have a tired air now. So do the combatants. There is scarcely a soul worthy of a mention in dispatches.

Mr Michael Heseltine, maybe, for the dashing discovery of phrases: he called Labour's manifesto "wall-to-wall whitewash".

Mr Peter Mandelson, Labour's director of communications, perhaps, for introducing his party to the world of the logo, the backdrop and the "photo-opportunity". And Lady Seear, the aged Liberal warhorse who has injected some much-needed spunk into the Alliance press conferences and reminded us that Mr Kinnock's nice smile would not even be sufficient reason for hiring a new cook.

The Conservative campaign has been too rigid, too hung up on the original game plan, drawn up when they were

expecting the Alliance to come through into second place as the real threat. Although Mr Tebbit has been brilliant at the Tory press conferences, deftly steering Prime Minister and press, the Tories got off to a slow start which allowed Labour to seize the initiative.

Labour's blunder on capital value rating and Mr Kinnock's confession that he still hankered after full-blooded nationalization were little exploited.

By launching a radical manifesto and failing to explain in sufficient detail — if indeed they knew — how its new schemes would work, the Tories have been forced on to the defensive over education and housing.

The Prime Minister herself, rather than firing the nation with new vision, has been regurgitating the old simplistic slogans about the Labour Party being more left than ever before.

Labour did well in the first week. The soft-focus "Voice 'Kinnock" broadcast early on was a gamble that came off.

But Mr Kinnock's perambulations round the provinces since have begun to look like dodging.

There is fog all around the Labour manifesto and the rest of the policy documents with which the party has showered press and public for months.

Labour has fought successfully to re-establish itself as the main opposition party, but as we go into the last week the impression is that it has settled for doing no more than that: that it does not believe it can win.

Mr Kinnock's oratory has been a plus. But many other hands have had their worst fears confirmed: that the unilateralist defence policy with which he has insisted on saddling the party has denied Labour the chance that it might otherwise have had of being returned to power.

The combination of a CND line and the local government impediments still tied to Mr Kinnock's back hampers the party too much of a handicap to surmount in one election.

The Alliance got off to a

swift start with its campaigning, but the voters signally failed to respond.

The old tribal loyalties reasserted themselves, a small nudge downwards in the polls was written up as a slide and they were soon in trouble.

Proportional representation and constitutional reform are hard to sell on the doorstep and the rest of the Alliance programme has come over as no more than an attempt to rub the nasty corners off the other parties.

Their campaign has lacked both bite and passion. They have been handicapped, too, by openly going for the best third place they can get.

It may be honest and realistic. But it means that journalists question them only about their poll standing.

The result has been a slip-slide, much agitation about the chosen tactics and a dire warning from Dr David Owen that it may be now or never. Never one to shirk a risk, Dr Owen may in fact have done just the right thing to waken the slumbering Alliance vote.

But it is quite some gamble.

Cheerful campaigner



Mrs Margaret Tebbit was a cheerful companion yesterday for her husband, Norman, the party chairman, as he prepared to face the rigours of the Conservative Party's early morning general election press conference.

Mrs Tebbit, whose injuries received in the Brighton bombing in 1983 have left her confined to a wheelchair, has been displaying a good deal of courage and good humour on the campaign trail. (Photograph: Peter Trievnor)

With the law and order faithful

By Paul Valley

The burglars of Wood Green were, presumably, having a field day. Gathered together in the election headquarters of the local Tory Party was a large group of the area's Neighbourhood Watch organizers. Outside was a sizeable contingent of police.

They were there for a little publicized visit by the Home Secretary, Mr Douglas Hurd, touring several London marginal seats to listen in the views of the Tory faithful on law and order.

He began in the Hornsey and Wood Green constituency of Sir Hugh Rossi, defending a Conservative majority of less than 4,000 in an area where the left-wing qualities of Mr Bernie Grant's Hurricane council dominate the agenda. "Do not remove," said the notice on the box of files and blue and white balloons near Sir Hugh. He made a short, speech about muggings, car theft and house-breaking which he hoped would carry a similar message to voters.

There was little chance of dissent. This was a community apparently happy in its sequestration from the mean streets of the inner city. (Here policemen were still bobbies.)

Only in the questioning did the darkness outside threaten. What about all these gypsies, asked the first questioner. Can the police be given extra powers? Mr Hurd said this had been done, citing the "so-called Tipple Clause" which made it an offence for people to refuse to move when asked by the landowner.

Sir Hugh sprang eagerly to his feet. The problem was that here the landowner was "Bernie Grant and his henchmen" who did not want gypsies moved. "They even refuse to allow the police onto their land. We would like to see the Act extended so that if the local authority is reluctant to act then a number of local residents have the right to approach the police."

What about the way the council refused to allow the police to use empty property on council estates for surveillance purposes, asked the next questioner. Mr Hurd said he did not want to have to coerce local councils. What was needed was public pressure "so that they are ashamed out of their obduracy."

Two Davids with all to play for

By Sheila Gunn

Political Staff

Mr David Owen's whoop of delight when news broke that the *Newsnight* poll of marginals pointed to a bang parliament unintentionally revealed the frailty of the Alliance.

The scent of victory — of becoming the "power broker" as he has always predicted — revitalized the SDP leader for the final run-up to polling.

His remark in King's Lynn that it was a "perhaps never-to-occur-again opportunity" was met by a far more defensive response from Mr David Steel. It was ironic that with the first signs of an Alliance revival the differences between the two parties and their leaders became more stark.

The entrance of the two Davids down the aisles of packed halls around the country to the sound of Purcell's "Trumpet Tune and March" never failed to stir their audience. It is when the dual leadership, a marriage made



Dr Owen and Mr Steel: At their best in public performances.

in Westminster, looks good.

Unlike the affairs staged for the party faithful by Conservatives and Labour, the "Ask the Alliance" rallies give credence to the joint parties' claim to satisfy the "mood for change" they detect among the voters.

On television the magic rarely survives — one reason for the decision to scrap the "Tweedledum and Tweedledee" appearances on regional television.

Their days on the campaign trail are tailored so that they

meet morning and evening. At 7.15 am they unite with strategists to get the feel of the day before heading to the 8.30 press conference at the National Liberal Club.

Mr Steel takes the eight-seat Hawker Siddeley 125 executive jet, lent to him by Mr Anthony Jacobs, of the British School of Motoring. He eats a full breakfast on board — no plastic airline food or implements — before joining his yellow battle bus for the day's campaigning.

To initial jeers from the Liberals, the SDP leader's

entourage swoops in on targeted areas in a hired propeller-driven Hawker Siddeley 748. Although it is noisy and slow — and has survived some spectacular landings — it cuts the time spent on the roads. It also gives the accompanying journalists easy access to their target.

The stops on the campaign trail are, like those by Mrs Margaret Thatcher and Mr Neil Kinnock, geared for the cameras. Although both attempt to talk and listen to individuals, they are restricted by the encircling media.

Mr Steel is clearly sustained by the solid tranche of Liberal supporters in many corners of the country, but the relentlessly falling polls at the start of the campaign began to take their toll on Dr Owen, fighting his first campaign as SDP leader.

This week, however, has been his transformation in what he described as "the critical week". They both believe they have everything to play for.

Conjuring up a sense of failure

By Allan Massie

The opening of the Conservative election broadcast on Tuesday was so embarrassing one wondered if they had entrusted its making to Kenny Everett.

A magician appeared on the screen representing the Labour Party. He extracted one trick after another from his hat and none worked. It

seemed an unworthy way of conducting a great debate. Yet when Labour has resorted to a showbiz strategy, there may be something to be said for the comic strip approach.

And then the mood changed. Music became queenly and we were over to Mrs Thatcher and a montage of meetings with world statesmen. Presidents Reagan and Mitterrand, Mr Mikhail Gorbachev and Chancellor Helmut Kohl were all recruited to project the desired image. We saw Mrs Thatcher in China, and plunging into enthusiastic crowds in Red Square.

This is what is called subliminal television: words were superfluous, the images said more. There was no need to make the contrast with Mr Kinnock's lack of experience explicit. Here was the World Stateswoman in action: and there two minutes earlier we had been offered the Labour Party as a failed seaside conjuror. It is perhaps inconvenient to observe that in 1945 the electorate rejected the Conservative leader who had far more right to project himself as a world statesman.

When it comes to brass necks could equal Mr Denis Healey. If you were accused of having "long since forgotten what shame is", you would probably be wounded and offended. Mr Healey however merely chuckles.

Does such a response prove the justice delivered by Sir Geoffrey Howe, who for a recalcitrant sheep can bite quite viciously?

The exchange with Sir Geoffrey was uncharacteristic of Yorkshire TV's *First Tuesday* which itself was unlike most election programmes, being serious, intelligent and restrained.

Fleet Street man takes on a popular minister

CONSTITUENCY PROFILE

Bath

CANDIDATES
C F. Patten (C)
J. M. Dean (SDP/All)
J. Smith (Lab)
D. Wall (Grn)

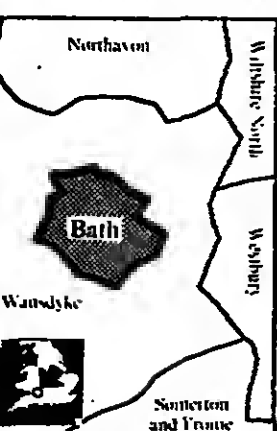
1981 % Own occ. 57.9
1981 % Loc Auth 25.0
1981 % Black/Asian 2.5
1981 % Mid cl. 57.4
1981 % Prof man 17.5
1986 electorate 65,173

1983 General Election: Patten, C F (C) 22,544; Dean, J M (SDP/All) 17,240; Pott, A J (Lab) 7,259; Gimes, D (Eco) 441; Wall, R S (Prog L) 315; Young, G S (Wild Gr) 67, May 1984.

Key: % own occ. proportion owning their homes; % Loc Auth: proportion of council tenants; % Black/Asian: proportion from New Commonwealth or Pakistan; % Mid cl.: proportion of non-manual workers; % Prof man: professions & higher management

and they are not exactly pleased with the Government at the moment. Cuts in the health service, which may force the closure of a brand new ward at the Royal United Hospital, are an acrimonious local issue.

The Ministry of Defence is easily the largest employer in the constituency, and civil servants are in rebellious mood. There is a high proportion of retired people in Bath



have in Mr Christopher Patten one of their best and brightest candidates, who, at the age of 43, has already held several ministerial posts and is widely liked and admired.

He has been acclaimed an outstanding talent, not just by independent political commentators but also by his opponents: Mr Roy Jenkins, no less, described him as "a young man of quality". Mr Dean would much rather have him as an ally than as an opponent. "We all like Chris Patten", he says, "but he's in the wrong party."

The Conservatives believe that it will be a loss to the country, not just to Bath, if their man is forced into the wilderness. They are certainly not counting any chickens, but they think his personal popularity will probably see him through.

They claim that his reduced majority in 1983 was caused mainly by Labour defections to the Alliance, and that the residual Labour vote is unlikely to be squeezed any further.

The Labour candidate, Mrs Jenny Smith, is naturally adamant that support is swinging back her way. A brisk, youthful-looking grandmother at

48, she is a Quaker and describes herself as a "Christian socialist".

She says that Bath's beauty and tranquillity are deceptive and hide a multitude of social problems. "On the surface it is a very glossy, middle-class place, but go out to the high-rise blocks on the outskirts and they smell just as bad as they do anywhere else."

Homelessness is a big issue, she says. More than 200 people were sleeping out under the bridges last winter, although some of them were probably youngsters who had run away from home and would tend to gravitate to a place such as Bath.

Mrs Smith is also campaigning on environmental issues, claiming that the area has the highest concentration of nuclear power stations in the world.

A county councillor who has served on unpeopled committees, she works full time for Shelter and is a member of all sorts of voluntary organizations. She ought to have a high local profile, but the best she can realistically hope for is to regain some of Labour's lost ground.

John Young

Rude disturbance for the polls

By David Butler

The unnatural steadiness of the polls which persisted for 10 days after their early boost for Labour and slump for the Alliance has been rudely disturbed.

At last we have had a survey that points towards a hung parliament if the trend it indicates continues over the next week.

The *Newsnight* poll in marginals more than confirms last Sunday's *Weekend World* findings from Harris, but it goes against the *NOP/Sunday Express* and the *MORI/Times* studies in marginals.

The first two suggest that Labour is doing very well in Conservative/Labour marginals. The second two find that the movement in marginals is less than in the nation as a whole. This difference in evidence means the difference between a Conservative majority of under 20 and one of over 100.

There is no easy way of resolving the conflict. All the polls are conducted by reputable researchers doing their best to get the right answer. The Conservatives' private pollster, Harris, is giving the best news for Labour and Labour's private pollster, MORI, is giving the best news for the Conservatives.

The *Newsnight* evidence is significant for its panel approach. The same voters interviewed two weeks apart show a distinct move from both Conservative and Alliance to Labour in Conservative/Labour marginals and from Conservative to both Labour and Alliance in Conservative/Alliance marginals.

Even more, in three-way marginals, tactical voting is clearly manifest, surprisingly

POLL WATCH

helping Labour more than the Alliance. Any such moves in the early stages of the campaign are likely to be intensified in the final days when local canvassing and leafleting are at their height.

It is wise to treat regional, marginal and local polls more sceptically than nationwide ones. They are usually one-off affairs with a specially constructed sample, not well honed surveys, using an established routine. The nationwide polls have been notably stable so far, and one has to be cautious about suggestions of significant local deviations.

None the less, some deviations will certainly be manifest in the final outcome. The Conservatives will lose seats in Scotland, but they will do exceptionally well in the Midlands.

The Alliance will be squeezed in Conservative/Labour marginals, but it may fare well enough in its target seats to elect considerably more MPs than the swing tables suggest are due to it on its final percentage of the vote.

The Conservatives still have a sufficiently comfortable lead in votes for the stock market to keep its nerve. Labour is scarcely likely to overtake the Conservatives, let alone seize the 5 per cent lead needed, given a uniform swing, to secure a clear majority.

But of course differential behaviour in marginals could cut that required 5 per cent. Whatever else the *Newsnight* poll has done it has added psychological fascination to the election.

The writer is a fellow of St Antony College, Oxford.

SAYINGS OF THE DAY

● In education, as in so much else, this is a Government which knows the cost of everything and the value of nothing — *Mrs Shirley Williams, president of the SDP.*

● I believe we will create strong trade unions, provided they are led by reasonable people who have the support of their own members and get elected and re-elected regularly by their own members — *Mr Kenneth Clarke, Minister for Employment.*

● The possibility of working with a Labour or a Tory party

under another leader must be left open because it depends on policy questions — *Mr David Steel, leader of the Liberal Party.*

● The Tories have a lot to say about the housing crisis except they will not build more houses — *Dr John Cunniff, Labour's spokesman on the environment.*

● No general in the midst of a battle has a great discussion about what he is going to do if defeated — *Dr David Owen, leader of the SDP.*

Black and white of the grey vote

Every fourth voter on June 11 will be a pensioner — in some constituencies they represent 40 per cent of the vote — and the parties are wooing them with all their might. But, as George Hill finds, candidates who treat them all alike may be in for a surprise

Mrs Anna Williams, of Cardiff, said to be the oldest person alive on earth, celebrated her 114th birthday this week. If electoral qualifications had been the same in 1892 as they are today, she would have been old enough to cast her vote for or against Gladstone in his final campaign, just as she intends to use her postal vote next week for or against Mrs Thatcher (she is not saying which).

She is the doyenne of the growing army of centenarians. As a voting block, it is still some way short of swaying the result in any of Britain's marginals. But the pensioner vote, 10 million strong, is a force to be reckoned with, and is also growing.

Nobody who has witnessed a pensioners' bingo-drive baying for higher pensions, at a hint from their Labour candidate, would underestimate the determination of older voters. Labour is confident that the old, like other under-privileged groups, are a natural part of its body of support. But recent research by MORI suggests otherwise, conjuring the picture of a body of firm-minded people more likely to vote Conservative than Labour and, surprisingly, more interested in unemployment and education than in their own pensions.

Election time is traditionally a moment for pensions auctions. It is as usual Labour which has gone out most wholeheartedly to woo

the older voter, with specific promises of hefty pensions increases as a first step towards indexation, and with a special pamphlet and a high-powered rally last week to promote its plans. Some of its strongest campaigning points, like subsidies for door and widow locks, are specially calculated to appeal to the anxieties of the old.

The Alliance has moved more restrained in the same direction, with subsidies for padlocks, pensions increases channelled towards the least well-off, and a less pronounced trace of gimmickry. "One of our proposals is for a double pension at Christmas, though personally I think that's a bit childish," says Lady Seear, Alliance spokesman on social services.

The Government's hasty rejigging of cold weather assistance last winter showed that it was not immune to similar pressures. But for this campaign the Tories have adopted an attitude of scrupulous fiscal rectitude, promising in the manifesto only to maintain the real value of state pensions. The party's strategists contend that old people would rather be treated as normal members of society, whose fundamental interests coincide with the general interest in good management and the control of inflation. "Nothing so undermines personal thrift and independence as to see the value of a lifetime's savings eaten away in

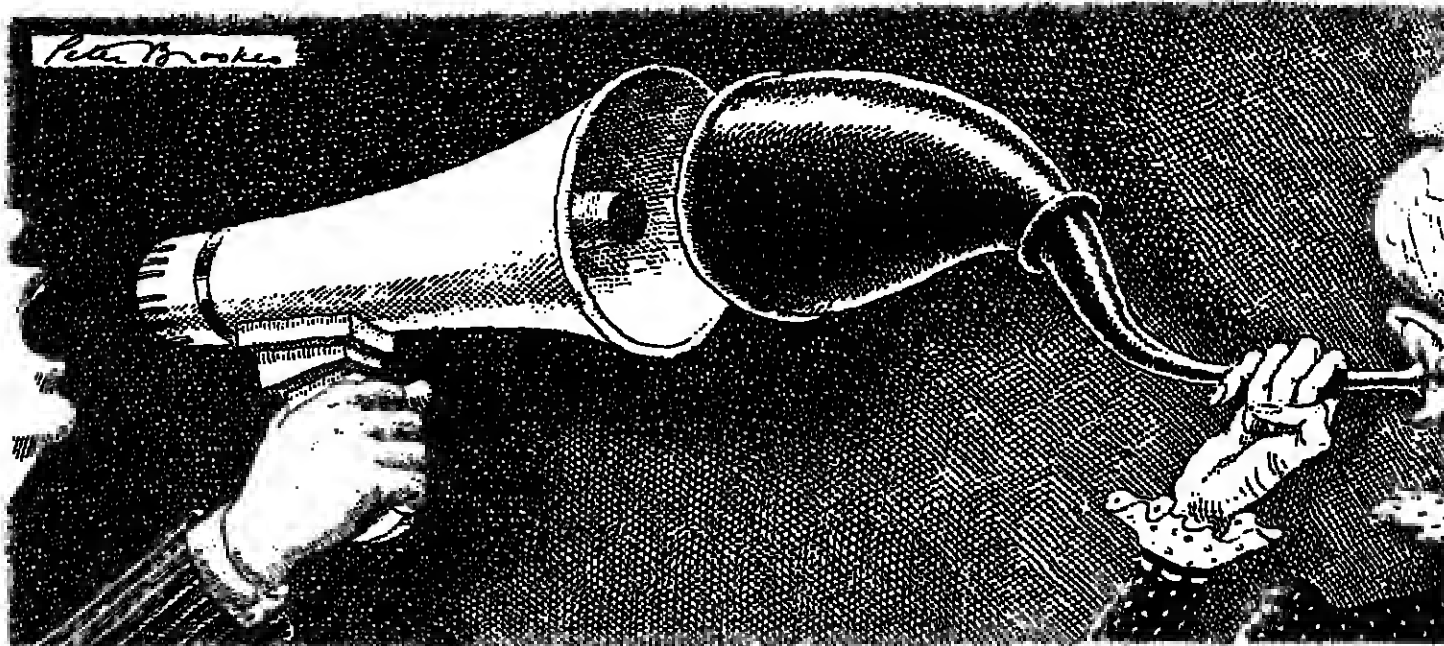
retirement through spiralling prices," the manifesto says.

Opinion polls and the statistics of wealth and poverty bear out the Tory analysis to the extent that older voters appear not markedly to think or behave as a single self-conscious interest-group. There is little reason why they should, when their economic situations are less uniform than those of the nation as a whole.

The stereotype of Darby and Joan enduring a lonely existence on the breadline, with few of their concerns and anxieties reaching far beyond a front door not yet fitted with grant-aided padlocks, depicts only a minority. More than two-thirds of the households with the lowest fifth of incomes have heads aged more than 65. But fully half the age-group are owner-occupiers who have paid off all debts on their homes. Their commitments are less than they were, their disposable incomes and their level of savings are high.

They are too varied to be type-cast. "I don't normally think as a pensioner," says Douglas Gibbons, a 69-year-old Hampshire former civil servant. "I do think that people on the basic pension, which we're not, have come out badly in cost-of-living terms. Until 1983 I was always a Labour voter. Some of the things they are proposing are very good, but their defence policy blows it out for me."

"I finally gave up on Labour in 1978," says his Dublin-born wife Cecil. "We had to do something about the unions. Mrs Thatcher is an energetic and highly successful



prime minister — and a woman! I knew what the poverty of the 1930s was, and what strikes me today is how comfortably off people are."

"In this village we are practically beyond elections," says a 73-year-old former solicitor to Sussex. "There is only one poster in the place. Pensions are very low, aren't they? I suppose you can't live on them by themselves? But I'm afraid I'm pretty committed — I think Maggie is going to do me less harm than the rest."

"Obviously Mrs Thatcher has made a considerable mark — more than any prime minister one can remember — but I've been a CND supporter all my life, and for me that decides it," says Jimmy East, 72, a retired London headmaster.

A recent MORI survey shows that the old rate pensions as more important (than do voters as a whole. This is understandable, but

what is more striking is that pensions still rank relatively low on their list. Young voters may sometimes fret about Granny, but Granny is far more likely to fret about the grandchildren. The National Health Service is important to the over-sixties, but no more so than to other voters.

There is a distinct tendency to conservatism, with a small "C". This often links up, in the nature of things, with Conservatism with a capital "C" — though the survey does not bear out a subjective impression that defence is one of the issues where this is most markedly so.

The Alliance, as a new grouping, receives relatively low support. Older voters are less easily shaken in their allegiances. Long experience has bred a degree of scepticism about political promises. But above all, they resist being type-cast.

WHAT THE ELDERLY SAY

VOTING INTENTION

	60+	All voters
Conservative	48%	44%
Labour	30	32
Alliance	20	23

HOW COMMITTED

	60+	All voters
Definite	90%	87%
May change	9	12
Don't know	-	1

THE KEY ISSUES

	60+	All voters
Unemployment	45%	51%
The NHS	39	38
Education	32	42
Defence	29	26
Pensions	25	9
Law and order	24	19
Inflation	13	11
Rates/Rent	11	8
Housing	8	11

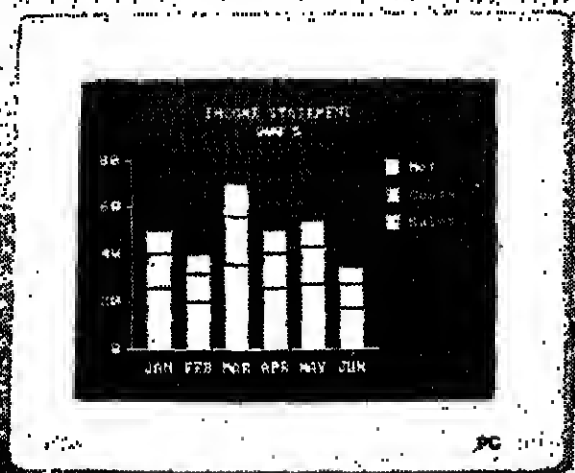
BEST PARTY ON THE ISSUES

(Percentage of all voters in parenthesis)

	CON	LAB	SOP/LIB
Unemployment	38 (33)	33 (34)	15 (19)
The NHS	36 (27)	37 (41)	16 (14)
Education	42 (32)	31 (33)	15 (19)
Defence	56 (52)	23 (23)	12 (15)
Law and order	43 (43)	27 (25)	16 (15)
Housing	38 (34)	33 (37)	15 (15)

Source: MORI poll conducted May 27-28

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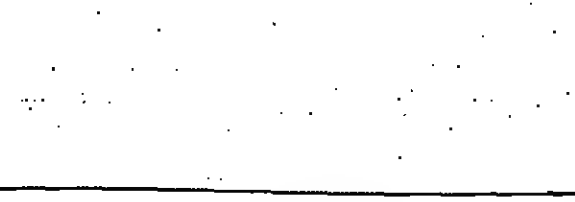
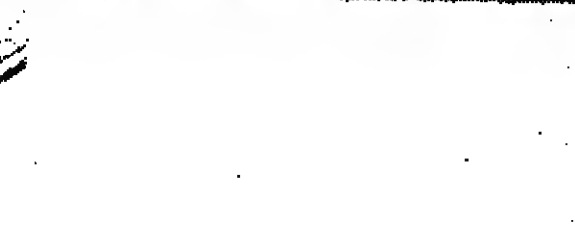
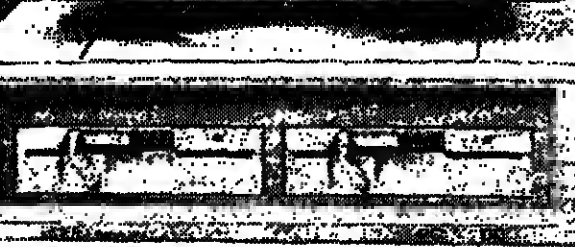
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Out of the spotlight

Defence is a major election issue, but Denzil Davies, Labour's spokesman, has a low profile

"This is Denzil Davies, Labour's spokesman on defence: you've probably seen him on television," Gwilym Roberts, Labour candidate in Cannock and Burntwood, a marginal Midlands mining constituency, is trying to summon up enthusiasm for the party bigwig who enjoys the luxury of being able to take time off from defending his own 13,606 majority in Llanelli, south Wales.

Trouble is, not many people in the covered market in Cannock had seen Davies on television. They do not know him, and are not particularly interested in what he has to say. "Oh, is he famous?" asks a young girl who runs the tea concession when urged "to meet the man who could be running Britain's defences next week".

Davies, 48, is a grammar school boy, with a first in law from Oxford. His mixture of left wing idealism, willingness to learn and ambition has helped him prosper in the contemporary Labour party. He even has the right (Welsh) accent.

Tall, with an engaging, chubbiness, babyish smile, Davies is smartly turned out in blue double-breasted Italianate suit, black slip-on shoes and shiny Paisley tie.

But professionals say he is bad at projecting himself on camera, which explains why, when defence flared as a major election issue last week, he was as inconspicuous as the shadow in his title.

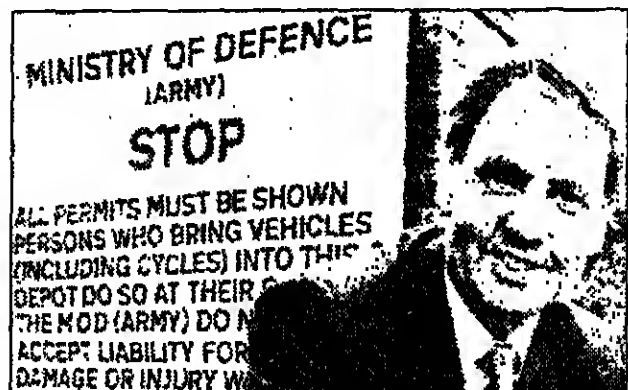
"On the doorstep defence simply isn't the issue it was in the last (post-Falklands) election," he says guardedly.

While Kinnock and Healey faced the heat in the media, the Labour machine gave Davies the less glamorous task of slogging round marginals where employment in defence industries could win seats. Labour argues that jobs in defence industries are threatened by Conservative commitment to nuclear rather than conventional defence.

At the largest military stores in Europe, C.O.D. (Command Ordnance Depot) Donnington in the neighbouring constituency of The Wrekin, Labour candidate Bruce Grocott says when Davies is Secretary of State for Defence one of his first tasks will be to put in the shredder the feasibility study which threatens jobs there through privatization.

Only six employees, all shop stewards, out of 4,000 came to Davies' meeting in the rain outside the gates of the depot. Davies promises to stop "contractualization" and says he has the support of military top brass for this.

Earlier Davies has argued that Labour's non-nuclear policy is linked inextricably to its commitment to conventional



Denzil Davies: 'On the doorstep defence isn't the issue it was'

defence. Only by scrapping Trident will Britain afford to maintain its 50-frigate navy, its proposed European fighter and new weapons for its army, as well as increase its spending on Nato by 3 per cent a year, as called for by Nato's military committee last week. He says the Conservatives could not possibly do that, going so far as to suggest that, by putting conventional weaponry in doubt, they are "playing hard and fast with defence".

He promises: "This is a Nato commitment which a Labour government will be able to live up to", adding his determination that the 85 per cent British content which still goes into defence equipment will not be diluted as he claims it has been in civilian manufacturing industry.

But even among the loyal, Davies has his problems. As the six stalwart stewards shuffle in the rain, one says a colleague had asked her to ask him: "If Labour get in, will there be a depot? Will there be a defence?"

Andrew Lycett

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CONCISE CROSSWORD NO 1274

ACROSS

1 Termination (6)
 4 Prodded (6)
 9 Christ's non-Gospel sayings (7)
 10 Shaving blade (5)
 11 Buzz (4)
 12 Internal organs (7)
 14 Kniphofia (3-3-5)
 18 Haughtiness (7)
 19 Hop kiln (4)
 22 Swiss, German, Dutch river (5)
 24 Serviceability (7)
 25 Sewing pin (6)
 26 Obstruct (6)

DOWN

1 Women's dress on man (4)
 2 Fuse (5)
 3 Burial vault (9)
 5 Simple tune (3)
 6 Weird (7)
 7 Coercion (6)
 8 Zodiac Archer house (11)
 11 Sandbank (3)
 13 New word (8)
 15 Learned (7)
 16 Silly talk (3)
 17 Sisy ferryman (8)
 20 Crab (5)
 21 Cow shelter (4)
 23 Telecast fish (3)

SOLUTION TO NO 1273
ACROSS: 1 Appraise 5 Crow 9 Aviator 10 Offer 11 Sheet 12 Slush 13 Risen 15 Hotel 16 Stoic 18 Limit 20 Stain 21 Jalopy 23 Ro-ro 24 Brighton
DOWN: 1 Abuses 2 Polgaunt 3 Aft 4 Sergeant major 6 Raft 7 Warren 8 Contrast 11 Shilling 14 Stockpot 15 Hussar 17 Canyon 19 Pair 22 Lag

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THE TIMES DIARY

Labour's failed coup

I have news for Neil Kinnock, who said the other day that talk of coups toppling Labour leaders might at best make an interesting plot for a novel: it is about to make an interesting chapter in Lord Mayhew's autobiography, *Time to Explain*, to be published later this month. In it Mayhew, the Liberal peer who as a Gaitskillite resigned as Harold Wilson's navy minister in 1966, tells how two years later he organized a plot to replace Wilson with Roy Jenkins. Jenkins, mightily interested, apparently even then was talking of leading a new political force that would "pick up the Liberals for the asking". But the plan was scuppered when a canvass of Labour MPs found that only 48 could be relied upon to come out against Wilson. Intriguingly, Mayhew claims that the conspirators—who included Patrick Gordon-Walker, Bill Rodgers, Ivor Richard, David Marquand and Dick Taverne—held their first meeting in Roy Hattersley's house in Gayfere Street.

Star Nicholas

Watch out for Nicholas Lyell, a junior minister at the DHSS. Yesterday, for the second time in the election campaign, he took the stage at the morning press conference, this time alongside Norman Tebbit, while full members of the Cabinet—let alone parliamentary secretaries—haven't had a look in. Early in the campaign, Lyell, the candidate for Mid Bedfordshire, was singled out by the Prime Minister, who wished him luck, and who pointed out that he was now in the post that she had held 21 years before. Mind you, he still had to wait 49 minutes before he got a chance to speak yesterday...

Carrott cut

More cold feet from the BBC? While ITV plans to precede its election results programme with a live version of *Spitting Image*, the BBC's equivalent attempt at political satire, *Jasper Carrott's Election Confidential*, has been relegated to BBC2. Carrott was used last time as a bait to draw viewers into the BBC1 election programme. Could it be that the BBC has decided this time to avoid stretching the sense of humour of politicians at a moment when their nerves will be fraying anyway? Meanwhile, a strange orthodoxy appears to be growing between the BBC and ITV over the Alliance. Demonstrating their computer graphics yesterday, both teams simulated a final Alliance vote of 31 per cent, but ITV puts Labour behind them at 29 per cent while the BBC gives Labour 32 per cent.

● A wit has improved an Alliance poster in London's Farringdon Road that features the two Davids above the slogan "The only fresh sell on the menu" by adding: "Sell-by date: June 11."

Derby dropouts

The politicians' traditional day out at the Derby appears to have been ruined by the run-up to the general election. Unless my eyes are failing, the race, which attracted 250,000 spectators, failed to lure prospective members from their doorstep-slogging. Even the Commons' bookmaking representative and former betting-shop owner, Richard Holt, gave up his annual visit.

Cup fever

It was the nightmare of officials at sporting events. A muggy day, wind, crowds, sweating hands and a cup that slipped inexorably towards the concrete floor. Such, I'm afraid to say, was the fate of yesterday's brand-new £4,000 Epsom Derby prize. A red-faced official from the Clerk of the Course's office took the blame. The cup, made for this year's race, now features a jauntily bent handle on the top of the lid.

● The Japanese are promoting what they call the ultimate convenience food: a credit card-sized meal. Called *paper*, the producers maintain it contains 100 per cent natural ingredients with 14 flavours from salmon to apple. But I gather the consumers are not overfond of the taste of the paste.

Blue period

Guitarist Andres Segovia, whose obituary appears today, will be remembered by some as much for being the subject of Picasso's portrait "The Man with the Blue Guitar" as for his music. The painting inspired Wallace Stevens's poem of the same name, which has become one of this century's most important metaphors for the transforming powers of art: "The man replied things as they are. Are changed upon the blue guitar." And David Hockney produced an illustrated edition of the poem of the painting of the original music.

PHS

The Times commissioned the Poet Laureate to add to the 1987 general election debate. This is his poetic contribution

FIRST THINGS FIRST

(An Election Duet, performed in the Womb, by foetal Twins)

by Ted Hughes

Poet Laureate

FIRST TWIN:

If the cost of a mountain of butter is poisoned water in your tap and Cot-Death

If the cost of a mountain of grain is poisoned bread on your plate and for the farmer's child (and yours) Leukaemia

If the cost of the Gross National Product is for trees no leaves for waters no fish and for you cortical plaques, neurofibrillary tangles Presenile Dementia

etc
etc
etc etc etc

And if the cost of the Expansion of the World Chemical Industry taken as a whole over the last two decades is a 40% drop in the sperm count of all human males (nor can God alone help the ozone layer or the ovum)

Then let what can't be sold to your brother and sister be released on the third world and let it return by air and sea to drip down the back of your own throat at night

Because

BOTH TWINS (singing):

Man's brain is such a toxin
(O hear our foetal shout)
Nothing surer than man's brain
Will wipe the menace out.

SECOND TWIN:

The Sphinx is man's nobility.
The riddle—our own story.
Bored, experimental beast
Earth for laboratory.

BOTH (singing):

The heady bubbles of the brain
Give men their giddy legs O
So bang your skulls together boys
And drain it to the dregs O

SECOND:

Our riddle is: "Why aren't we right?"
So to correct our error
We can only double it
In exponential terror.

BOTH (singing):

The heady bubbles of the brain (etc)

SECOND:

Although the Bomb, that ended War,
Was greatly to our tastes,
Who'd have thought the very globe
Would shrivel with the wastes?

BOTH (singing):

The heady bubbles of the brain (etc)

SECOND:

Yet who declared: "No matter though
We atom-happy men
Rid Earth of Life, the Bugs of space
Will start it up again?"

BOTH (singing):

The heady bubbles of the brain (etc)

SECOND:

Snap your fingers at death's frown.
Eat, drink and be jolly.
The only folly of our fun
Is to bewail our folly.

BOTH (singing):

The heady bubbles of the brain (etc)

SECOND:

Who wants to last forever?
Let's take another sup
For everything pitched in the ditch
Comes back into the eup.

BOTH (singing):

Then off to bed, for every bead's
In labour with the pains
Until the Monkey Mutant
Can bear a brain with brains.

Anglo-Saxon twilight

Over the past century the world economy has been dominated by two countries, the United Kingdom and the United States of America. A measure of their domination is given by adding their gross national products and comparing it with the product of the industrial world as a whole. As the figures in the table show, their combined share first exceeded 40 per cent in about 1870. It has remained above that level ever since, but it has declined from the peak of over 60 per cent reached just after the Second World War. But the "40 per cent or more" statistic—striking though it is—does not convey the full importance of the two nations' contribution. If the past century has been remarkable for the extent of the Anglo-American ascendancy, it has also been exceptional for its rapid rate of economic progress. Never before has the world economy enjoyed a century of 3 per cent a year economic growth. (This may not sound much, but 3 per cent a year over a 100-year period implies a 20-fold rise in output.)

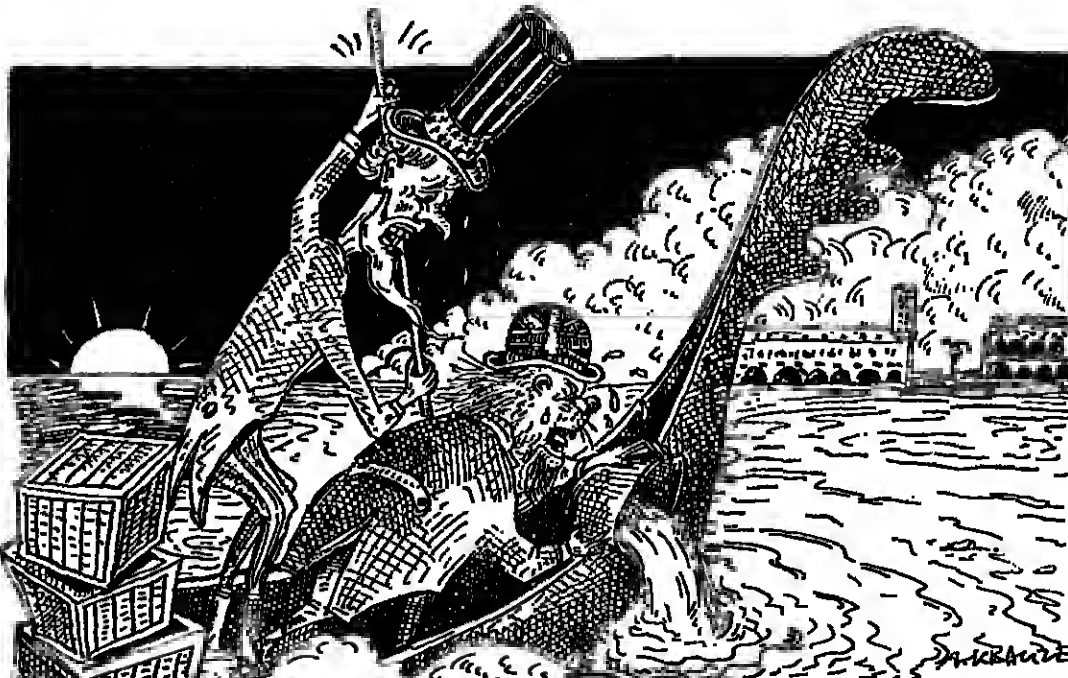
Anglo-American dominance and world economic success have come together. There are perhaps two main reasons for this. The first is that the UK and the US can be bracketed together as the two Western democracies with the most consistent adherence to the ideals of liberal internationalism. More specifically they have tried to foster an open international trading order and to provide a stable, freely convertible currency for universal use. They have also been effective sponsors of institutions such as the International Monetary Fund supportive of an open world economy.

Second, the two countries have often behaved as a single agent because of their shared common cultural background and overlapping economic interests through the influence of Maynard Keynes. Because the UK and the US have acted together, the world economy has over long periods had a unique centre of authority or, in effect, a single police force. This is crucial to understanding the stability—and, hence, the economic success—of the past century.

Awareness of the Anglo-American commitment to the free exchange of goods and capital, and of the productive (and military) power behind it, has reduced fears that trade and other flows would be interrupted by warfare, political accidents or frank commercial discrimination.

As a result, the ratio of trade to world output is higher today than ever before, while capital movements across frontiers are on an unprecedented scale. This trend towards internationalization is fundamental to explaining the rapidity of world economic growth over the past century. Countries have been able to specialize and exploit economies of scale in particular industries, greatly increasing the efficiency of production. They have also had early access to new and improved technologies.

The importance of the world having one, and only one, police force is readily seen by comparing it with another world with two, three or more pretend police forces. A small, delinquent country in a peripheral region may start



Tim Congdon and David Hale on the new world economic order that must follow the decline in British and US trading power

causing irritation (terrorism, trade restrictions, refusal to honour debts) to its neighbours. If these neighbours appeal to a police force at the centre, the delinquent country appeals to a rival police force. The central powers become involved in endless squabbles on behalf of aggrieved client states. The breakdown of good relations, by undermining the tendency towards internationalization, impedes the progress towards more specialized and large-scale production. Economic growth slows down, and, in the extreme, may even be replaced by economic contraction.

The potential incoherence of a world with more than one police force was demonstrated vividly between the two World Wars. Anglo-America accounted for over 40 per cent of all industrial output, but Britain itself no longer had the resources to maintain a worldwide policing role, while the US was unwilling to assume the functions Britain had performed. Largely as a result, a series of financial and trade conflicts overwhelmed the capacity of central bankers and finance ministers to restrain protectionism and avert worldwide economic collapse.

It would be rash and unwarranted to forecast that the world economy in the 1990s will return to the turmoil of the 1930s. But, as during the inter-war years, the challenge facing the Western

nations over the next decade will be to maintain an open world economy and currency stability in the face of a large power transfer. The UK has, of course, been a relatively minor force in international economic diplomacy for at least 20 years. What is new is that the US has become increasingly over-extended in both economic and military terms.

The UK and the US combined now account for about 40 per cent of industrial world GNP, the lowest ratio for a century and likely to fall further over the next decade. Because of the advance of Japan and Western Europe since 1945, Anglo-America no longer has such a commanding influence over international economic relations.

The US's current account deficit—now above 3 per cent of GNP—has been used to finance a boom in public and private consumption, not the creation of an expanded capital stock to generate new exports for debt servicing. The failure of the US to increase its rate of investment during the 1980s suggests that it will be difficult for the American people to correct their trade deficit without reducing living standards in the future. Once the full consequences of this adjustment become apparent to the public, there is a danger that the resurgent American confidence of the Reagan era could degenerate into

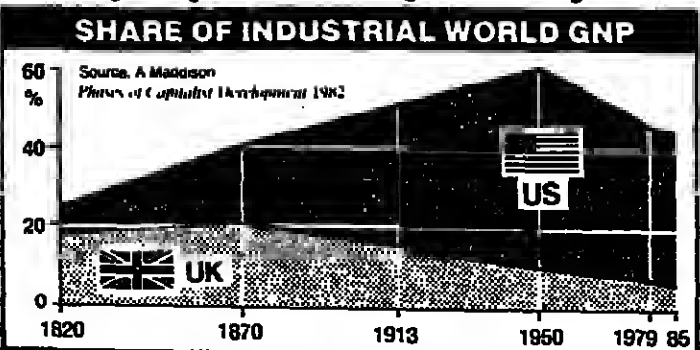
a frustrated nationalism, spawning a new political mood conducive to isolationism.

As there is no single nation capable of taking over the US's place in the world, the Western alliance must now develop a multilateral framework for sharing burdens and responsibilities which were previously maintained by dominant Anglo-America. Europe and Japan will have to increase their defence budgets as the US winds down its external military presence. New institutional mechanisms will have to be created for recycling Japan's surplus savings to the developing countries. Japan, West Germany and other creditor nations will have to spearhead the international effort to limit protectionism because the US itself will increasingly be in the vanguard of trade restraint.

The 1930s are an awful warning of what can happen to a world community with several contending military rivals and to a world economy without a single central power managing a well-defined financial order. Indeed, as the sequence of 12 summit conferences preceding this week's in Venice testifies, most Western leaders have yet to grasp the full magnitude of the task which lies ahead.

Recent British history has demonstrated that it can take great nations many years to bring political expectations into line with changes in their economic resources. The problem for the Western alliance is that it cannot permit a global power vacuum to develop as post-Reagan America adjusts to its new economic status. Hence, if the heads of government in Venice are to pursue any common theme at this year's summit, it should be how to prepare the West for a reconvergence between political responsibility and economic might, and so to avoid the risk of the US abandoning many of its traditional responsibilities before other nations are ready to assume them.

Tim Congdon is chief UK economist of Shearson Lehman Brothers; David Hale is chief economist of Kemper Financial Services, Chicago.



Ronald Butt

True enemy of the Alliance

Dr David Owen was worried on Tuesday. He may be feeling more sanguine now as a result of the *Newsnight* poll of marginal constituencies which suggests an improvement in the Alliance's election prospects. But let us suppose that the prospect of a hung parliament has slipped away. Was the SDP leader right to be telling the voters that this election is perhaps a "never-to-occur-again" opportunity for a hung parliament, with the clear implication that the survival of the Alliance as a distinct political force could depend on its achieving the balance of power?

The oddest thing about his remarks was the explanation which he offered afterwards. He had not, he said, implied that the Alliance would have "had it" if the voters failed to grasp the opportunity to give them the balance of power. He meant that there would then be a sea-change in the Alliance's prospects because it would be pitched into a protracted struggle with Labour which "will take a long time dying".

Yet this is the very struggle that the Alliance has to face if it is to become a major force in British politics. It is precisely because it has not faced it, and has preferred to offer a third way of compromise, that the Alliance prospects have been sliding.

It is possible that the Alliance will put on a spurt in the last week of the campaign and increase the number of its seats. But a hung parliament still seems unlikely. Moreover, if the Alliance did well enough to be in sight of holding the balance of power, it is almost as likely that seats would change to fall in such a way as to let Labour in narrowly.

What the SDP needs, as I have argued here for several years, is a third Thatcher term and a decisive defeat for Labour which will establish once and for all that voters have turned their back on what Labour now stands for. This would give the SDP the opportunity to replace Labour as the main opposition party to the Tories.

Dr Owen should note how much Mr Ken Livingstone, who is in many respects the personification of Neil Kinnock's hidden logic, wants a hung Parliament. "We only need that," he told *The Guardian*, "and we win." Everyone, he thought, would vote Mrs Thatcher down from the Ulster Unionists to Liberals, with blocks of Labour voters breathing down her neck. So the Queen would send for Mr Kinnock.

Mr Livingstone may not be quite correct. It would certainly be virtually impossible for the Alliance to combine with Labour's extremism, and it is quite likely that the Tories would refuse to co-operate with the Alliance. There would therefore have to be another election quickly. But it is quite possible that, with minority parties inactive, such an election would be called with the Tories still in office. Speculation on that matter is profitless, but it needs to be said that a hung parliament

has at least as many dangers for Dr Owen and his friends as for the Conservatives.

What, then, should the Alliance's tactics be in the final week of the campaign? If they were sensible, they would abandon the even-handed approach of declared willingness to negotiate with either side, with Dr Owen usually giving the impression that he inclines to the Tories and Mr Steel leaving no doubt that he still hankers after a Lib-Lab pact. They should invite the voters to face the true significance of this election. This is that, although the Conservatives are the Alliance's destined opponent for the long term, in this election the enemy that immediately threatens the Alliance's survival is Labour.

It is, of course, odd that the immediate enemy should be the party which they have to replace in the political spectrum. Since Labour has now placed itself so far outside the kind of long-term social market consensus which both the Tories and SDP want to see (in their different ways), for the moment they have more interest in attacking Labour than each other. If there is to be a new start, based on what has been achieved in the past eight years, and with a classless society freed from union power and inflationary erosion, Labour has to be seen off the main political premises.

Dr Owen should come off the fence, and find a way of explaining that Labour is the common enemy. He should set his sights on persuading Conservative voters that they have a common interest in defeating Labour candidates where self-evidently their own candidates have no chance. The kind of tactical voting which would make most sense would be voting for the Alliance by Tories where their own candidates clearly have no chance, and voting for the Tories by Alliance supporters who know that their intervention cannot gain the seat for themselves and might give it to Labour.

It would be hard to overstate the importance of this election for the future structure of classless politics. The danger is that it could be thrown away by the conflict among themselves of the representatives of moderation. So far, the Conservatives have run an appalling campaign. They have let the Labour Party get away with a bogus vision of a future in which hospitals and schools will have money lavished on them and the dilapidation of the controlled and beggarly society which Mr Kinnock offers is under wraps.

As for the Tories' own offering for the future, the voters must find it hard to discover from the campaign itself what the vision for the future is, apart from changing the financing of a few schools and the freehold arrangements of council houses. Fortunately, the electorate has got its own instincts, its memory, and its good sense, but so far in this election both the Alliance and the Tories have been their own worst enemies.

however... Basil Boothroyd

Confessions of a card shirk

At first I thought of making the announcement in the personal column, but this is cheaper. From now on I shall not be sending holiday postcards.

It isn't a decision widely rushed into. I have had a trial run, and it worked a treat. We have already been away once this year, and I didn't send any, and none of the people I usually send them to said that they hadn't had one. But as they never used to say they had, even when they had, why not kick the habit?

My wife sent 48. She will be around this mark again in September, when we go off once more to our *pueblo*. I wouldn't have counted, except from honest curiosity, admiration, and an eye on the funds. Spain, or our bit of it, is only gradually exercising her EEC postal privileges. Though we can now write there from Britain for a pan-European 18p, our *pueblo* stamp-shop, which also sells vests, fly-swats and ballpoints with a swingirl on them who holds her other way up, is still rooking us at pre-entry prices.

This means that my wife's dispatches to a wide circle of friends, grandchildren and their dogs and dillies, sprinkled with neighbours committed to watering pot-plants and taking in the dabbins, still work out at some 2,500 pesetas in portraits of King Juan Carlos alone. Chuck in the actual cards and it tops up no end.

I don't grudge it. Am even indulgent with her theory, widely shared by travellers abroad, that to send the things in envelopes, instead of raw, speeds them on their way. They will make it from southern Granada to Haywards Heath, that is, in two weeks instead of three. But it means costlier pictures of the king.

This theory I could have shot down this very morning, when our weekly daily, on her second visit since we got back, thanked us for her picture of donkeys, in resigned attitudes and a purply Spanish dusk, which had just arrived, postmarked a month ago.

I wish she had brought it. I always wonder what the messages are. They fill all available space, I notice that. We always go to the

same place. What's new to tell the twins' golden retriever, or Mrs Gibbon at the greengrocers?

Anyway, she streams the stuff out. Many a day I'm eager for the beach while she's writing against time. "You go on down. If I don't do the McRivets today they'll never get it."

My own trial run of non-sending failed to free me from card-related stress. They arose mainly from the nagging feeling that I ought to be sending some, and from the same old brain-teasers on what the hell to say on them if I did. There are complications. If you do think of something good, such as "Getting a great tan but sea v. cold," you must remember not to repeat it to recipients who could meet each other in the greengrocers.

"I hear the Bs are getting a great tan," they say. "Oh, yes," says Mrs Gibbon, tipping sprouts. "But the sea's very cold." It can undermine the very relationships you were striving to uphold.

This, I think, doesn't worry my wife, crouched in a bot flat scribbling with a naked swimsuit girl. She is not in the literary line of business. The man of letters, or cards, can sweat his vacation away in pursuit of a neat turn of phrase. The laywoman just slaps it down, going right over into the address section with descriptions of meals, or discoveries of hand-baked pobs and people she used to know in Hastings, it's a small world.

Last September, before this year's trial run, I wrote on all my cards: "I never know what to write on these cards." It seemed the answer. But my literary conscience took to waking me in the night. Was this the best I could do? The shame of it.

Next time, now that my grave decision has been reached, all such anxieties will dissolve. No cards. That's final.

Besides, what fun to come back to a flock of cards from other travellers, slotted in among the junk mail, and gloat over what a bore it must have been for them.

Not, I hope, that I shall say that when they ask me in Mrs Gibbon's sprouts queue if I got their card. I shall be too busy racking my brains to remember.



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CRITICAL TIME FOR TRIDENT

The House of Commons Defence Committee report on the procurement of the Trident missile must generally give cause for satisfaction in the Government. Emerging one week before an election in which defence is so important an issue, it broadly confirms cost estimates — which have gone down rather than up.

The indications are not entirely rosy. A rise of £322m in the estimated cost of developing the warhead in this country has been only partly offset by a saving of £269m on associated costs within the United States. The report also appears to confirm rumours of potential delays caused by problems within the Atomic Weapons Research Establishment at Aldermaston.

Nor have British firms been very successful in winning Trident contracts in the United States as negotiated in the 1982 agreement. So far some 55 companies have been awarded a total of 229 contracts. The total value amounts to only \$52m — which is no more than one per cent of this country's Trident spending in the US.

There has been steady progress, however, as the report acknowledges. Only a considerable optimist could have hoped for anything better. Those contracts which have been won by this country have contributed, together with the relative strength of sterling, to the programme's success in consistently falling below its estimated costs for the last three years.

This is a testing time for the Trident programme as it enters its peak spending period. Expenditure will more than double, from £360m in the last financial year to £852m in 1987-8. As a proportion of the defence budget it rises from 1.9 to 4.7 per cent and, equally dramatically, from 4.3 to 10.3 per cent of the equipment budget. This coincides with a decline in Government spending on defence

after seven years of more or less continuous increase.

By last month £3,000m, roughly one-third of the total programme cost, had been committed. This figure should rise again significantly this summer when an order for the second submarine is expected to be placed. Money has now been committed for all four boats and the system remains, officially, on target for completion in about ten years' time.

These figures in the Defence Committee report serve only to underline the crucial timing of this election for the future of Britain's strategic deterrent. The new government, if it were to serve its full five-year term, would be in power until 1992. By that time half the Trident programme's costs would have been met and the system would be well on the way to its completion.

The response of any Labour administration coming to power at such a time would depend on its balance between left and right. But the Alliance, if under the influence of Dr Owen, would certainly recognise the realities of such a situation.

The Defence Committee is performing a valuable service by monitoring the programme in this way and deserves all help and encouragement from the defence ministry. The procurement of a new national deterrent, 20 years since the first Polaris boat entered service, is inevitably an expensive and controversial issue. There is bound to be an impact on the equipment budget, which will require informed debate in the country at large and skilful management in Whitehall.

There are still several areas of uncertainty which the committee has been unable to clarify. But the general message of this report must be that Trident is on course and that the outgoing Government's faith in it remains justified.

MR HAWKE'S PLACE IN HISTORY?

Mr Bob Hawke, Australia's Prime Minister, promised his electorate two months ago that he would not call an election before time (the next one was due about eight months from now). But he has now called one for July 11.

The immediate reason for his political volte-face, so he says, is the Senate's rejection of his Labour government's bill to introduce a national identity card. Spoiling tactics by the opposition in the Senate, where his party is in the minority, have forced his hand in the interests of good government.

Mr Hawke can, as they say, tell that to the marines. Irritating though it may be to have one's legislative programme impeded by an awkward upper house, it is hard to believe that this was the spur which moved him.

Another reason given by the government is that it needed a more secure mandate for the economic programme which lies ahead. The nature of this programme was outlined in mid-May when Mr Paul Keating, the Treasury Minister, announced severe cuts in public spending, to help tackle the national deficit and rising foreign debt. But if this is the truth, it is certainly not the whole truth.

Mr Hawke's decision to go to the country early is based of course on the poor state of the opposition. He made his pledge not to do so before the collapse of the Liberal-National Party coalition. The temptation for him to renege on this, and pressure on him to do so from the other MPs in his party, always looked as if it would prove irresistible at some stage.

A favourable reaction to Mr Keating's mini-budget and a lead, if not a big one, in the opinion polls, must have clinched it for him. Few premiers would have passed up the opportunity to make history — in his case by leading Labour into an unprecedented third term in office.

Having said that, one must question whether the frequency of elections in Australia is really such a good thing for the country. This will be the eighth in 15 years — and Australians are already showing signs of weariness. It was indeed partly in deference to this growing political

ennui that Mr Hawke promised to let them have a year free from polling — though cynics said it would also give the electorate more time to recover from a heavy dose of austerity.

The weakness of the Australian system is that the maximum parliamentary term is three years. This hardly gives a new government time to find its feet before it has to start thinking of winning another mandate.

This being the case, it almost obliges an ambitious Prime Minister to call a snap election when the time is right — to give himself a further three years to complete his government programme. The result, however, can be a series of short-term governments averaging under two years in office. This may sound like a triumph for democracy but it sounds equally like a disaster for efficient administration and the development of long-term policies.

A nation committed by its constitution to such rapid transfers of power might consider introducing fixed-term parliaments of three years. Fixed-term parliaments have their supporters and detractors. But in Australia's case they would at least ensure that a government had three years in which to legislate.

A more sensible reform, however, would be to lengthen the parliamentary term to a new maximum of four years or even five. This is not a new idea to Australians — the present Labour government came close to holding the necessary referendum to test public feeling several years ago. But nothing so far has been done.

While the Liberals and the National Party are in such disarray, their 40 years of political matrimony severed by quarrels involving personalities as well as policies, the extension of a Labour party mandate would hardly be met with enthusiasm by Australian conservatives. But no time is ever the right time for everyone and, with the country facing some hard economic realities in the next few years, this might not turn out to be a bad time for Australia.

Mixed reception

From Lady Saltoun
Sir, Perhaps I can help Mr Humphrey Drummond (May 27) with his strange problem of arriving at hotel reception desks accompanied by a wife who bears a different name.

I solved it soon after I succeeded to my father's peerage, thanks to the good offices of the Glasgow passport office, to which I had applied for a new passport in my peerage name.

One of her staff telephoned me to ask how I wished my name to appear in the passport and I put to him this problem, which others

had had before me. He suggested that in my passport be inscribed the magic words: "Lady Saltoun is the wife of Captain Alexander Ramsay of Mar". I have never had any trouble.

It does, of course, mean taking one's passport with one when staying at hotels in Britain where one is not known.
Yours faithfully,
LADY SALTOUN,
House of Lords.
May 28.

Ring the changes

From Mrs B. M. Morison
Sir, Mr Arnold Freedman's letter

estimated) age at death preserved in our anatomical museums was currently countable on the fingers of one hand. (It is doubtful whether this number has seen an interim increase).

Accordingly I procured for Professor Wright some 20 lumbar spines from the autopsied bodies of children within the relevant age groups, the age and sex of each being known. These specimens were macerated and an illustrated account of each was duly forwarded to my enquirer.

The material so examined revealed so wide a variation in the successive stages of lumbar vertebra development as to invalidate such development as a reliable criterion of child age. It may well be, therefore, that the age at death of the individuals represented by the Tower skeletons remains still undetermined on osteological grounds.
Yours faithfully,
A. J. E. CAVE,
18 Orchard Avenue,
Church End, Finchley, N3.
May 26.

The Tower bones

From Professor Emeritus A. J. E. Cave

Sir, Recent correspondence in your columns (May 26) reveals a renewed interest in the identity of the skeletal remains popularly regarded as those of the sons of Edward IV — the so-called Princes in the Tower — and raises the crucial issue of the age at death of the individuals represented by these remains.

Though unfamiliar with both the remains in question and recent archaeological reports thereon, I vividly recall the earlier examination by the late Professor William Wright concerning the me for information concerning the development of the lumbar vertebrae, a point germane to the determination of the age at death of the individuals concerned.

Statements in the authoritative anatomical treatises proved helpful in this regard, being based upon an unquantified and manipulated range of material, whilst the number of child skeletons of known (as distinct from

(May 28) on the vagaries of greengrocers' spelling reminded me of my local supplier, who excused his own bizarre orthography, liberally garnished with apostrophes (sic), on the ground that he was exceptionally good at mental arithmetic.

Not so a former pupil, on her Saturday job, who undercharged a colleague of mine and, when this was pointed out, replied cheerfully: "Never mind, Miss, teachers don't get much money..."
Yours faithfully,
BETTY MORISON,
32 Ashfield Lane,
Chislehurst, Kent.
May 29.

Charities appeal

From Sir Francis Avery Jones
Sir, I felt unmoved by Mr James Ashworth's plea (May 27) for better staggering of the local collections by the well known national charities. In the 1984-85 statistics the four deserving charities he mentioned between them had a total voluntary income of no less than £37,586,000.

Now in retirement, also living in West Sussex, I am amazed and heartened to note how many local voluntary associations there are, providing invaluable support for the young, the elderly and the disabled, making admirable use of their very limited funding. Furthermore, they provide much interest and activity for many who are retired.

However important the national or international causes may be, I believe that charity should start on one's doorstep!
Yours faithfully,
F. AVERY JONES,
Mill House, Nubourne,
Pulborough, West Sussex.
May 28.

Nautical heritage in jeopardy

From Mrs Valerie Fenwick and Dr Henry Cleere

Sir, The National Maritime Museum, set up in 1934, is the baby of our national museums. In 1970 senior staff and funding were one tenth the British Museum's, one quarter the National History Museum's and approximately one third those of the V & A and Science museums.

In the seventies the NMM energetically upgraded curators and remodelled galleries. The museum provided an education service, international symposia and numerous publications. It recognised a new potential — nautical archaeology — by setting up the Archaeological Research Centre as the national focus for information and expertise.

Remodelled, it still remained the smallest national museum, so the current deletion of more than 30 posts is catastrophic. The Archaeological Research Centre has been abolished. Only a token (grade E) post remains, despite the director's statement last August that the museum remained "committed to the subject and practice of maritime archaeology".

While other countries provide for their underwater heritage we ignore ours. For instance, since 1984 salvors have destroyed three well preserved English East India ships in UK waters. None has ever been recorded or preserved. We now have no professional unit to do so.

Should either scholarly excellence or nautical archaeology be sacrificed for — to quote the current director of the museum — "the greater strength of collections management" and the acquisition of beautiful paintings?
Yours faithfully,
V. H. FENWICK (Chairman, Committee on Nautical Archaeology),
HENRY CLEERE, Director,
Council for British Archaeology,
112 Kensington Road, SE11.
June 1.

'An Affair of State'

From Sir Philip de Zulueta
Sir, Contrary to Mrs Brownwen Astor's experience (May 25), the authors of *An Affair of State* did not even trouble to speak to me before publishing their book.

If they had, I should have told them that their story that I was in the habit of inviting Harold Macmillan and Stephen Ward to tea together at a cottage which I then had on the Cliveden estate, and that Macmillan therefore knew Ward, was completely untrue. I never had a cottage at Cliveden.

This false allegation in the book is most damaging to Harold Macmillan's reputation, since it implies that he subsequently lied in the House of Commons. I feel therefore that I must correct the record and, like Lord Denning (June 3), seek the courtesy of your columns.
Yours faithfully,
PHILIP DE ZULUETA,
Eastgate House,
Eastgate,
Nr. Chichester, West Sussex.
June 3.

Level of living

From Mr J. Duncan Thomas
Sir, Reading Wilfred Beckerman's article on "Pensioners and privilege" (May 27) inclines me to believe he and I live in different worlds.
I am 71, a bachelor, reduced by circumstances to living on a basic pension of £49.51, plus 61p supplementary benefit, without any other assets. I must admit my local council pays my rent. My case is surely not unique.

I cannot afford to travel, even on half-price bus fare privilege, or afford the licence to watch TV. Keeping myself warm and adequately fed are as much as I can afford. My only extravagance is my daily Times, one last link with a more civilised past which, with its crossword puzzle, diverts my mind from more austere matters.

Perhaps, not in his world but in mine, these things could be dealt with by a few extra pounds for those who really need it.
Yours faithfully,
J. DUNCAN THOMAS,
2 Croes Algo,
Llanillo, Moelfre,
Anglesey, Gwynedd.
May 24.

It is vital that the incoming Government demonstrate its commitment to science within the health service, or the increasing strain of those leaving the service will turn to a flood.

Yours faithfully,
MICHAEL J. WATSON,
17 Parkway Close,
Eastwood,
Leigh-on-Sea, Essex.
May 24.

Church sculpture

From Mr Edward Allington
Sir, As the artist responsible for the work entitled "Resting Form", which is at present enjoying a brief sojourn of six weeks in the portico of St Martin-in-the-Fields, I feel obliged to respond to the recent letters of Lord Montagu (May 23) and Sir John Gielgud (May 18). With respect, their opinions do not interest me. However, there are two points I would like to raise.

Firstly, Lord Montagu seems, in his covertly expressed desire to expand the auspices of The English Heritage, to have overlooked an issue which is, to my mind, crucial: that a church such as this is and should be a living entity, which has not only a duty to preserve its past but also a duty to embrace the present.

It is therefore quite correct that the church should decide upon its own destiny, however tempting might be the desire to succumb to nostalgia and condemn this magnificent edifice as if it were some dead and exquisite preserve to be pickled in asphalt.

I also find it curious that Lord Montagu should find the brief installation of this sculpture, and more particularly the 16, 12mm holes (all of which will be filled upon removal in the normal manner of masonry restoration), offensive, while presumably condoning the conversion of our heritage of country houses into menageries and day-trip fun palaces.

Secondly, Sir John Gielgud, who, it would seem, shares the opinions of Lord Montagu, while exercising the privilege he enjoys with all other spectators to be pleased or displeased according to taste, seems unaware of my privilege.

A conflict of interest over Britain's defence aims

From Dr Anthony Weaver

Sir, Not being a member of the Labour Party, I have no reason to speak up for Mr Kinnock, yet think we should be extremely grateful to him for raising the issues of non-nuclear and even non-military defence, which may well become a feasible proposition by the time of a subsequent election.

The instant reactions of politicians, as reported in *The Times* today (May 26, later editions), seem to be surprisingly uninformed and entirely to ignore moral questions about the indiscriminate slaughter which the use of modern weapons involves.

May Mrs Thatcher, who scorns "some kind of guerrilla bands", be reminded of the success of the Vietnamese against the might of the United States? Though occupied, theirs was certainly not a policy of surrender. Similarly one may point to the success in the last century of Garibaldi, pre-eminently a guerrilla, against the Austrians and the Neapolitans, or in World War Two of the Norwegian non-violent resistance which prevented Quisling setting up a corporate state.

To argue that Britain requires a nuclear deterrent is to advocate proliferation to other countries. How is it that Finland (next door to the Soviet Union), Sweden, Switzerland, Yugoslavia and others regard themselves safer as neutrals? For Dr Owen to speak of a "neutrality line" is to reveal adherence to a totally outmoded notion of neutrality.

Yours faithfully,
ANTHONY WEAVER,
1 St Barnabas Villas, SW8.
May 26.

From Mrs Mary Sheldon
Sir, By castigating both Mrs Thatcher and Mr Kinnock for their recent statements on defence Sir Michael Howard (feature, May 30) verges on the impartial. Unfortunately, his own comments defy logic.

On the one hand he derides the fear that the Soviet Union may subjugate Western Europe by armed force, but on the other he admits that the continuation of peaceful co-existence depends on "the continuing strength and unity of the Alliance".

It follows, surely, that should this strength fail, co-existence may cease to be peaceful — the very essence of Mrs Thatcher's case.
Yours faithfully,
MARY SHELDON,
5 Onslow Square, SW7.

From Mr C. G. Keen
Sir, Professor Sir Michael Howard, in his article, "Defence: the real issue" (May 30), states that Mr Kinnock might have more appropriately referred to the Finns rather than the Norwegians as a nation whose independent spirit and proven capacity to defend themselves has earned them a privileged position within the Soviet sphere of influence.

In fact, the Finns were decisively defeated by the Soviet

Union in their last military encounter and, as a result, had to cede the whole of their eastern province of Karelia, besides having to make massive reparations, the result of which has been to make them economically dependent on the Soviet Union and to adopt policies, both foreign and domestic, which do not offend their powerful neighbour.

Any attempt at destabilisation or annexation of Finland by Russia, as happened to the three other Baltic States, would almost certainly force Sweden to abandon her policy of neutrality and join Nato.

Perhaps Professor Howard and Mr Kinnock should ask any Finn what provides the best guarantee of real freedom — *sisu* (the Finnish for "guts") or a credible deterrent.

Yours faithfully,
C. G. KEEN,
Anthony Cottage,
Chalfont St. Giles,
Buckinghamshire.

From Mr Ronald Higgins
Sir, You say (leading article, May 21):

The zero-zero option remains what Mr Thatcher believed it to be in the first place: a danger to the peace of Europe... and proceed to add a huge range of preconditions for it that were never proposed at the time.

In fact, Mrs Thatcher said on November 1, 1983:

No one would be better pleased than the Government if the result of the negotiations was a zero option by the end of the year.

The zero-zero option is not "so-called", as you now put it. The West called for it and some now wish to forget the fact.

Yours sincerely,
RONALD HIGGINS (Director, Dunamis),
St James's Church,
197 Piccadilly, W1.
May 26.

From Mr John Mortimer, QC
Sir, In the sound and fury of the defence debate it seems extraordinary that so many politicians and commentators have failed to learn the lesson of Chernobyl. That disaster clearly demonstrated that neither side could use a nuclear weapon in Europe without polluting and destroying their own country.

In these circumstances the Labour policy is surely the only sensible one, and the outdated rhetoric of Mrs Thatcher and Dr David Owen is no more than the pointless rattling of a sabre which, if drawn, would kill us all.

Yours faithfully,
JOHN MORTIMER,
Turnville Heath Cottage,
Henley-on-Thames,
Oxfordshire.
May 30.

From Mr Murray Johnstone
Sir, Mr Kinnock does not seem to have considered that the UK, under his prime ministership, might not be acceptable as a member of Nato.

Our agreement with our Allies is

that an attack on one is deemed to be an attack on all. The response to such an attack is only selective in that it is based on the agreed concept of flexibility, from conventional up to and including nuclear weapons.

If he is to so weaken a whole area of the Nato defences as to invite an attack, he undermines the Alliance as well as his own country. If he understands this, he has postulated a policy that is treacherous to the Alliance; if he does not know what he is doing, he is incompetent. At the very least, his policy is irresponsible.

He said that he is prepared to die for his country, but he has shown that the country he would like would have insufficient differences in ideals from the socialist republics to warrant his sacrifice.

Yours faithfully,
MURRAY JOHNSTONE,
Lilac Cottage,
Uffon Green,
Reading, Berkshire.
June 1.

ON THIS DAY

JUNE 4 1859

The distinguished Swedish explorer, Karl Johann Andersson (1857-87), was not just a hunter. General Smuts rated him as second only to Livingston. He died while trying to reach the source of the Cuneene river.

ELEPHANT-HUNTING IN AFRICA.

Two letters have recently been received from Mr Charles John [sic] Andersson, the African traveller. In the first, which is dated "August 30, 1855," he says:

"About two months ago I wrote you from the banks of the Omurru river... my wagon was to proceed to Ojumbine (Richterfeldt) to be repaired, while I myself slowly wended my way to the river for rather wretchedness from which I now address you, with the view of seeing some unexplored country, and for the purpose of hunting elephants, and I have to some extent accomplished both these objects."

"I encountered a very considerable number of elephants, but unfortunately chiefly cows with their young, which are both dangerous and unprofitable. I have had some perilous adventures with these animals, and have been taught some severe lessons, which I am not likely to forget, and, if I have not got a great deal of ivory, I have gained a great deal of experience and some interesting insight into the natural history of the African elephant. However, besides some female elephants, I have killed several truly noble bulls."

"... Nothing gives a person a better idea of their stupendous powers than a day's walk through one of their favourite haunts. There may be seen whole tracts of forest laid prostrate, and such trees sometimes! The trees, which are for the most part of a brittle nature, are usually broken short off by the beasts, but this they meet with a tree that seems to them too tough to snap at once, up it goes, root and all..."

"The other day, after very many hours' fatiguing 'tracking', I was closing with a very large troop of elephants, consisting chiefly of females, when to my left I suddenly espied another troop of what I took to be males. I at once left the first troop and proceeded to attack the second. I stalked unperceived to within 25 paces of the herd, when to my annoyance I found that they also were mostly cows and calves. There were, however, a couple of fine bulls among them, — one evidently acting the part of paterfamilias to the herd; this beast's position was unenviable, and I was waiting for him to present a better mark, when suddenly they all made off. As they were disappearing in the brushwood I fired at one of the hindmost — a male, as I imagined. In an instant the herd wheeled about, and with a terrific rush came crashing through the bushes nearly in a direct line towards me; but after running for about 60 or 70 paces they stopped short, evidently disappointed at not finding the enemy. I felt very much inclined to take to my heels, but a moment's reflection convinced me that safety lay only in keeping close; and it was well I did so, for in a few moments the paterfamilias made an oblique rush through the jungle with such force as actually to send a whole tree that he had uprooted in his headlong course spinning in the air. A huge branch remained suspended for a moment above his head, but he carried aloft, his huge ears were spread to the full, while with his trunk he sniffed the air impatiently. In this position, and within less than a dozen paces of me, he remained. I should say, about half a minute. I think it was the most striking and thrilling sporting scene that I ever saw..."

"Besides elephants, I have also shot many giraffes, elands, gnoses, hartebeests, koodoes, and indeed, had I wished to kill merely for killing's sake, I might have shown a first-rate 'bag'; but I make a point of not destroying unless absolutely in want of meat to feed either my own party or the hundreds of poor devils constantly following in my track..."

Help for debtors

From Mrs Sheila Jefferson
Sir, I read with interest the article by Robin Young (May 26) about debtors. As a magistrate I usually see these unfortunate people when they have failed to pay fines or buy a TV licence, or have stolen from the electric meter. Further fines and imprisonment are not the answer.

Fortunately in our area the probation office have appointed a probation assistant as a debt liaison officer. She has the task of working with the offender and the creditors to arrange a satisfactory solution for the payment of debts on a very tight budget.

Her success rate is impressive and she has to refuse requests from non-offenders to help manage their finances, due to her heavy workload.
Yours faithfully,
S. JEFFERSON,
University of York,
Centre for Health Economics,
York.

PEN tribute

From the President of International PEN

Sir, In his sympathetic article (May 27) about the 50th World Congress of PEN in Lugano and about the work of the English Centre of PEN, Euan Cameron rightly pays tribute to a number of people responsible for the English Centre's present vigour, but omits the name of the most important of all. This is that of its General Secretary, Josephine Pulein-Thompson.

It is, above all, because of this remarkable woman's tireless but self-effacing work for the centre for more than a decade that it is now both in the van in the battle for freedom of expression and enjoying a constant increase of membership.

Yours truly,
FRANCIS KING, President,
International PEN,
38 King Street, WC2.

Holy orders?

From Mr Frederick C. Moon

Sir, I have just returned from matins at Bath Abbey where, as most readers must know from recent reports (May 28), applause at Bath Festival and other secular concerts is forbidden. The Anthem was Orlando Gibbons's "O clap your hands".

The rector has his own quiet sense of humour!
Yours faithfully,
FREDK. C. MOON,
7 Glenclain Court,
Pulney Road, Bath, Avon.
May 31.

HEALTH

The body mechanics

Every day 88,000 Britons miss work with back pain. Sally Brompton reports on the chiropractors' unorthodox remedy

When Dr Michael Howitt Wilson resigned his senior partnership in a thriving general practice at the age of 36, his colleagues were initially irritated by the inconvenience. When he announced that he intended to go back to college to qualify as a chiropractor, they felt he was in need of a little medical attention himself.

Despite the fact that, after medicine and dentistry, chiropractic is the third largest healing profession in the world, it has until recently remained something of a mystery to many Britons. Even its name seemed a puzzle — something to do with foot care, perhaps?

In simple terms, chiropractic deals with mechanical disorders of the joints, particularly those of the spine, and their effects on the nervous system. X-ray is widely used in diagnosis (its main point of difference from osteopathy), and treatment is usually by specific manipulation. Like osteopathy, chiropractic has never been officially recognized by the British medical profession, which is traditionally suspicious of all unorthodox forms of treatment and wary of those practitioners whom it believes to be unqualified.

The British Chiropractic Association (BCA) says in a leaflet: "Misgrain can sometimes be helped by chiropractic treatment, as well as conditions which at first sight may not seem to be related to the spine, like dizziness, pins and needles, numbness and period pains. And, in children and young adults, asthma, catarrh and bed-wetting."

With 88,000 people a day off work with back pain in Britain and 34 million working days lost each year as a result of bad backs, it is scarcely surprising that any form of therapy which claims to offer relief is in high demand — 50,000 new patients every year seek chiropractic treatment. Yet, because in Britain chiropractic is not an officially recognized form of medical treatment, anyone with the minimum of training can set up in business as a chiropractor — a fact which greatly concerns the BCA, whose strict code of ethics upholds the professional standards of its 220 members.

In America (where there are over 25,000 chiropractors, expected to rise



Helping hands: chiropractor Dr Michael Howitt Wilson gets down to work

to 40,000 within 10 years), Canada, Switzerland and Denmark, chiropractic is covered by national health insurance schemes. In New Zealand, where chiropractors are state-registered, a government commission of inquiry found that "... chiropractic is a soundly based and valuable branch of health care in an area neglected by the medical profession".

In Britain, the BCA is planning a randomized control trial to compare scientifically the effectiveness of chiropractic with conventional hospital treatment. The Medical Research Council has invested £40,000 in the trial, which is being carried out at 10 centres around the country over two years. In the meantime, the BCA has started an information service to introduce chiropractic to a wider public via a series of leaflets explaining what it does and how it can help stress, headaches and sports injuries as well as backache, disc problems,

sciatica and neck, shoulder and arm pain in patients ranging from children to the elderly.

One of the reasons why chiropractic is still in its adolescence in Britain is that until recently there were no training facilities in this country. In 1965 the Anglo-European College of Chiropractic opened in Bournemouth, providing a full-time four-year course for would-be practitioners.

Students pay £3,000 a year in tuition fees for a curriculum "equivalent in terms of hours to medical training", as well as their own off-campus living expenses — "a lot of money for an education which results in you still being on the fringe," the college's Danish principal, 43-year-old Arne Christensen, admits.

He insists, however, that the cost of actual treatment — roughly between £10 and £20 a session — is cheap compared to hospital care: "Since 10

per cent of hospital patients are in there for back-related problems, chiropractic could have a significant effect on the National Health Service."

Mrs Susan Moore, 32, who had suffered back trouble from the age of 13, was told after about five years of conventional treatment that she would have to take painkillers for the rest of her life. "Then I went to a chiropractor who gave me my first relief in all that time," she says. So she gave up the idea of going to medical school and trained instead to become a chiropractor; today she practises in Harrogate in partnership with another woman. "I've never regretted not going into orthodox medicine," she says, "especially now doctors are so overworked."

Dr Howitt Wilson estimates that he sees between 70 and 100 more patients a week than he did in general practice and earns at least three times as much. But being a registered GP he can only accept patients referred to him by their own doctors, while most chiropractors rely primarily on personal recommendations, since members of the BCA are forbidden to advertise.

The orthopaedic profession believes that patients should attend chiropractors and osteopaths only if they are referred to them by their doctors. "The chiropractors who examine their patients properly first and assess exactly what is wrong with them and decide whether they can help them or not, are good," says Mr David Evans, president of the British Orthopaedic Association and a top orthopaedic surgeon himself. "But since about 85 per cent of patients suffering from acute back pain will get better anyway, whatever treatment they are undergoing will get the credit."

Yet, despite the occasional harm caused by unqualified chiropractors, the good ones have a loyal following. Former world water-ski champion Liz Hobbs, aged 25, is one of an increasing number of sports men and women who receive regular chiropractic treatment.

"Even if I'm in good shape, I always see my chiropractor every couple of weeks," she says. Hobbs also gives her chiropractor the credit for helping her to recover from her near-fatal water skiing crash nearly three years ago.

"She's very, very specific and does a lot of fine muscle balancing. Very often the results are instantaneous, whereas I've found that physiotherapy can be much more prolonged."

© Times Newspapers Ltd 1987
The British Chiropractic Association, 5 First Avenue, Chesham, Bucks HP8 4JX (0245 358487) publishes explanatory leaflets plus a register of members every six months.

Tube protection

MEDICAL BRIEFING

Most, but not all, women who have blocked tubes have at some time or another had pelvic inflammatory disease, often due to infection with chlamydia or gonorrhoea. The disease spreads from the cervix through the uterus to the tubes where it causes inflammation, which destroys their delicate lining and later leads to obstruction.

A recent American study, reported in *Pulse* magazine, compared retrospectively the contraceptive measures used by 283 women with total infertility ("blocked tubes") with those used by 3,833 women whose tubes were still patent. The survey showed that barrier methods of contraception, condoms, and the diaphragm, all gave protection against tubal infection; but that pills with a high level of oestrogen increased the chance of infection.

Dr John Guilleband, director of the Margaret Pyke Family Planning Centre, commented that these results confirmed earlier work, and suggested that both gonococci and chlamydiae attach themselves to the sperm, thereby speeding their journey to the tubes; if the sperm are prevented from entering the cervix the spread of infection would be less likely. He said that the best way to protect tubes, short of not having sex at all, is to use a barrier method with spermicides; the next best way is to take a progesterone-dominant pill.

In the past, hypensensitization has proved most helpful in treating allergies due to grass pollen, house mites, or bee and wasp stings. It has not helped alleviate symptoms in patients who suffer from mixed allergies, and is particularly risky when used with asthmatic patients.

Longer lives
Many parliamentary candidates will share Roy Hattersley's feelings of embarrassment when canvassing in old people's homes; the residents, mostly women, are often beyond political reason and many will not live to see the benefits, or otherwise, of the proffered manifesto.

Dr Alan Silman, a senior lecturer at The London Hospital, writing in the *British Medical Journal*, has analysed the relative life expectancy of men and women. Even at the turn of the century women were living longer, and between 1900 and 1980 this difference increased; a 65-year-old woman in 1900 could expect to live a year longer than a man; by 1980 this had increased to four years.

The figures are striking: today 60 per cent of 65-year-old women should reach 80, but only 40 per cent of men reach this age. In the 20 years up to 1980 there was an 11 per cent drop in the death rate for men, but a 20 per cent drop for women. Between the ages of 55 and 74 the death rate for men is twice that for women; 40 per cent of the excess deaths in men in the 65 to 74 age groups are due to coronary heart disease, with the other main causes being strokes and lung disease.

Some women, it has been suggested, live longer because working within the home is easier on the cardiovascular system than going out to paid employment; but blood analysis suggests that risk factors in women who go out to work are lower than in those who stay at home. It has been thought that female hormones provide some protection from cardiovascular disease and therefore account for the greater longevity; but women's hormone make-up from the menopause onwards is close to that of men.

As Mr Hattersley has now found out, a long life is not the same as a full life. When active life, both physical and mental, is compared men and women after the age of 65 have an equal allowance; women live longer, but their declining years are more handicapped.

Aids to shyness

Dr Alex Comfort, the geriatrician who won fame and fortune writing about sex, has written to the *British Medical Journal* arguing that the Government's campaign encouraging the use of the condom to prevent the spread of Aids makes little allowance for the young, shy girls who lack the confidence to insist that their partner should use one. He suggests that greater research is needed on a vaginal barrier foam for men, possibly based on monosynol-9.

Dr Comfort is not alone in his views. Doctors writing in the *New England Journal of Medicine* have also criticized some authorities' over-emphasis on the protective value of the condom. They feel this gives users a false sense of security, as detailed research has shown that it is essentially a means of achieving safer, rather than safe, sex.

Dr Thomas Stuttard

A healthy dose of soap

Can drama on television be good for your health? asks Angela Neustatter



Deadly message: Claire Bloom as Ruth comforts her husband Clive (Daniel Massey), dying of Aids, in *Intimate Contact*

effect the programme is going to have on the audience and what they may learn from it.

Douglas Leatha, director of the Advertising Research Unit at Strathclyde University, where he does work evaluating the impact of health issues on television, says: "Soaps can be extremely useful when they deal with matters of health because some of the public identify with the characters and they create strong impressions. But when you create identification, you have to be responsible because things cannot always be controlled."

He was referring here to the reported effect of a character in *EastEnders* seen taking a heart overdose. During the following week a hospital in Hackney, east London, reported a 300 per cent increase in the number of drug overdoses it treated.

Health is a major theme running through all the soaps and scarcely a week passes without it being seen in some form, whether it is a broken arm, an attempt to give up smoking, a heart attack, teenage pregnancy, abortion or drug addiction.

Tom Elliott, a writer for Granada's *Coronation Street*, believes proper research is needed when presenting health issues. He says: "Accuracy is vital if you are portraying real life. It is also important to understand what

long they would stay in hospital, what sort of advice would be given on diet, rest and so on. We found a way to bring this information into the programme by having the doctors telling Alf how he can get better."

But while Mike Hughes, advertising manager at the Health Education Authority, is on the whole well pleased with the way soaps present specific health events, the picture is less cheering on the subject of smoking and drinking which are shown as a background to day-to-day life.

Anders Hansen, a research associate at the University of Leicester Centre for Mass Communications Research, says popular television programmes play down the dangers of alcohol abuse. He conducted a study of prime-time television and found the most frequent appearance of alcohol was on soaps and that nearly always it was presented positively.

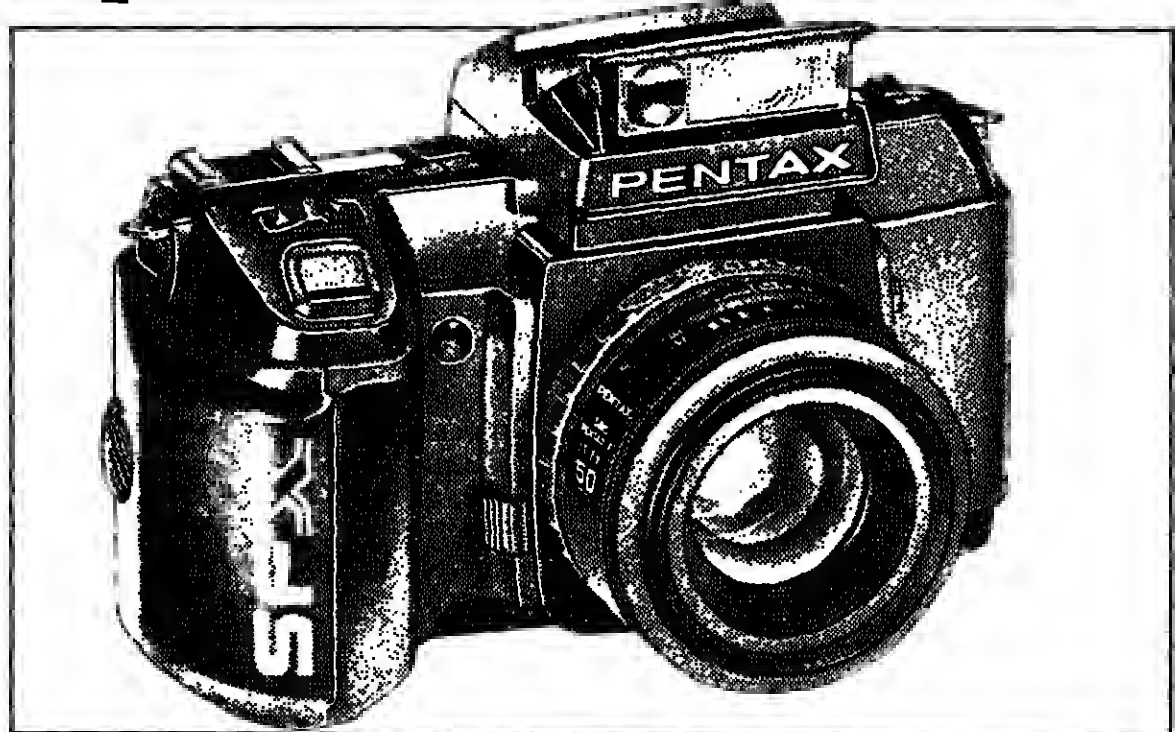
"Three quarters of the drinking characters belonged to the middle or upper middle classes; a mere quarter are portrayed as working class, which suggests that drinking is associated with the rich and well-off," says Hansen.

Calman's SICK NOTE



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BOOKS

Not honey for tea again

Peter Ackroyd on the centenary of the golden poet who was myth not message

LETTERS FROM AMERICA

By Rupert Brooke
With a preface by Henry James
Sidgwick & Jackson, £9.95

THE COLLECTED POEMS

By Rupert Brooke
With a memoir by Edward Marsh
Sidgwick & Jackson, £10.95

Rupert Brooke was immortalized not with a kiss, or even with a bullet, but with a mosquito bite on the lip — a much more beneficent agency, as it turned out, since almost at once he began to turn into marble. He died from blood-poisoning and not in battle but, still, he did perish in 1915, and the young man who only months before had written about "an English heaven" was transformed into a myth. He was, one contemporary newspaper suggested, "the first poet to have died in his country's war since Sir Philip Sidney".

Both of the books under review were first published in the flood tide of Brooke fever, and in his preface to some amusing but inconsiderable pieces of journalism Henry James is already extolling the "legend" — although there is no doubt that James was originally attracted to Brooke's less ethereal qualities. "If he looked like that and was a good poet, too," he said when he first caught sight of the fair hair and the blue eyes, "I do not know what I should do." Of course the criteria of physical beauty change, and it is as hard now to understand why Brooke was considered so handsome (he looks like an etiolated Michael Heseltine) as it is to recapture that "personal magnetism" which his contemporaries insist he possessed. Young poets generally acquire a reputation for reasons that have nothing whatever to do with their poetry, but Rupert Brooke must be one of the first recorded instances of a medium considered to be far more attractive than its message.

Some people have assumed that he was homosexual, and Edward Marsh's rather soppy memoir does nothing to dispel the impression of some silk-skinned public-school Adonis (the fact that he was "always with a ball in his hand", as Marsh tells us, is perhaps susceptible of something other than an athletic interpretation). But he was not homosexual.



Never mind the poetry: feel the Peter Pan who died young and never grew up

He was a flirt instead, and recent biographers have explained in some detail how wayward and obsessive his emotional life became. Of course he was the public-school poet, the Cambridge figure, the promising young Fabian; but he was also neurotic (he suffered from a nervous breakdown after being rejected by one young woman), rude, unpredictable, and often on the edge of paranoia.

But if he was "difficult", the difficulty was of a precise kind: Rupert never really grew up. Rugby and Cambridge remained his safe harbours, but the ethos he derived from them

was not exactly designed to help him in the more complicated relationships of the outer world. The letters which Edward Marsh quotes in his memoir contain his best writing, but he was no Keats, and even here Brooke is generally vague, grandiloquent, uncertain. He exhibited both the over-enthusiasm and the self-absorption of a young man who has never really transcended his adolescent life.

No doubt this accounts for his brief flirtation with "decadence", when in his early years at university he read Wilde and Dowson and Swinburne. He even read Baudelaire, but

he was one of those English writers for whom continental doom provides only a little chiaroscuro in an otherwise bright and insular picture. This is not to say that he was an inconsiderable poet: he had a gift for late Victorian sonority, and a strong sense of cadence that helps him over some of his purpler passages. Yet Brooke is an example of what happens to a young writer who possesses a good ear but a somewhat incoherent temperament: he became a vessel for all the cadences and moods which were echoing through the period; reading his verse is like reading a distilled essence of the poets whom he and his contemporaries admired. Even the famous war poems show no individual response but a dazed and rather messy brandishing of the current clichés. By education and by temperament he was isolated from the really interesting work of his contemporaries — he knew as little of Imagism as he did of Vorticism; and, although this is by no means an insuperable bar to progress, it does suggest why he reverted to a kind of inchoate Englishness. The fact that he is remembered for "The Old Vicarage, Grantchester" is perfectly appropriate, therefore, since all those poppies and pansies and church clocks sum up the mood of his poetry. There is always honey for tea in his poetry; indeed, it is the history of minor English verse.

So there was a sense in which he needed the war, and he sailed off for the Dardanelles in a mood of unequalled happiness. "The central purpose of my life, the aim and end of it, now, the thing God wants of me," he wrote, "is to get good at beating Germans." He had once wanted something else but he never really knew quite what it was — just an irritable reaching after beauty and significance and "poetry" which left him a prey to wandering, sickness, and hysteria. The war changed all that.

And so the myth took shape. In part he has come to represent that "lost generation" which died in the First World War, but, perhaps more significantly, he embodies not an epoch in history but a period in the development of us all. As Hugh Dalton, one of his Cambridge contemporaries, once put it: "Hitherto we had been too young to think, and soon we might be too busy, and ultimately we should be too old. The golden time was now." Rupert Brooke became the incarnation of that "golden time", and precisely because he died young he came to represent all the ambition, the optimism, and the unforced high spirits of illimitable youth. It is of no importance that this is based upon a highly selective interpretation of his life, and the fact that we are now celebrating his centenary suggests that the myth is as potent as it ever was. The poetry does not matter.

World under the surface

FICTION

Gillian Greenwood

BLUEBEARD'S EGG

By Margaret Atwood
Capa, £10.95

CUISINE NOVELLA

By Antoine Laurent
Secker & Warburg, £10.95

MR FOX

By Barbara Comyns
Methuen, £9.95

In the title story of Margaret Atwood's collection a wife describes her inner world as being the figure of her husband, "like a doll within a Russian wooden doll, and in Ed is Ed's inner world, which she can't get at."

The metaphor appears throughout most of the stories in this excellent collection. Surfaces, often mundane, are presented, probed, examined from all sides, yet within is some more mysterious form of life which is unknowable, and which is glimpsed like refracted light through glass in the deceptive simplicity of Ms Atwood's language.

These stories never lose sight of form and language, despite the emotional entanglements and family dramas into which the reader is easily enticed. In her first story "Significant Moments in the Life of My Mother", the narrator looks back, through her mother, with longing to a world of "guileless flirtation... life was more perfect and innocent then... like the Japanese haiku: a limited form, rigid in its perimeters, within which an astonishing freedom was possible."

There is a strong sense of diminishment running through this collection. Men despair as women starve themselves; daughters, dissatisfied with the present, are nostalgic for the world of their parents. Above all it is seen in the resounding imagery of the title story, a very fine piece of work in the centre of which the heroine sees her own heart, "so insubstantial... something that would melt, fade, disintegrate, if you squeezed it even a little."

Cuisine Novella is the linguistically witty title of a fascinating first novel by Antoine Laurent. It is an accurate representation of the book's content. Mr Laurent is bilingual. Born in France, he was educated in this country; and one of the joys of this book is following the use of English language by someone who relishes it with an outsider's pleasure in mastering its intricacies often better than the natives (keep a dictionary close by).

The novel is a complex one, concerned mainly with the art of story-telling, packed with self-reference, fabulation, symbolism, magic realism, psychological insight, and a lot of humour. South America comes to Paris with a streak of English irony thrown in.

The backbone of the book is the journey of a French aristocrat — also a master chef — and a young woman from Paris to Nice by train. He has promised to teach her the secrets of creative cuisine. Cooking as a parallel to any form of creativity is the novel's central metaphor, and the Marquis proceeds to initiate Annabelle into the art of story-telling using a Provencal vegetable dish as a narrative starting point, and the train as a unifying theme (as indeed its journey is a narrative link for two other layers of the book). Christine Novella is a very clever, enjoyable piece of work; and though its central metaphor has worn a little thin by the end of the novel, and its exuberance is occasionally exhausting, it is a good book, and introduces a writer of potential who understands the importance of both language and narrative and the balance between them.

In complete contrast is Barbara Comyns's *Mr Fox*. Written in the 1940s but "misleadingly" published, this manuscript has finally been published. The book could not be more English. It has great charm, written very simply in the first person of a young middle-class woman, who finds herself in difficult circumstances just before the last war, and attaches herself to a social inferior, a spiv car dealer called Mr Fox.

The seeming ingenuousness of the heroine's approach to life (failing to understand why her war-time cupboard is stuffed with food, or why men give money to dance hostesses) is a dangerous device, which is pulled off here to provide the reader with a curious, fresh perspective on a sometimes hackneyed subject. It is a sad little story, which incorporates both intense social deprivation, and a spirit of survival which is more resigned than bellicose.

Attitudes to sexual congress have always been a bit of a sticky wicket for American feminists. Nineteenth-century ones were quite keen on free love. For reasons that are obscure to me this was often combined with an interest in eugenics. Free love went out of vogue to be replaced by the love that cost quite a bit, as feminists concentrated on community property laws and palimony. Having made the consensual heterosexual act a breath-taking financial gamble, North American feminists went off the whole thing. These days, devout feminists push celibacy.

I've often wondered what causes feminists like Andrea Dworkin to seek a beast lurking in every green grocer. My own theory is that growing up in America was a very discouraging business for middle-class dissidents with highly devel-

Men as beasts

Barbara Amiel

INTERCOURSE

By Andrea Dworkin
Secker & Warburg, £10.95

oped social consciences. Bombs and occupation never threatened New Jersey. Most of us would consider this a blessing; but there seems to be some urgency among sections of the white American intelligentsia to claim victim status. Radical feminism gives its followers the comforting knowledge that society has mercilessly brutalized them and continues to do so in ever more diabolical ways. This is the lens through

which Andrea Dworkin peers and she has produced four books on the subject.

Her new book, engagingly entitled *Intercourse*, develops her seminal theory that sexual congress is an act in which most men become National Socialists having their vile way with women. I got a bit muddled by her use of the term National Socialist as a pejorative for men in heat, having read somewhere that last war round it was the practitioners of Scientific Socialism that raped women. There is a 37-page bibliography which is of little help since it includes everyone from William Buckley to 23 books of Graham Greene as well as Milan Kundera and George

Orwell — none of whom would have, I suspect, the slightest idea what Ms Dworkin is railing on about.

The book's theory is that because the penis of a man goes inside a woman during the sexual act — well most of the time, anyway — intercourse is *ipso facto* a hostile act of "occupation" ready, in the twinkling of a video nazi, to degenerate into cannibalism. You may believe, along with Ms Dworkin, that sodomy was outlawed in Leviticus in order to maintain sexual oppression of women, but then you would, wouldn't you? Meanwhile, I think a radical feminist worth her licence ought not to have approved a book cover that is a photograph of rumpled bed sheets crumpled into a design that looks so evocative of... but then I would see that in my Rorschach, wouldn't I?

Shootybangs, spooks and sex

THRILLERS

Tim Heald

CROW'S PARLIAMENT

By Jack Curtis
Bantam Press, £10.95

The accompanying publisher's letter (they do try, some of them) said of this book: "I'm sure you know this is David Harsent's first thriller. I didn't. Harsent is a prize-winning poet who was once my paperback editor. If it wasn't for his publisher, I would never have known that he was calling himself Curtis and writing about sex and shootybangs."

Len Deighton is quoted on the jacket as saying that the book's "extraordinary", and for once I'm not going to quibble with the master. Not much anyway. The first huge plus is that Harsent or Curtis is a proper writer with a real feel for words.

Plot involves ESP and coincidence which, because we're into the extra-sensory, isn't coincidence at all, but something we will. When all is said and done it boils down to a fairly routine assassination attempt on behalf of Government agencies of the clandestine kind. Too much soft S-M for my taste, with two-way mirrors, torture, and orgasmic murder, and the fact that it's described in language several notches above pulp makes it more rather than less repulsive. Guernsey, however, is a first-class character of the enigmatic solitary sort, and our author has been sensible in keeping him alive for a sequel.

Dead Reckoning, by Sam Llewellyn (Michael Joseph, £9.95). Dick Francis is a thriller writer often urged on novices as a role model. "What we want," editors are inclined to suggest, "is a Peruvian Dick Francis set in the 14th century". Or: "What about Dick Francis in Hang Gliding?"

For all the apparent simplicity of style and plot, Francis is extraordinarily difficult to emulate. Sam Llewellyn, however, comes uncannily close. His villains are villainously villainous ("leathery jowls pocked with old acne scars... lipless grin"); his heroes heroically heroic ("the heart started beating again, as it does, and

the knees strengthened"); and the lovely ladies lady lovely ("her skin was like paper and there were tears on her face"). Llewellyn's forte is offshore sailing, a sport at which he is obviously as expert as Francis on the horses. I can't believe the police would be quite so dozy about all these fearful happenings not a million miles from Lyme Regis; but I didn't really care. "She skimmed across the water like a flat pebble, with no bow wave and a V of spray at her tail while the log needle went round to fourteen knots. 'Strewth', said Scoon."

My sentiments exactly. Code Ezra, by Gay Courter (New English Library, £12.95). This fat Israeli factoid is so well documented that the advisers have been grouped under topics — one for horses, four for France, two for religion. The author was so concerned to get it right that she even learned to fly — there are six credits under "aircraft and flying". In the passage at Bleichley Park during the war we hear about Alan Turing's tennis; io Alexandria io 1953 we have a dash of E.M. Forster. Despite the enormous number of facts nothing rings quite true. Take this moment opposite St James' Palace in 1956: "A somber guard poked his chin out from under his bearskin hat into the drizzling rain." See what I mean?

Perhaps it would have been better if all this research had gone into real life history.

Dragon Plague, by Terence Strong (Hodder & Stoughton, £11.95; Coronet, £2.95). The paperback version of this simultaneous publication describes it as both "chilling" and "high-octane". A man's book, I should say, full of biffing and boffing in which the only heroes did time in the Royal Marines. The writing is basic to crude. The plot is decent enough, indecent too, what with the drug peddling and the sadomasochist club. We get Libyans and Provos and Boston and Malta and an effectively brutal comic-strip sort of pace which keeps the pages turning at a fast clip. Designed for the sergeants' mess in Hereford; though I suspect they'd quibble about aspects of authenticity.

NEW HARDBACKS

The Literary Editor's selection of interesting books:

Arab and Jew, Wounded Spirits in a Promised Land, by David K. Shipler (Bloomsbury, £17.95) Massive journalistic survey before the Oil Ran Out, by Ian Jack (Secker & Warburg, £9.95) Lively view of Britain 1977-86 by good journalist Bernard Barrow, The Making of a Legend, by Ernest Samuels with Jayne Newcomer Samuels (Harvard, £19.95) Collins Guide to the Botanical Gardens of Britain, by Michael Young (Collins, £12.95) From Chelsea Physic to Cruikshank Glasgow Art Gallery and Museum, introduced by Alasdair A. Auld (Collins, £11.95) Director's guide to its treasures The Mediterranean and the Middle East, vol. VI, Victory in the Mediterranean, by William Jackson (Stationery Office, £83) The Polish Way, by Adam Zamoycki (John Murray, £17.95) Millennium of history of the Poles and their culture Wordsworth's Poems of 1807, edited with an introduction and notes by Alan R. Jones (Macmillan, £20) Vintage year, from intimations of immortality to those damned "Daffodils"

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BOOKING KEY

★ Seats available
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THEATRE

LONDON

AN INSPECTOR CALLS: Tim Baker and Pauline Jameson in Priestley's evergreen about guilt among the gentry. Westminster Theatre, Palace Street, SW1 (01-834 0283). Tube: Victoria, Tues-Fri 7.45-10.15pm, Sat 8.15-10.45pm, mat Sat 2.30-5.00pm, Sun 2.30-5.00pm, Sat 2.30-5.00pm, Sun 2.30-5.00pm.

BARTHOLOMEW FAIR: Ben Jonson's farcical comedy. Jacobson Theatre, with Peggy Mount as the Pigeon. Play for good weather. Open Air Theatre, Inner Circle, Regents Park, London NW1 (01-462 2431). Tube: Regent Park/Baker Street, Mon to Sat 7.45-10.15pm, mat Wed & Sat 2.30-5.00pm, Sat 2.30-5.00pm, Sun 2.30-5.00pm.

COURT IN THE ACT: Gorgeous Gabrielle Drake plays Michael Denison and daughter, Laetitia. In this genre 1912 French farce. Phoenix Theatre, Charing Cross Road, WC2 (01-422 2294). Tube: Tottenham Court Road, Mon-Fri 8.10-10.20pm, Sat 8.30-10.50pm, matinees Thurs 3.5-5.20pm and Sat 2.30-5.00pm, Sun 2.30-5.00pm.

KISS ME KATE: The RSC production, with Paul Jones and Nicola McAuliffe. Old Vic Theatre, Waterloo Road, SE1 (01-828 7618). Tube: Waterloo, Mon-Fri 7.10pm, Sat 8.10pm, Sun 2.30-5.00pm.

MY SISTER IN THIS HOUSE: Nancy Mackler directs Wendy Kesselman's play based on the real crime that inspired Garret's *The Maid*. Hampstead Theatre Club, Avenue Road, London NW3 (01-722 9301). Tube: Swiss Cottage, Mon-Sat 8pm, mat Sat 4.30pm, Mon-Sat mat 2.50, Sat eve 7.

RELEVANT: David Spencer's award-winning drama about marriage, good, bad and murderous. Soho Poly Theatre, 16 Riding House Street, London W1 (01-638 9050). Tube: Oxford Circus, Mon-Sat 8pm, mat Sat 4.30pm, Sun 2.30-5.00pm, Sun 2.30-5.00pm.

THE TICKET-TO-LEAVE MAN: Tom Liffy. Wait plays the prisoner on parole in a once famous Victorian social drama. Theatre Royal, Garry Raffes Square, London E1 (01-534 0310). Tube: Stratford, Mon-Sat 8.10-10.45pm, Sun 2.30-5.00pm.

THREE SISTERS: Set capricious. Royal Theatre, St Martin's Lane, London WC2 (01-366 3879). Tube: Leicester Square, Mon-Sat 8.10-10.45pm, mat Thurs and Sat 3.30-5.00pm, Sun 2.30-5.00pm.

LONG RUNNERS: The Business of Murder. Mayfair Theatre (01-629 3036). ★ Cais New London Theatre (01-405 0072, cc 01-404 0072).



In a career that has taken in Lady Macbeth (for Roman Polanski), Lillie Langtry and Madame Bovary, Francesca Annis (above) has never been typecast. Last autumn she was a journalist in the television drama series, *Inside Story*, now she returns to the stage, joining the cast of Elijah Moshinsky's production of Chekhov's *Three Sisters* for its West End transfer from the Greenwich Theatre. Katherine Schlegel and Sara Kestel may play the other sisters, with Hywel Bennett as their brother, Andrey (see listing).

CHASSA: Prince Edward Theatre (01-734 8911). ★ 42nd Street: Drury Lane Theatre Royal (01-836 8108/910). ★ Me and My Girl: Adelphi Theatre (01-240 7913). ★ Les Miserables: Palace Theatre (01-434 0509). ★ The Mousetrap: St Martin's Theatre (01-636 1443). ★ No Sex, Please, We're British: Duchess Theatre (01-836 8243). ★ The Phantom of the Opera: Her Majesty's Theatre (01-839 2244). ★ Run For Your Wife: Croydon Theatre (01-830 3216). ★ The Secret Garden: Apollo Victoria Theatre (01-828 8665). ★ Stepping Out: Duke of York's Theatre (01-836 5122). ★ The Times: Cannon Theatre (01-580 8845).

OUT OF TOWN

BAGNOR: ★ Benefactors: Michael Frayn's comic London success in a new production. Watlington Theatre, Bagnor, N. Hants. Thurs, 7.30pm, Sat 2.30-5.00pm, Fri and Sat 2.40-4.30pm.

CAMBRIDGE: ★ Balmoral: Revival of early Michael Frayn comedy in which Britain has ruled by Tsars. Arts Theatre, Pass Hill (0223 5522). Thurs, 7.30pm, Sat 2.30-5.00pm, mat Sat 4.30pm.

CARDIFF: ★ In These Great Times: Multi-media show based on the work of the Viennese satirist Karl Kraus. St. Stephen's Theatre Space, Westgate Street, Cardiff (0222 48011). Mon-Sat, 8pm, Sun 2.30-5.00pm.

CHICHESTER: ★ An Ideal Husband: Will Lord Goring save Sir Robert's marriage and career from scheming Mrs Cheveley? Starry cast. White Well Theatre, Chichester (0243 781312). Mon-Sat, 7.30pm, Sun 2.30-5.00pm.

COVENTRY: ★ Made in Bangkok: Frayn's comic London success in a new production. Watlington Theatre, Bagnor, N. Hants. Thurs, 7.30pm, Sat 2.30-5.00pm, Fri and Sat 2.40-4.30pm.

SCARBOROUGH: ★ Spokesong: The story of the pushbike told as a musical play, catchy title song. Stephen Joseph Theatre in the Round, Scarborough (0723 370541). Mon-Sat, 8pm, Sun 2.30-5.00pm.

LANCASTER: ★ Prayers: Famous tale of old Fleet Street. Dukes Theatre, Moor Lane, Lancaster (0524 66645). 7.30pm, Sun 2.30-5.00pm, Fri and Sat 2.30-5.00pm.

WOLVERHAMPTON: ★ Knocked: David Hare's fast-moving private-eye thriller, with Brian Capron, Joanna Hole and Ernest Clark. Grand Theatre, Wellington Street, Wolverhampton (0902 23212). Mon-Sat 7.30pm, Sun 2.30-5.00pm.

ALSO ON NATIONAL RELEASE: ★ Advance booking possible

BRIGHTON BEACH MEMOIRS (15): Neil Simon's autobiographical comedy about a Brooklyn teenager's family problems in 1937. Bob Oshy stars and Jonathan Silverman plays Simon's alter ego (109 min).

FOREIGN BODY: Victor Benegas stars as a poor Indian immigrant surviving in England on cheek, luck, and the knowing advice of a distant relative (Warren Mitchell). Directed by Ronald Neame (111 min).

HOUSE II - THE SECOND STORY (15): Unnecessary sequel to last year's low-grade horror film, with Ayre Gross as the lad who digs up a magic skull. Written and directed by Brian Wiley (94 min).

LEICESTER SQUARE THEATRE (01-836 5252). Progs 2.00, 4.15, 6.30, 8.50.

CHORUS LINE: The musical about the lives of showgirls in the 1920s. St. James's Theatre, London SW1 (01-222 1061). 1.15pm, 5.15, 7.30pm.

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THE LITTLE SHOP OF HORRORS: Eclectic story of a boy, a girl and a man-eating plant called Audrey II. With Rick Moranis, Ellen Greene and many cameo appearances. Directed by Muppet man Frank Oz (94 min).

NAME OF THE ROSE (18): Simplified edition of Umberto Eco's medieval murder mystery, filmed with a fine sense of atmosphere and a grotesque carnival of characters. Directed by Jean-Jacques Annaud, with Sean Connery (131 min).

OVER THE TOP (PG): Perfect finale for a drama featuring Sylvester Stallone as an arm-wrestling truck driver who tries to get to know his neglected son during a cross-country road trip (93 min).

PERSONAL SERVICES (15): Terry Jones's outrageous comedy. Inspired by the life of Cynthia Payne, stars Julia Walters as the London madam (105 min).

STAND BY ME (15): The adventures of four small-town adolescents in the summer of 1959 (88 min).

THREE MEN AND A CRADLE (PG): Winning French comedy about three central characters, saddled with a baby, written and directed by Coline Sarraute (100 min).

WITNESS (PG): A gripping courtroom drama about a man who witnesses a crime and is accused of it. Starring Harrison Ford (129 min).

YOUNG MAN IN A HURRY (PG): A comedy about a young man who is in a hurry to get married. Starring John Wood (100 min).

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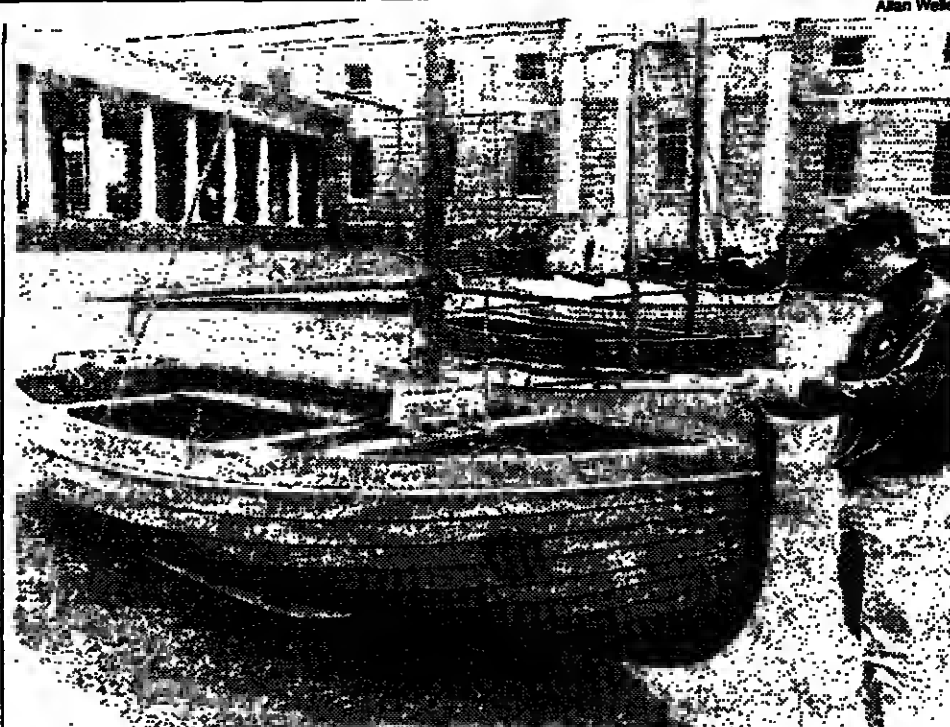
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TELEVISION AND RADIO

Compiled by Peter Dear
and Peter Davalle

BBC1

- 6.00 Ceefax AM. News headlines, weather, travel, and sports bulletins.
- 6.35 The Pink Panther Show. Three cartoons. (r) 6.55 Weather.
- 7.00 Breakfast Time with Frank Bough and Sally Magnusson. Election news from James Cox. National and international news at 7.00, 7.30, 8.00, and 8.30; regional news and travel reports at 7.15, 7.45 and 8.25; 8.55 Regional news and weather.
- 9.00 News and weather 9.05 Election Call. Jo Robins and Jean Lambert of the Greens answer voters' questions. Presented by Sir Robin Day.
- 10.00 News and weather 10.05 Neighbours. (r) 10.25 Children's BBC. Philip Schofield with programme details, and birthday greetings 10.30 Play School presented by Chloe Ashcroft and Robert Kinnear.
- 10.50 Cricket: First Test. The first day's play in the match between England and Pakistan at Old Trafford. Introduced by Tony Lewis. The commentators are Manchester's Richie Benaud and Ray Illingworth, with commentary from Tom Graveney and Bob Willis. Includes news and weather at 10.55 and 12.55 Regional news and weather.
- 1.00 One O'Clock News with Maryn Lewis. Weather 1.35 Neighbours. Danny's future hangs in the balance; and high stakes are being played for in the coffee shop. 2.00 Penny's House. Introduced by Matilda Thorpe. (r) 2.05 Eric - a Brac with Brian Cant. (r)
- 2.15 Cricket: First Test. Further coverage of the first day's play in the game at Old Trafford between England and Pakistan.
- 3.50 Lay on Five with Floella Benjamin and Howard Lee. (r)
- 4.10 The Adventures of Spot. Spot Goes to the Circus, told by Paul Nicholas. 4.15 Jonny Briggs. Episode 18. (r) 4.25 Yogi Bear. (r) 4.35 Thundercats.
- 4.55 John Cooper's Newsround. 5.05 Blue Peter. (Ceefax)
- 5.35 London Plus.
- 6.00 Six O'Clock News with Nicholas Witchell and Philip Heyton. Weather.
- 6.40 On the Spot presented by Sue Lawley. The guest is Neil Kinnock.
- 7.30 EastEnders. Den unveils his new plan to pull the punters into the pub; Dr Legg is surprised by Ethel's attitude to voting; and Sharon plots to help her mother's drinking problem. (Ceefax)
- 8.00 Tomorrow's World includes a report on the explosive death of a Super Nova; an item on treating heart patients by 'phone; and learning to windsurf.
- 8.30 Don't Wait Up. Comedy series starring Tony Britton and Nigel Havers as father and son. Both with marital problems. With Olanish Sheridan and Jane How. (r)
- 9.00 A Party Election Broadcast on behalf of the Labour Party.
- 9.05 News and weather 9.10 David Dimbleby and Julia Somerville. Regional news and weather.
- 10.00 Victoria Wood - As Seen on TV. The last programme of the comedy series. With Julie Walters and Celia Imrie, Duncan Preston, and Susie Blake. (r)
- 10.35 Campaign Question Time from the De Montfort Hall, Leicester. Sir Robin Day's guests are Roy Hattersley, Roy Jenkins, and Nigel Lawson.
- 11.35 The Wild Side of Town. Part three of Chris Baines' exploration of urban green land focuses on the Vauxhall Meadows, fast disappearing due to land drainage. (Ceefax)
- 12.00 Weather.

BBC2

- 6.55 Open University: The Real World. Ends at 7.20.
- 9.00 Ceefax.
- 9.35 Daytime on Two: an Austrian soap-box derby 9.52 Mindstretchers - solutions 10.15 Ceefax 10.35 History: the Arabs and Israel since 1947.
- 11.00 Why we need water. 11.18 A-level statistics: regression 11.40 Paul Gambaccini's stance on the human rights issue 12.12 A young man who can only walk with the use of crutches. leaves school 12.45 A-level Biology: genetics. 1.05 Ceefax.
- 1.35 Cricket: First Test from Old Trafford. Includes news and weather at 2.00.
- 2.15 Watch. The sense of taste 2.30 Music Time. A traditional African weaving song.
- 2.50 Diversions. A Land for All Seasons. (r)
- 3.00 News and weather followed by The Truth About... A World About US documentary exploring the myth of the American Wild West. In particular the area of the Powder River basin of Wyoming. (r)
- 3.50 Cricket: First Test. Further coverage of the game at Old Trafford. Includes news, regional news, and weather, at 4.00.
- 6.15 Film: Possessed (1947) starring Joan Crawford, Van Heflin, and Raymond Massey. Gloomy melodrama about a man who marries her employer but still carries a flame for an old love whom she decides to kill after he ignores her advances. Directed by Curtis Bernhardt.
- 8.00 Cartoon Town.
- 8.05 The Celts. In this fourth part of his series Frank Delaney reflects on Celtic creativity. (Ceefax)
- 9.00 The Search for the Marcos Millions. (see Choice)
- 10.00 Cricket: First Test. Highlights of the first day's play, introduced by Richie Benaud.
- 10.30 A Party Election Broadcast on behalf of the Labour Party.
- 10.35 Newsnight 11.20 Weather. 11.25 On the Hustings.
- 11.55 Open University: Weekend Outlook 12.00 Mechanics: Dynamic Analysis. Ends at 12.30.

ITV LONDON

- 6.15 TV-am introduced by Caroline Righon and Richard Keys. Series about the human body. (r)
- 6.55 Diff'rent Strokes. American comedy series about a millionaire and his adopted family.
- 6.55 News with Alastair Stewart. 6.00 Thames news.
- 6.25 Help! Viv Taylor Gee with the second of two programmes about the Stoke Mandeville Games.
- 6.35 Crossroads.
- 7.00 George and Mildred. Domestic comedy series starring Yootha Joyce and Brian Murphy. (r)
- 8.00 This Week Election Special. Jonathan Dimbleby talks to Margaret Thatcher.
- 8.30 Fresh Fields. Hester takes an old Chinese vase, her mother, and a reluctant husband, to the Antiques Road Show. Starring Julia McKenzie and Anton Rodgers. (r) (Oracle)
- 9.00 A Law. Drama series set in the offices of a high-powered Los Angeles law firm. (Oracle)
- 10.00 A Party Election Broadcast on behalf of the Labour Party.
- 10.05 News with Alastair Stewart and Sandy Gall. Weather followed by Thames news headlines.
- 10.40 Campaign '87. A live studio debate on a key election issue. Film: The Entertainer (1960) starring Laurence Olivier as a has-been music hall comedian reflecting on his failure as an actor and as a man. Directed by Richard Attenborough.
- 1.00 Style Council 'Snowbird' recorded at Wembley Stadium in 1985.
- 2.00 News headlines followed by Film: The Bitch (1979) starring Joan Collins as Fontaine Trautman, a jet setting femme fatale who arrives at Heathrow from New York unaware that a valuable diamond ring has been slipped into the pocket of her fur coat. Directed by Gerry O'Hara. Ends at 3.45.
- 2.20 Election Brief. (r)
- 2.20 Channel 4 Racing from Epsom. The Jace & Perrins Claiming Stakes (2.35); the Youngs Claiming Stakes (3.05); the Hanson Trust Claiming Stakes (3.40); and the Elizabeth Shaw Claiming Stakes (4.10).
- 4.30 Countdown. Yesterday's winner is challenged by Christine Negus from 4.30 to 4.40.
- 5.00 Film: Centennial Summer (1946) starring Jeanne Crain, Cornel Wilde, and Linda Darnell. A Jerome Kern musical set at the time of Philadelphia's 1876 Great Centennial Fair. Directed by Otto Preninger.
- 6.50 Magoo Saves the Bank. A cartoon in which the wonderful, myopic Mr Magoo mistakes a race track for a bank.
- 7.00 Channel 4 News with Nicholas Owen and Sue Carpenter.
- 7.50 Campaigning comment from Milton Keynes. Followed by Weather.
- 8.00 Darnmoor - The Threatened Wilderness. The first in a new series of four programmes following the 365 square mile

CHANNEL 4

- National Park in all the four seasons, beginning in spring. Presented by wildlife artist and writer Brian Carter.
- 9.00 Film on Four International: Jagabond (1985) starring Sandrine Bonnaire and Maud Maril. Drama, told in flashback, about the life of a young woman whose body is found in a wooded area in rags and muffled, in a ditch. Directed by Agnes Verda.
- 11.00 A Party Election Broadcast on behalf of the Labour Party.
- 11.05 High School. A documentary examining life in a white middle-class school in Philadelphia. This controversial work was originally refused permission to screen in Philadelphia.
- 12.25 Film: America (1981) starring David Carradine and Barbara Hershey. The story of a Vietnam War veteran whose arrival in a small town and his obsession with reaping a giant merry-go-round, triggers off powerful reactions among the townsfolk. Directed by David Carradine. Ends at 2.10.

Loot: the road to exile

CHOICE

● The Search for the Marcos Millions (BBC2, 9.00pm) is a trenchant piece of television journalism which describes how the deposed president of the Philippines looted millions of dollars for his private gratification from a country where 70 per cent of the people live below the poverty line. William Cran's film starts in Switzerland, where Marcos and his wife, Imelda, hid their dirty money in bank accounts under the names of William Saunders and Jane Ryan, and the trail moves intriguingly through dummy companies in Liechtenstein and Panama and allegations that the Marcoses own huge chunks of real estate in Manhattan. The wonder is that Marcos lasted so long — he was president for 20 years — without being rumbled. The story goes back to the Second World War when Marcos ran a guerrilla unit which was really a cover for black market dealings with the Japanese enemy, and fraudulently awarded himself medals for valour. As for Imelda, her



Former First Lady: Imelda Marcos (BBC2, 9.00pm)

thousands of dresses and pairs of shoes left behind in the presidential palace are now a tourist attraction. They live in exile in Hawaii, unable to touch the millions of dollars stacked away in foreign banks and surviving on handouts from their remaining admirers. Interviewed at length for the film, Marcos cheerfully denies everything.

Peter Waymark

● Peter Davalle writes: Perhaps subscribing to the adage that the Devil has nabbed all the best tunes, the Conservatives have commissioned Andrew Lloyd Webber to write their next best thing to an election anthem but, from the snatch from it that we hear in Lynn ten Kate's entertaining featurette about politico-politphony in Woman's Hour (on Radio 4, 2.00pm), it makes no dent in Old Nick's monopoly. However, one Tory candidate, disdaining the party line, has raised the musical tone of the hustings by hitching a lift and joining the side of the 14,000, Labour's choice of some reconstituted Brahms and the Alliance's preference for a trumpeting Purcell are duly acknowledged by Lynn ten Kate whose report reminds us that, unlike the 1983 general election, when all three of the main parties adopted the *Chorus of Five* theme, the 1987 campaign will at least have the merit of widening the musical horizon of the electorate. An American import called *Magic for Us* is little heard, I believe. It deserves its fate.

Radio 1

MF (medium wave). Stereo on VHF (see below). News on the half-hour from 6.30am until 6.30pm, then a 10.00-12.00 midweek 5.30am Simon Mayo 7.00 Mike Smith's Breakfast Show 9.30 Simon Bates 12.30 Newsbeat 12.45 Gary Davies 3.00 Steve Wright 5.30 Newsbeat 5.45 Election 87: 01-580 4411. Put your question to Margaret Thatcher. 6.30 Bruno Brookes 7.30 Long 9.00 The Island Records 10.00-12.00 Andy Kershaw. VHF Stereo Radio 1 and 2. 4.00 As Radio 2. 10.00pm As Radio 1 12.00 As Radio 2.

Radio 2

MF (medium wave). Stereo on VHF (see Radio 1). News on the hour. 8.50. Chicket Scoreboard 7.30 pm. 4.00 Radio 2 News 5.30 pm. Moore 7.30 Derek Jameson 9.30 Ken Bruce 11.00 Jimmy Young 1.05pm David Jacobs 2.05 Gloria Hirst 3.00 Radio 2 News 4.00 (incl 3.40 Corporation Cup at Epsom) 5.05 Michael Parkinson 7.00 Country Club featuring Little Jimmy Dickens and Patsy Cline 8.00 Hit II Boys 10.00 Frankie Howard's Forum 10.30 Star Sound Cinema 11.00pm Nightline 11.30-1.00 Little Night Music.

WORLD SERVICE

6.00 Newsweek 6.30 Time for Verse 6.40 Farming 7.00 News 7.00-7.30 Sunrider 7.45 Newsweek 8.00 News 8.05 Reflections 8.15 Country Style 8.30 John Peel 8.00 News 8.30 Review of Britain Press 9.15 World Today 9.30 Financial News followed by Look Ahead 9.45 World News 10.00 News 10.01 Fiction and Edwardian Songbook 10.30 News 10.35 Sports 10.45 News 10.50 Assignment 12.00 Radio Newsworld 12.15 Sunrider - Top Ten 12.45 News 1.00 News 1.05pm 1.30 Newsweek 1.45 Sport 2.00 Today 2.45 Wrie On... 3.00 Radio 2 News 3.15 Planning 3.30 News 4.00 News 4.05 Commentary 4.15 Election by Radio 4.45 London's 5.30 News 6.00 Outlook 6.25 Stock Market 7.45 News 8.00 News 8.05pm 8.30 Business Matters 8.00 News 8.01 Book Choice 9.00 The Mainline 9.15 A Joy Good Show 10.00 News 10.05 News 10.10 News 10.15 News 10.20 News 10.25 News 10.30 News 10.35 News 10.40 News 10.45 News 10.50 News 10.55 News 11.00 News 11.05 News 11.10 News 11.15 News 11.20 News 11.25 News 11.30 News 11.35 News 11.40 News 11.45 News 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World of music mourns Segovia

From Richard Wigg, Madrid

Andrés Segovia, the Spanish guitarist and the best-known classical guitarist of all time, died on Tuesday night at his home in Madrid, aged 94, his family announced yesterday.

The maestro, who gave his first public concert in 1909, died from a clot on the lung while watching television, his doctor indicated yesterday. Segovia had been in poor health since returning in March from the last of his regular music-making trips to the United States.

King Juan Carlos is expected to pay his respects personally when the coffin is put on display in the newly-restored Spanish Academy of Fine Arts before today's funeral here.

In 1981, the King ennobled him as Marquis of Salobreña. Segovia was, with Picasso and the cellist, Pablo Casals, one of the most universally-known Spaniards this century. The Spanish Government, after the news broke, described his achievement, with what is regarded here as Spain's national instrument, as "the peak of Spanish culture in the 20th century".

Classical ambassador: In a performing career which extended over 78 years, Segovia travelled all over the world, giving concerts, making records and teaching (George Hill writes).

"Every guitarist is indebted to him in every possible way," his biographer, Graham Wade, said yesterday. "His achievement was in overcoming the prejudice against the guitar which existed, especially in Spain, where it was regarded as primarily a folk instrument."

"It was considered a *salon* instrument unsuitable for the concert hall, but he had a vision of it as equal in expressiveness to established instruments like the violin and the piano."

Segovia built up a repertoire by transcriptions and rediscoveries (of which the best-known is J.S. Bach's *Chaconne*), and by inducing many contemporary composers to write new music for the guitar. He was a friend and exponent of the music of Manuel de Falla. The Mexican, Manuel Ponce, Segovia's favourite composer, wrote concertos and other works for him.

Obituary, Page 12



Segovia: Elevated classical guitar to an art form

£15m smiles of the classic partnership



Steve Caughen gives Reference Point a congratulatory pat after the Louis Freedman-owned colt's 1½ lengths triumph over Most Welcome and Bellotto in the 208th Derby at Epsom. The son of Mill Reef, now valued at

£15 million, runs next in the Eclipse Stakes at Sandown Park on July 4. Caughen, too, had reason to smile as this was the American rider's second Derby success in three years. (Photograph: John Rogers)

Latest batch of polls bring election battle to life

Continued from page 1

There would be any circumstances to which a minority government led by Mrs Thatcher could be sustained in office by us.

Asked whether he would serve in a government under Mrs Thatcher, he replied: "No I would not."

He said Mrs Thatcher was "not a suitable person to be leader of this country, or a government of reconciliation and healing. That's absolutely clear and I think it's important that we stress that because there are other strands of thought in the Conservative Party that we would find it possible to work with, just as there are in the Labour Party."

Mr Steel added, however, that Mrs Thatcher's dislike of consensus and compromise and her support for adversarial politics made it extremely unlikely that she would want to stay on if she lost her overall majority.

Last night, Mr Steel stepped up his personal attack on Mrs

Thatcher at an Alliance rally in Nottingham, likening her to Mr Arthur Scargill.

"They both want to go on and on in office. They both believe in their device right not to negotiate with their colleagues, let alone their critics. They both prefer confrontation to compromise, whatever the cost to their country."

But meanwhile Dr Owen was refusing to rule out a deal with Mrs Thatcher if the Alliance held the balance of power in the next parliament.

The SDP leader attempted to play down the split between himself and Mr Steel, stating that he was prepared to negotiate with whoever has the largest number of MPs.

But in a clear difference of emphasis with Mr Steel, Dr Owen insisted it was policies not personalities that would determine the Alliance support for a minority government.

Speaking in Plymouth, he added: "If they are prepared to

negotiate with us and demonstrate they have learned the lesson of the election and have not got an outright majority for their views and therefore they have to listen to Alliance viewpoints just as we have to listen to theirs then there it is."

"Her personality does not give any good grounds for believing she would want to stay. And presumably there would be views within the Conservative Party as to whether they might want her."

"David's view has always been that she is not prepared to listen. If she is prepared to listen I am sure he would be prepared to deal with her."

Following Dr Owen's reported remarks that it was a make or break election for the Alliance, Mr Kinnoch, who can barely disguise his contempt for the former Labour Foreign Secretary, said yesterday that while Dr Owen doubtless possessed certain capabilities, "stickability" was not one of them.

Envoy 'healthy' GP's report says

Continued from Page 1

exclude possible alternative causes.

A copy of the medical report was scrutinized by a former accident and emergency consultant with 35 years' experience of dealing with all types of injuries.

"After being told of the injuries found I find it very difficult to understand the doctor's statement that this patient was lucky to be alive," added the retired Birmingham consultant to whom *The Times* was referred by the British Medical Association.

Iranian consular officials declined to reveal the name of the GP asked to carry out the examination of their vice consul, Mr Nikfarjam said several anonymous bomb threats had already been received following the violent seizure of the British diplomat, Mr Edward Chaplin, in Tehran.

The consulate insists that Mr Ghasemi is innocent of any wrong doing. They describe him as a deeply religious

family man with a monthly net income of between £1,200 and £1,600. The suggestion that he would pilfer five pairs of socks and a plastic purse were ludicrous as were claims that he had tried to escape arrest by driving at 90mph through rush hour traffic.

A Foreign Office spokesman said last night that both Mr Ghasemi and the Iranian charge affairs were advised six days ago that any complaint of police misconduct should be launched with the Police Complaints Authority or Greater Manchester Police.

No complaint about his treatment has been received by Greater Manchester Police, who declined to comment. Not in court: An Iranian student accused of shoplifting is believed to have fled the country before he was due to appear in court yesterday, Mr Mustafa Mulhany, aged 27, of Lampton Road, Hounslow, Middlesex, is charged with stealing chicken and salmon, and magistrates at Brentford issued a warrant for his arrest.

Campaign sketch

Dirty Denis stages music hall tribute

It has been said that television is killing off the strong music hall tradition of the Labour Party, but Denis Healey, that grand old man of seaside piers and party conferences, is still making "em roll in the aisles."

Out in Cardiff, he went down a storm. He makes you laugh before he even opens his mouth: that's his magic. With his face as red as a chimp's posterior, and brows that make you think a couple of squirrels are hibernating in his eyes, you can't help but smile.

And this season he's added a couple of red roses to his get-up. They're plastic through and through. "They don't wilt on television", he chorales.

Dirty Denis warmed up the Cardiff crowd with a few "Doctor, Doctor" jokes. "Alliance supporters have suffered a mortal blow", he said at the morning's press conference. Then he paused — timing's everything, you understand — before adding: "Dr David Owen has shackled them to Mrs Thatcher's chariot wheels." Boom! Boom!

After a couple more "Doctor, Doctor" jokes, including "fatuous impudence" and "future Tory Prime Minister", the audience was eating out of the palm of his hand. Just the time for one or two jokes of the Blue variety. Old Geoffrey Howe, the specialist trouser-dropping act, had been in town earlier.

"I was very surprised to hear that Geoffrey has attacked me. Geoffrey is always a nice, if (pause) rather subdued fellow. Finding him attacking me is rather like (pause) stepping on a heath rug and hearing it squeak!!" Every one a gem!

And the Blue jokes kept on coming. Cleaner comedians on the circuit have ignored the hanky panky of Keith and Harvey, but not our Dirty Denis. When someone mentioned the pranks in his own party, Dirty Denis quipped back with talk of "a number of Conservative candidates shuffling off to jail for various forms of delinquency." Boom! Boom!

The Second Act was for the radio audience. "I was going to call you gorgeous but then I realized that was sexist", he chirped to the radio girl. For a moment, he looked like Mr Marvo flirting with his se-

quinned assistant. Would he then put her into a box and cut her up?

Between acts, Dirty Denis took a well-earned rest from the glare of the floodlights and the smell of greasepaint to tell me a thing or two about the way he puts his show together. It seems that the Geoffrey Howe Squeaky Heath Rug crack was an adaptation of his Geoffrey Howe Dead Sheep gag from way back, and he got that one from Winston who called Atlee a dead lamb. This one will run and run.

And so the curtains rolled back for the third and final act, set in a pedestrian precinct. The familiar opening scene had young and old approaching Dirty Denis singing either "I've Been a Labour Voter All My Life" or "You're a Great Man, Sir".

Then Dirty Denis picked up the megaphone. "When Sir Geoffrey Howe was here this morning it was pouring with rain", he began, "but now the sun is shining and on June 11 the sun will be shining all over the country." Boom! Boom!

For his last trick, he performed a walkabout, a potentially dangerous stunt involving the possibility of coming face to face with a member of the public. "Mrs T only talks to dogs and ducks", he quipped.

But then the unthinkable happened, and someone disagreed with him. "I was in the forces when you were minister for defence", said the ordinary member of the public, "and you shouldn't be planning to leave this country defenceless."

Dirty Denis looked cross, an emotion he signals, like so many in the political road show, by smiling. Would he give this ne'er do well a squirt of the rose?

After a thirty second discussion he rounded on him, telling him he was a liar, and had never been in the services. The man replied that he had been to Aden. Dirty Denis told him again that he was a liar, and strode off ready to shoot the puncheon over his shoulder. "Drop dead!" he shouted, and again "drop dead!" The Old Farceur Goes to War. Ah, they don't seem to like that any more.

Craig Brown

Opren settlement urged

Continued from page 1 putting the entire action in jeopardy, because of the fear of increased costs.

Yesterday the Master of the Rolls said that the costs order made was "very fair and workable."

But he highlighted the defects of the legal system in trying to cope with "class actions" which were "as yet unknown to the English courts".

Some courts notably in the United States, had special procedures where there were large numbers of people mak-

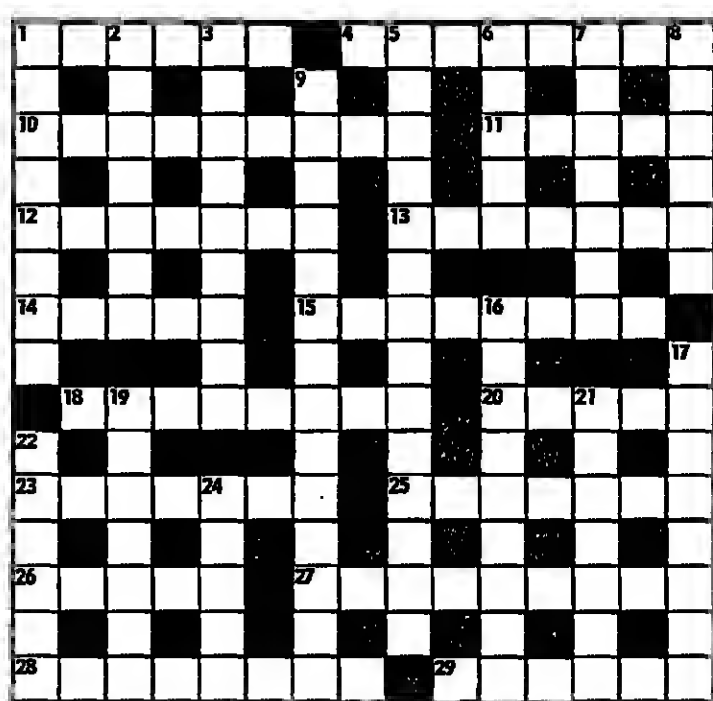
ing claims against the same defendant. These should be looked at "to see if it had anything to offer", he said.

But he also indicated that settlement was preferable to a protracted court dispute.

After the ruling Miss Kathleen Grasham, chairman of the Opren Action Group, said that she hoped "sufficient public pressure will make Eli Lilly do the decent thing" before any more claimants dropped out.

In Britain it is alleged that 100 people died from taking the drug.

The Times Crossword Puzzle No 17,374



- ACROSS
- 1 Puss has family in the pussy-willow (6).
 - 4 It's really had if one is in trouble (4,4).
 - 10 Sow in spacious shed (9).
 - 11 Leading characters in drama will avoid reckless film stunt (5).
 - 12 A whole plant outside, say (7).
 - 13 Making a mistake about a sleeper (7).
 - 14 Insect night in the middle of rock (5).
 - 15 Stick around quarters and observe what follows (4,4).
 - 18 Snake and dog in famous row (4,4).
 - 20 Grannie ceremonially embraces her kinswoman (5).
 - 23 Present scoundrel with periodic payment (7).
 - 25 The ram's been trained as a pet (7).
 - 26 Dance with branch office's head (5).
 - 27 Type of sweet that has no equal (9).
 - 28 Foppish fellow embraced by gorgeous girl (8).

- DOWN
- 29 Value to coppers and shillings (16).
 - 1 Leap out finally abandoning drooped coupe (8).
 - 2 Horse's foot (7).
 - 3 To lodge in a hotel, worker must be cross (9).
 - 5 But here had not then moved (2,3,5,4).
 - 6 A divine ruler, an unpleasant crawler (5).
 - 7 One group of soldiers fix up what it represents (7).
 - 8 Guy's efficiency reduced by 60% Guy's disheartened (6).
 - 9 Overcrowded slum finally has resort to a company man (6,8).
 - 16 Confused new boy's name: Not at all! (2,2,5).
 - 17 Metal bands on sticks and canes, by the sound of it (8).
 - 19 Love a Warrant Officer, an entrant in 18 (7).
 - 21 River holds me right up to the end (7).
 - 22 Mounted like a fish (6).
 - 24 Wood chopped by one (5).

Concise crossword, page 8

WEATHER

Most areas are likely to see some rain during the day. In northern Scotland this will be in the form of a few light showers. There should be some sunny spells in between. Over much of England showers will be general, with only a little sunshine at times. Some of the showers will be heavy and may include hail and thunder by the afternoon, particularly in the South-east. In southern Scotland, Northern Ireland and northern England it will be generally cool and grey with some light rain, although it will brighten up from the west during the day. Outlook: after a reasonable day on Friday, many places will be rather wet on Saturday.

ABROAD

City	Temp	Wind	Cloud
Madrid	22-28	SE 10-15	1-2
London	12-18	SE 10-15	1-2
Paris	15-20	SE 10-15	1-2
Rome	18-24	SE 10-15	1-2
Amsterdam	12-18	SE 10-15	1-2
Brussels	12-18	SE 10-15	1-2
Frankfurt	12-18	SE 10-15	1-2
Munich	12-18	SE 10-15	1-2
Berlin	12-18	SE 10-15	1-2
Cologne	12-18	SE 10-15	1-2
Düsseldorf	12-18	SE 10-15	1-2
Hamburg	12-18	SE 10-15	1-2
Köln	12-18	SE 10-15	1-2
Leipzig	12-18	SE 10-15	1-2
Moscow	12-18	SE 10-15	1-2
St. Petersburg	12-18	SE 10-15	1-2
Warsaw	12-18	SE 10-15	1-2
Vienna	12-18	SE 10-15	1-2
Zurich	12-18	SE 10-15	1-2

AROUND BRITAIN

City	Temp	Wind	Cloud
London	12-18	SE 10-15	1-2
Edinburgh	12-18	SE 10-15	1-2
Glasgow	12-18	SE 10-15	1-2
Manchester	12-18	SE 10-15	1-2
Birmingham	12-18	SE 10-15	1-2
Cardiff	12-18	SE 10-15	1-2
Belfast	12-18	SE 10-15	1-2
Newcastle	12-18	SE 10-15	1-2
Sheffield	12-18	SE 10-15	1-2
Nottingham	12-18	SE 10-15	1-2
Leeds	12-18	SE 10-15	1-2
York	12-18	SE 10-15	1-2
Lincoln	12-18	SE 10-15	1-2
Nottingham	12-18	SE 10-15	1-2
Leeds	12-18	SE 10-15	1-2
York	12-18	SE 10-15	1-2
Lincoln	12-18	SE 10-15	1-2

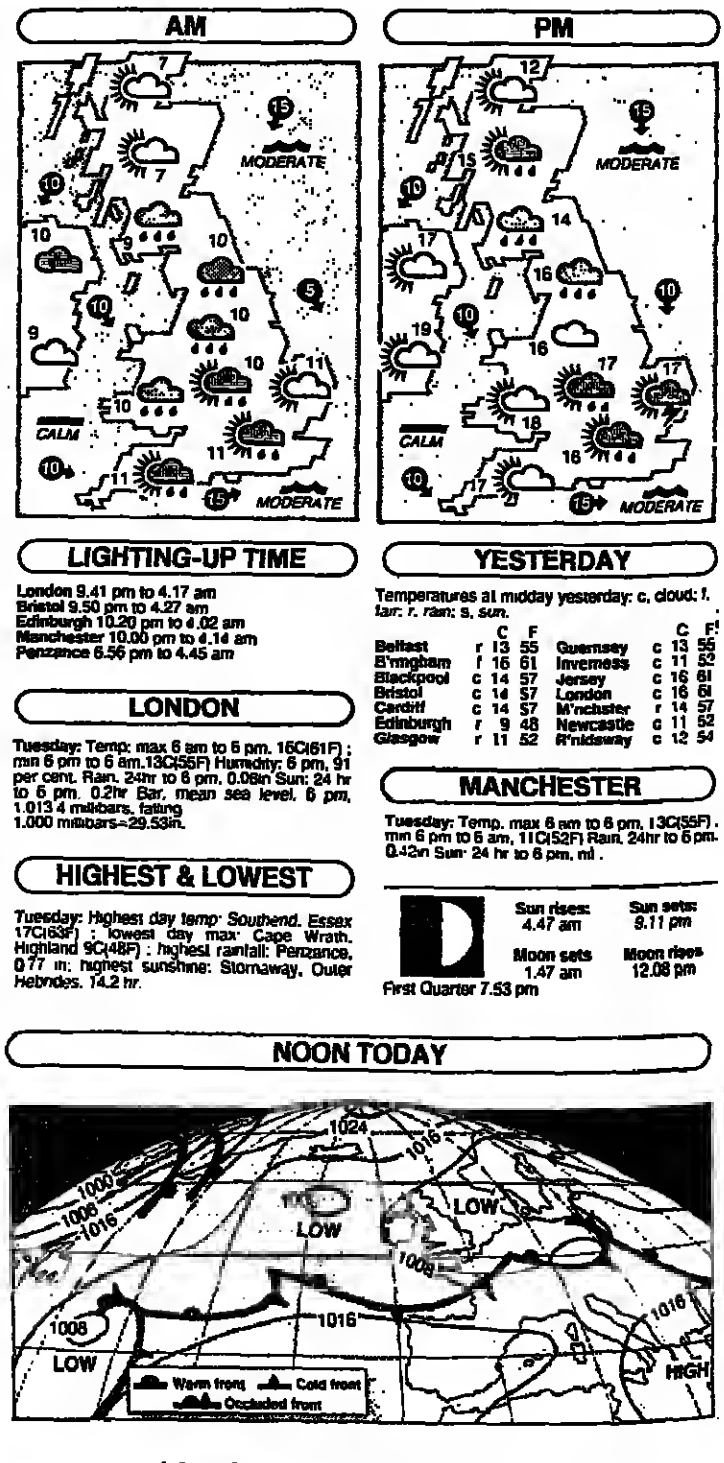
HIGH TIDES

City	Time	Height
London	12:00	6.1
Edinburgh	12:00	6.1
Glasgow	12:00	6.1
Manchester	12:00	6.1
Birmingham	12:00	6.1
Cardiff	12:00	6.1
Belfast	12:00	6.1
Newcastle	12:00	6.1
Sheffield	12:00	6.1
Nottingham	12:00	6.1
Leeds	12:00	6.1
York	12:00	6.1
Lincoln	12:00	6.1
Nottingham	12:00	6.1
Leeds	12:00	6.1
York	12:00	6.1
Lincoln	12:00	6.1

THE POUND

Country	Rate
Australia	2.28
Canada	2.28
Denmark	2.28
France	2.28
Germany	2.28
Italy	2.28
Japan	2.28
Netherlands	2.28
Portugal	2.28
Spain	2.28
Sweden	2.28
Switzerland	2.28
USA	2.28
Yugoslavia	2.28

Information supplied by London Weather Centre



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PART 2

THURSDAY JUNE 4 1987

Executive Editor
Kenneth Fleet

STOCK MARKET

FT 30 Share
1739.6 (+15.3)
FT-SE 100
2235.4 (+15.8)
Bargains
41645 (47464)
USM (Datastream)
181.94 (-0.28)

THE POUND

US dollar
1.8435 (-0.0020)
W German mark
2.9682 (+0.0014)
Trade-weighted
72.8 (same)

DTI seeks winding up of dealer

The Department of Trade and Industry is to ask the High Court to wind up Walter L Jacob and Co. the securities dealer, "in the public interest."

On the application yesterday, Mr Chief Registrar Bradburn gave the company, based in City Road, Finsbury, London, 14 days to file evidence in defence of the petition.

Mr Walter Jacob, a director and creditor of the company, is opposing the application.

Dunhill issue

Dunhill Holdings, the luxury goods group, is making a three-for-one capitalization issue after March year-end results showing pretax profits of £24.75 million against £20.1 million. The final dividend of 4.5p (3.5p) makes 7p (5.5p) for the year.

Body building

The Body Shop International reported pretax profits for the half year to the end of March, up from £2.1 million to £3.2 million. Turnover increased 57 per cent to £13.8 million. An interim dividend of 1.2p was declared.

Sugar claim

British Sugar, the beet refiner, is seeking an increase of about 150,000 tonnes in Britain's EEC sugar quota at the expense of beet growers in other Community states.

SUMMARY

STOCK MARKETS

New York	2311.13 (+32.91)
Dow Jones	2311.13 (+32.91)
Tokyo	25049.40 (+146.77)
Nikkei Dow	25049.40 (+146.77)
Hong Kong	2998.10 (+27.00)
Hang Seng	2998.10 (+27.00)
Amsterdam Gen	285.0 (-0.4)
Sydney AO	1776.7 (+17.1)
Frankfurt	1757.2 (-3.0)
Brussels	4553.4 (same)
Paris CAC	431.8 (same)
Zurich S&K Gen	n/a
London: FT. A	n/a
FT. GTS	92.25 (-0.21)
Recent issues	Page 25
Closing prices	Page 25

MAIN PRICE CHANGES

RISES:	
Assoc. Book Pub.	885p (+112p)
Wm Collins 'A'	585p (+20p)
Chapman Inds.	800p (+17p)
Brenner	900p (+14p)
Lamont Holdings	325p (+25p)
Ellis & Everard	280p (+25p)
Rearbrook Holdings	280p (+25p)
Yule Camo	503p (+27p)
Telephone Rentals	248p (+13p)
Energy Capital	115p (+81p)
Grant West. Res.	188p (+17p)
London United	768p (+22p)
Gibson Lyons	141p (+25p)
Pacific Sales	357p (+14p)
Federated Housing	226p (+14p)

FALLS:	
S&W Barendse	341p (-11p)
De La Rue	438p (-20p)
British Aerospace	587p (-7p)
Amstrad	203p (-7p)
DSC Holdings	328p (-33p)

INTEREST RATES

London: Bank Base: 9%
3-month interbank 8 1/2-9 1/2%
3-month eligible bills 8 1/2-9 1/2%
buying rate
US: Prime Rate 8 1/2%
Federal Funds 6 1/2%
3-month Treasury Bills 5.67-5.65%
30-year bonds 9 1/2-9 3/4%

CURRENCIES

London:	New York:
£ \$1.8435	£ \$1.8435
DM 2.9682	DM 2.9682
SwFr 2.4521	SwFr 2.4521
FFr 6.5596	FFr 6.5596
Yen 142.75	Yen 142.75
Index 101.3	Index 101.3
SDR 1.36633	SDR 1.36633

GOLD

London: Gold: 445.35 pm-445.00
close \$451.00-451.50 (\$274.75-275.25)
New York: Comex \$451.00-451.90

NORTH SEA OIL

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Dollar faces new pressure

No currency pact likely at summit

By David Smith, Economics Correspondent

No new action will be taken to bolster the dollar at next week's Venice economic summit, the participants made clear yesterday. In the absence of such moves, pressure on the dollar could increase.

In a satellite interview with foreign journalists, Mr James Baker, the US Treasury Secretary, said no new macro-economic initiatives would be taken at the summit.

Mr Baker said he was not surprised by the reaction of the foreign exchange markets to the decision by Mr Paul Volcker, the chairman of the Federal Reserve Board, to stand down, but added that he believed such effects would be short-lived and that the dollar had stabilized.

The dollar steadied yesterday after its sharp falls on Tuesday. But dealers said conditions remained nervous.

It closed little changed at DM1.8060, and slightly up at ¥142.70. The pound fell 20 points to \$1.6435.

Shares on Wall Street recovered. In early afternoon trading in New York, the Dow Jones industrial average was up by 33.22 points at 2,311.4.

There were hopes for a series of interest rate changes

at the summit, including a higher discount rate in the US and discount rate cuts in West Germany and Japan, but these have now faded.

Mr Satoshi Sumita, the Governor of the Bank of Japan, has repeatedly ruled out a discount rate cut, while a rise in the US discount rate may have to be delayed until Mr Alan Greenspan takes over as chairman of the Fed in August.

Analysts fear that, besides disappointment over next week's summit, the dollar could be hit by a poor set of US trade figures, due next Friday, and by possible market damage arising from Mr Greenspan's testimony before the Senate Banking Committee this month.

The new Fed chairman will be asked to explain why his view on the dollar has changed so dramatically.

Last week, Mr Greenspan issued a forecast for his consultancy service, Townsend-Greenspan, predicting a dollar fall to ¥100. On Tuesday, after his appointment, he said he now expected dollar stability.

Mr David Morrison, international economist at Goldman Sachs, said: "Expectations for the summit are fairly low in the markets, but nothing is ever discounted 100 per cent. Part of the dollar's recent rise has been due to a covering of positions ahead of the summit. The unwinding of those positions could push the dollar down."

British Government sources said the economic summit in Venice was not the forum for discussing the details of currency agreements, although the summit countries are expected to endorse February's Paris deal to stabilize the dollar.

Treasury officials said the next scheduled meeting of the Group of Seven finance ministers and central bankers was in Washington in the autumn. The scope for calling a meeting at short notice exists, but in practice has never taken place during the holiday period.

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Making the connection: a muted welcome from retailers for Barclays' new card

Connect? That'll do nicely

By Richard Thomson, Banking Correspondent

Barclays Bank launched its Connect debit card yesterday, the first nationwide system of electronic cashless shopping to be tried in this country. But the bank admitted that the new charges it has been forced to negotiate with retailers over the last few days will severely affect the profitability of the card for several years.

The Connect card can be used in several thousand retail outlets, including many major chains such as Boots, Burtons, and Tesco.

After a dispute with retailers over how much they should pay for using the system, Barclays officials believe they have now secured the agreement of nearly half the

260,000 Visa card merchants in Britain to accept the card.

Connect, which enables users to pay for goods and services instead of using cheques, will be available only to Barclays' 6.5 million account holders. It has already been issued to around 100,000 customers - mostly Barclays employees - and the bank expects to issue 1.5 million cards in the next year.

Mr Seymour Fortescue, the general manager in charge of Connect, said the new charges Barclays had negotiated with retailers were still substantially above those on cheques, though less than on credit cards. However, as a result of having to negotiate lower

charges than was first intended, Connect would not show a profit for at least five years.

Barclays had accepted the need for a flat fee per transaction on Connect which could set a precedent for all future cashless shopping initiatives, Mr Fortescue said.

The card will also serve as a cheque guarantee and cash card.

The bank says the main advantage for consumers is convenience - Connect is quicker to use at shop counters than cheques and can even be used to pay for goods and services over the telephone. There is no £50 limit.

Comment, page 23

Mixed reaction to Greenspan

From Bailey Morris Washington

Mr Alan Greenspan, President Reagan's choice to succeed Mr Paul Volcker as chairman of the US Federal Reserve, is likely to be confirmed easily by the Senate, even though some officials expressed concern that his policies would lead to higher interest rates.

Political reaction to the appointment of Mr Greenspan was mixed. Although most officials praised the nomination as one that would ensure a smooth transition, others criticized Mr Greenspan for strongly supporting the tight credit policies which led to the deep recession in 1974 and 1975.

Mr James Wright, Speaker of the House of Representatives, who said that Mr Greenspan would not have been his choice, "appeared to agree with critics who described the economist as 'the leader of the austerity gang.'"

Financial markets, which dropped sharply lower in their initial reaction, bounced back

He said that now, the expectation of profit should be enough to secure the remaining finance that is needed.

"If we can repeat the recent performance in constructing most British on- and off-shore projects to time and to budget and if we get our share of existing road traffic to the Continent away from the ferries, and the railways get their share of the passengers away from the airlines and off freight away from the road hauliers, the tunnel will be very profitable and in time full to capacity, at which time Eurotunnel has the right to build the next tunnel - maybe a road tunnel, if technology of ventilation and other problems have been resolved."

Mr Morton, whose tough managerial qualities have given the project a credibility it lacked a year ago, admitted yesterday that Eurotunnel's efforts to raise its first wedge of cash last October suffered from poor managerial organization and a confused presentation that failed to convince bankers of the project's future.

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GEC in £125m deal for Creda

By John Bell, City Editor

The General Electric Company is buying the Creda domestic appliance business from TI Group in a £125 million deal that will make the electrical giant easily Britain's largest manufacturer of white goods.

The sale completes TI's withdrawal from domestic appliances, after disposals of New World, Glow-Worm, Russell Hobbs and Creda for a total of £220 million. Mr Christopher Lewin, chief executive of TI, said the combination of Creda and GEC would create a British manufacturing group of a scale necessary to be an important force in an increasingly global market.

One hurdle is approval by the Office of Fair Trading. GEC's Hupoint division plus Creda would have 50 per cent of the British market for tumble driers and 33 per cent of washing machine sales.

Creda is the market leader in electric cookers, and second in the manufacture of night storage heaters. GEC has held preliminary discussions with the OFT and is confident of approval.

Hupoint has been among the most successful British manufacturers in combating overseas competition, showing compound growth over the past five years in excess of 25 per cent. Creda, which employs more than 3,500 people, made sales last year of £142 million and profits of £14 million. Hupoint has turnover of around £250 million and is expected by analysts to make about £30 million profit in the current year. The deal is subject to approval by TI shareholders on June 18.

City reaction was favourable to GEC's move, which will extend the group's range into electric cookers. There is no overlap in roughly 80 per cent of Creda sales. Analysts said the purchase would enhance earnings per share.

Comment, page 23

Brazil to resume interest payments

By Our Banking Correspondent

Brazil surprised financial markets yesterday by announcing it planned to resume interest repayments on half of its \$68 billion (£41.4 million) foreign bank debt in an important conciliatory move towards its overseas creditors.

British clearing bank shares soared as analysts said the repayments would relieve much of the pressure on banks to make huge bad debt provisions this year.

Senhor Bresser Pereira, the finance minister, said he would introduce an economic plan for Brazil within a month, after which negotiations with creditors could start.

Brazilian officials gave no precise timetable for the resumption of interest repayments but suggested it would happen once debt negotiations were resumed.

Bankers, frustrated by Brazil's hostility since it suspended repayments on overseas bank debt last February, were enthusiastic about the move. There was, however, doubt as to how Brazil could afford the payments.

Clearing bank shares leapt by nearly 10p in some cases.

Mr Tim Clarke of Scrimgeour Vickers, the broker, said: "It is now far less likely the banks will choose to do a huge one-off provisioning like Citicorp."

Citicorp, the US banking group, last month announced \$3 billion of provisions against Third-World debt.

Morton sees light at end of £4.7 billion tunnel project

100 days at Eurotunnel's helm

By Joe Joseph

Providing it receives the blessing of the British Parliament next month, the £4.7 billion Channel tunnel project, nearly two centuries on the drawing board, should be more or less home and dry, according to Mr Alastair Morton.

Mr Morton, who has just completed his first 100 days as British co-chairman of Eurotunnel, the Anglo-French consortium that is building the fixed rail link, is confident that the troubles that once dogged the scheme are largely over.

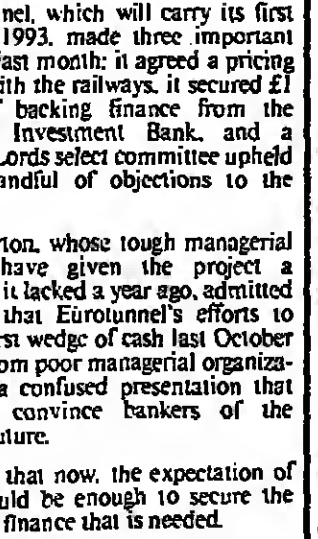
The project has lurched from crisis to crisis recently. Throwing out an agreement with the British and French railways on how much they would pay to use the tunnel took longer than Eurotunnel hoped. It also has had to recast its timetable for raising new cash.

But Mr Morton, brought in to head Eurotunnel in February after a string of high-level board resignations had left the company on its knees, told a meeting at The Royal Institute of International Affairs yesterday that the tasks now facing the project were challenging but not insurmountable.

Apart from gaining Parliamentary ratification, Eurotunnel still has a lot on its plate. It needs to raise £5 billion from 30 or so banks around the world and a further £750 million in equity finance from a public share offering this autumn, which will give Eurotunnel a berth on the London and Paris stock exchanges.

Mr Morton thinks that the public's appetite for such offerings has been whetted on both sides of the Channel by the privatization programmes being run by the British and French governments.

"We have to raise £750 million from equity investors...this is a small sum compared with privatizations like British Gas," he said, adding that the offering should appeal particularly to investors looking for capital growth but low income in the early years followed by high income later on.



Eurotunnel's Morton: home and dry



"We're going to invest in commercial property. Foksett. Nip out and buy some, will you? Office blocks, warehouses, factories and shops - you know the sort of thing. North, south, north east, anywhere. And take your time. Take all day, if you like..."

You won't need all day, Mr Foksett. It only takes a minute to contact us. We'll be happy to advise you on all aspects of commercial property investment. Buying and selling, leasing, portfolio valuations, rent reviews, building surveying and management, from any of our offices in London, Birmingham, Edinburgh, Leeds, Manchester or Brussels.

K King & Co
01-493 4933
7 Stratford Place, London W1N 9AE

BUSINESS SUMMARY

Fifth acquisition for Hazlewood Foods

The fast-expanding Hazlewood Foods group is paying up to £7.34 million for the York confectionery group MA Craven & Sons, its fifth acquisition this year. Craven is a family business, with three generations of shareholders. Some are still involved in its management and will be kept on.

Craven made profits of £645,000 on a turnover of £7.64 million in 1986. Hazlewood will pay £5.84 million now, of which £2 million will be in shares and the balance in cash or loan notes. The remaining £1.5 million will be paid 12 months after completion.

MEPC raises interim profit

MEPC reports interim pre-tax profits up from £27.1 million to £32.5 million and is raising its interim dividend from 3p to 3.25p. The results of Oldham — in which MEPC acquired a majority on March 25 — will be included in results from April 1.

Mines group lifts payout

Anglo-American Corporation, South Africa's largest mining house, is raising its final dividend from 130 cents to 162.5 cents a share, making 225 cents (180 cents) after reporting net pretax income of R1.54 billion (£464 million) against R1.3 billion.

Bremner buys broker

Bremner, the Glasgow department store and property group, is planning to buy Carswell & Co, the 50-year-old firm of Glasgow stockbrokers. Bremner has been bedevilled by boardroom battles, and is the subject of a Department of Trade and Industry investigation into its share ownership.

Dry Sack firm sold

Williams and Humbert, maker of Dry Sack Spanish sherry, is expected to be taken over by a group headed by a Venezuelan banker, Señor José Álvarez Stelling, in an £18 million deal. The move was sanctioned by the Madrid authorities wading up the Romasa business.

Beer sales buoyant

Beer sales were up during April, helped by brighter weather at Easter, although beer output dropped, the Brewers' Society said. Output was 2.9 million barrels, down 4.1 per cent on April last year because the Easter holiday resulted in fewer brewing days.

STOCK MARKET

Big banks rise after Brazil agreement on repayments

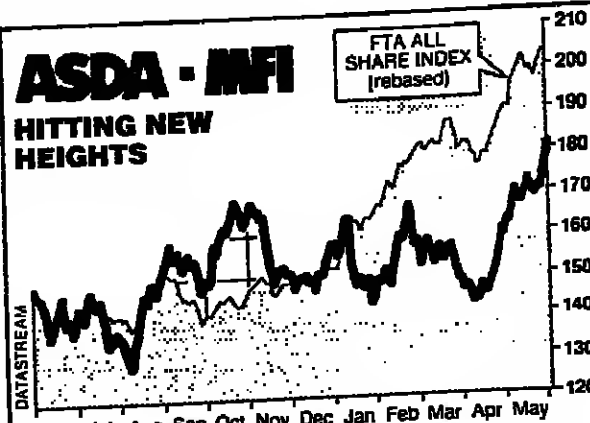
By Michael Clark and Geoffrey Foster

Britain's clearing banks were celebrating in style last night after learning that the Brazilian government had agreed to resume repayments of half the interest charges on its commercial bank loans.

The big four recovered early falls to score double-figure gains after hearing the news, although prices closed below their best levels of the day. Brazil's total debt stood at a massive £104 billion at the last count with commercial bank loans amounting to about £70 million. Most of the big British banks made sizeable loans to Brazil and have come under increasing pressure in recent weeks to follow the lead of Citicorp, America's largest bank, by increasing their provisions for bad debts — a move they have all resisted. It is now hoped that the offer by the new Brazilian president will now take some of the pressure off them.

But analysts such as Ms Alex Robinson, at Smith New Court, the investment house, are more cautious. She warns: "For sentiment reasons, it's excellent news. But they're not at the negotiating table yet. So we're a long way from any agreement being reached."

It is almost certain that the big four will have to increase their provision for bad debt, although this is likely to be completed over a period of



years rather than in one lump, says Ms Robinson.

Brazil's debt problems remain a commercial debt alone are running at a massive \$450 million a month. The Brazilians are now likely to ask for a new package to be negotiated and fears in the market last night were that these proposals might receive a lukewarm reception from the banks.

Leading the way higher last night was the Midland Bank, 26p dearer at 664p, followed by Lloyds, 25p to 560p, Barclays, 25p to 560p and National Westminster, 9p to 687p. But the market is still worried by the prospect of a rights issue from Midland, along with the interim figures due soon. Ms Robinson reckons it is probably only a matter of time.

Events in Brazil and a strong start to trading on Wall Street acted as a tonic for the rest of the London stock market where share prices staged a strong recovery following Tuesday's bout of optimism. Prices closed at their best levels with the FT index of 30 shares recovering an early 3.2 share markdown to finish 15.3 up at an all-time high of 1,739.6. The broader FT-SE 100 also finished 15.8 higher at a record 2,235.4.

But government securities spent another dull session, finishing with losses at the longer end of the market stretching to about 1/2%.

ASDA-MFI, the supermarket and DIY group, sprang to life with persistent speculative buying lifting the shares to a new peak of 184p, a rise of 7p on the day. The day's turnover in the shares reached 23 million.

Demand was fuelled by stories that Coles Myers, the Australian department stores company, was about to

pounce. ASDA-MFI's broker, Scrimgeour Vickers, was said to be an aggressive buyer of the shares.

Coles Myers, the fifteenth biggest retailer in the world, is reported to be suffering from tough competition and on the lookout for an acquisition in Britain to boost prospects.

Moreover, ASDA-MFI was also subjected to revived suggestions that it was on the verge of selling its MFI operations.

MFI has long been the main reason for the shares' underperformance in an otherwise booming retail sector and it has regularly been suggested that the company was thinking of selling the business.

Woodworth was a name regularly mentioned as a possible buyer of MFI, but yesterday Mr Cyril Stein's Ladbroke Group emerged as favourite. Ladbroke already has Home Charm and is keen to expand this side of its business.

ASDA-MFI's break-up value is thought to be at least 250p a share, so, if the Australians are interested, the shares should have a long way further to go. Hoare Govett, the broker, recently sang the company's praises and suggested that a re-rating was well overdue.

Investors waiting for an excuse to buy shares of Guinness in the wake of the Department of Trade and Industry's investigation into the company's affairs and the scandal that followed were given it yesterday — in the shape of a deal with Moet-Hennessy.

Wood Mackenzie, the broker, was reported to be exceedingly bullish of the deal and strongly recommends the shares as a "buy".

Profit-taking left Hyman, the polyurethane group, 2p lighter at 48p after Tuesday's strong run. Steak Express, the group's frozen-food subsidiary, is said to be attracting the attention of companies such as the acquisitive Hillsdown Holdings, the fast-growing food-to-furniture group.

TEMPUS

Reed not just a paper tiger

Reed International's re-rating of the last year-and-a-half took another upward turn yesterday on the announcement of results for the year to March 31.

Slowly but surely, the market is receiving the message that Reed is no longer a boring, mature, high-cost paper and packaging business.

What particularly cheered up the share price was the firm evidence that the programme of disposals, acquisitions and cost-cutting is having the desired effect on margins.

Total turnover last year was virtually static at £1.9 billion. However, turnover from continuing activities rose 10 per cent, while the trading profit from continuing activities jumped 35 per cent.

Restructuring and reorganization has streamlined Reed's cost base across all its businesses. Paper and packaging has been transformed into a cash generator which accounts for 36 per cent of turnover and profits.

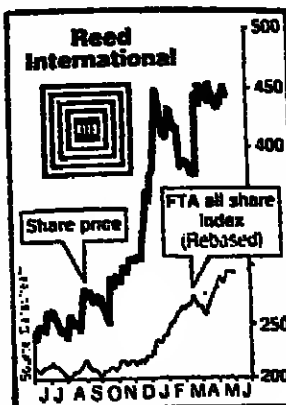
Trading profits from this segment jumped by 58 per cent, mainly due to increased capacity. An upturn in newspaper prices should give another strong performance this year.

Publishing, which generates 34 per cent of profits, is now by far the biggest part of the business. Trading profits rose by a staggering 44 per cent last year.

The disposal of the paint and DIY division this year will release another £200 million or so for further acquisitions, most probably overseas publishing companies. Capital spending will also rise by about a third, to near £100 million.

The current year has started well, and analysts' forecasts of £220 to £225 million pretax should be reached with ease.

This puts the shares on a market multiple of about 15 which does not reflect the strong growth prospects and rising importance of Reed's publishing interests.



Body Shop

The Body Shop may be the *Grand Dame* of the fast-moving world of niche retailing, but it still has the edge when it comes to potential. Interim results, up by more than half, reflected the strong momentum pushing the group forward.

Ten outlets were opened in Britain and 14 overseas in the half year, making a total of 256.

The Body Shop has been coy about launching itself in the US, conscious of the colossal potential but wary of the pitfalls. But now it feels brave enough to cope. Armed with The Body Shop trade mark, the first directly controlled outlet will be opened on the east coast early next year.

The trade mark has also been secured for Japan although little immediate action is expected on this front.

The Body Shop's rating is lofty by any standards, although if it continues to report compound earnings growth of more than 40 per cent, it is hard to say that the shares should not reflect this. But given the market's tendency to overreact when faced with a fast-growing business, some holders could be tempted to take profits.

In the longer term, the outlook seems good — for this year, The Body Shop should make £5.3 million and 16.5p of earnings and, to quote one fan in the City: "This is the most exciting equity investment around."

Dunhill lights up

A name is everything in business and society. And there is nothing quite like an Oppenheimer for diamonds, a Rothschild for banking and a Dunhill for luxury goods.

Dunhill Holdings more than lives up to its name with March year-end pretax profits of £24.75 million against £20.1 million and there is every indication that the fifth successive year of profits growth is in sight.

There was good growth at Alfred Dunhill and in the writing instruments arm of Montblanc. Dollar results of Lane Limited were ahead. There were, however, restructuring costs at Chloé which exceeded income, although first-quarter results suggest the tide has turned.

The net year-end cash pos-

ition was £40.3 million, compared with £35.9 million, which leaves Dunhill strongly placed to continue its heavy marketing and support programme and still leave some change for acquisitions.

Dunhill is eyes down and looking for further growth opportunities and markets. Japan was the real growth market last year and is likely to remain so this year.

The group's record is sound — compound growth in pretax profits over the past five years has been 43 per cent and market capitalization has grown by 72 per cent. Profits should easily reach the £28.5 million level this year. The shares, at 70p, offer a prospective price earnings ratio of 16. Join the smart set — and buy.

Reed International profit up 37%

Profits treble in five years through concentration on core businesses

Summary of Results
Year ended 31st March 1987

	£ million 1987	% Increase over 1986
Turnover	1,950	1%
Profit before Tax	188	37%
Profit after Tax	128	34%
Earnings per Share	26.6p	34%
Dividend per Share	8.0p	42%

Trading profits exceed £200m with increases in each operating group.

REED PUBLISHING UK. Profit up 47% to £45.7m. Reed Telepublishing with ABC Travel Guides had an outstanding year, increasing profits by two-thirds. Butterworth's profit up 24%. Reed Business Publishing up 40%. Reed Regional Newspapers up 50%.

REED PUBLISHING USA. Profit up 14% to £42.1m. Major moves in year to expand in US with acquisition of Technical Publishing Company for US\$250m and American Baby for US\$40m. Cahners Magazines improved market share in spite of sluggish advertising market. Reed Exhibitions increased profits to record level, as did Bowker.

CONSUMER PUBLISHING. Profits virtually trebled to £20m with benefits of recent rationalisation. Improved product quality and aggressive marketing resulted in circulation increases in all the women's weeklies and all the major monthly titles.

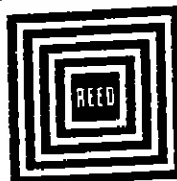
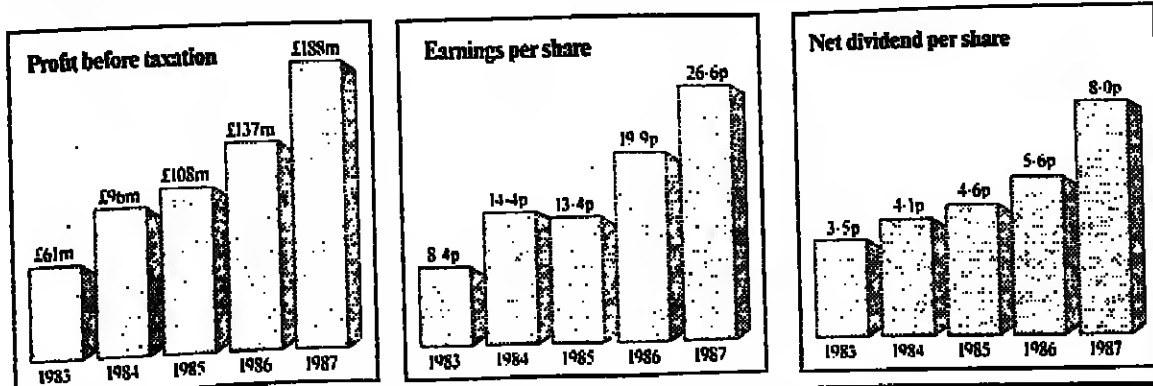
PACKAGING. Profit in continuing operations improved 14% to £26.9m. Field cartons and the Dutch corrugated cases business did well to improve profits, but Reed Corrugated Cases in the UK suffered a decline in the second half with margins under pressure. Considerable progress was made in developing the growing plastics sector.

EUROPEAN PAPER. A substantial increase of 44% in the UK and Holland through greater productivity, lower energy costs and stable raw material prices.

NORTH AMERICAN PAPER. Profits almost doubled to £24.4m due to record output, improved quality and reduced costs from completion of major newsprint machine modernisation.

REED TRADING. Profit at £8m with expansion of Spicer's office supply wholesaling offset by losses in Maybank's waste paper operations.

PAINT AND DIY. Profits increased by 19% to £22.5m with notable growth in North America and Crown Paints in the UK.



REED INTERNATIONAL PLC

The Annual Report will be available from 29 June. If you would like a copy write to: Jan Shawe, Corporate Relations, Reed House, 85 Piccadilly, London W1A 1EJ.

ALPHA STOCKS

Company	Volume '000	Company	Volume '000	Company	Volume '000
Allied-Lyons	5,000	English China	741	Rank Org	171
Amesbury	8,700	Fisons	2,900	Rank Hovis	634
Argyll	854	Gen Accident	311	Redland	536
ASDA-MFI	6,000	GEC	16,000	Reckitt Coleman	1,700
Ass Br Foods	702	Glass	1,500	Reed Int	4,100
BET	244	Globe IT	71	Reuter's	695
BTR	2,300	Granada	991	RMG Group	106
BAT	2,200	Grand Met	2,600	RTZ	534
Barclays	1,700	GUS 'A'	659	Royal B of Scot	969
Bass	6,600	GUS 'B'	776	Royal Ins	2,800
Beecham	1,800	Guinness	9,200	Saschli	439
Blue Circle	855	Hanson	18,000	Sainsbury (J)	1,400
BOC	794	Hawker Siddeley	2,400	Sears	4,400
Boots	2,000	Imperial Chemical	2,700	Sedgwick Gp	220
BP Ind	2,600	Imperial Chemical	2,700	Shell	2,100
BPCC	2,000	Jaguar	1,100	Smith & Nephew	3,100
Br Aerospace	7,200	Ladbrokes	661	Stan Chart	424
Br Airways	2,200	Land Securities	1,200	Storehouse	2,900
Br Comm	254	Lloyds	515	Sun Alliance	250
Br Gas	28,000	Lloyds	515	Tarmac	1,000
Br Petroleum	5,900	Lloyds	515	TSB P/P	6,700
Br Telecom	17,000	Lloyds	515	Tesco	1,800
Bristol	2,800	M&S	620	Thorn Emi	663
Bunzl	2,200	M&S	620	Triforce House	1,100
Burton	2,200	M&S	620	Trusthouse Forte	4,300
Cable & Wireless	9,500	M&S	620	Unilever	968
Caobury Schwep	1,000	M&S	620	Unilever	968
Coats Vytella	631	M&S	620	Unilever	968
Com Union	2,900	M&S	620	Unilever	968
Corn Goldfields	481	M&S	620	Unilever	968
Cookson Gp	818	M&S	620	Unilever	968
Courtaulds	1,100	M&S	620	Unilever	968
Dee Corp	1,700	M&S	620	Unilever	968
Decca Gp	1,200	M&S	620	Unilever	968

RECENT ISSUES

EQUITIES	
Airtours (180p)	239 +3
Astra Hedges (29p)	361 +1
Barratt H (77p)	109 +3
Bellwinch (115p)	153 -2
Bonded Laminates	105 -3
Burford (80p)	306 +3
Camb Isolopes (55p)	85 +1
Chemistry Int	241
Computer People (230p)	293 +3
Cooper (A) (130p)	158
Cundell (125p)	146 -2
Doflex (135p)	178
Filofax	181
Mallett	228 -2
March Gp	196 -1
Nobo (152p)	195
Perpetual (180p)	57
Practical (83p)	108 +4
Reliance Sec	201 +5
Rofte-Royce (85p)	140 +2
Scandinavian Bk (210p)	263
Select App (135p)	223
Sharp & Law (125p)	176 +4
Shorplan (92p)	88
UCL Gp	159 -2
Virgin (140p)	216 -2
Watergate (140p)	282
Wickes	295 +5
Wyevale (120p)	295 +5

RIGHTS ISSUES

Assoc Book N/P	140 +108
Epicure N/P	17
FKB N/P	96
KLP N/P	30 -3
Rock N/P	91 +1
Tay Homes N/P	67 -2
WCRS N/P	74

BASE LENDING RATES

ABN	9.50%
Adam & Company	9.00%
BCCI	9.00%
Consolidated Crds	9.00%
Co-operative Bank	9.00%
C. Hoare & Co	9.00%
Hong Kong & Shanghai	9.00%
Lloyds Bank	9.00%
Nat Westminster	9.00%
Royal Bank of Scotland	9.00%
TSB	9.00%
Citibank NA	9.00%

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West Germany cast as the villain of Venice set piece

ECONOMIC VIEW

By Rodney Lord, Economics Editor

The players have already begun to arrive in Venice for another game of trade balance tag. At the last international meeting in Washington in April it was everyone against Japan. At next week's summit it looks as though West Germany will take over as the fall guy in the centre of the ring.

Whether anyone will win any prizes seems doubtful. The aim of the game is to hasten the reduction in the massive trade imbalance between the US and the two surplus countries, West Germany and Japan, which has caused the value of the dollar to almost halve against strong currencies and a sharp slowdown in the growth of the world economy.

But so far the pressures of self-interest, which should in principle yield some agreement on co-ordinated action, have made small progress against the political, cultural and institutional differences of the main participants.

The summit, it is true, takes place against a much more favourable background in foreign exchange markets than did the IMF meeting. In contrast to the intense pressure on the dollar-yen rate at the beginning of April, the US currency has been relatively stable.

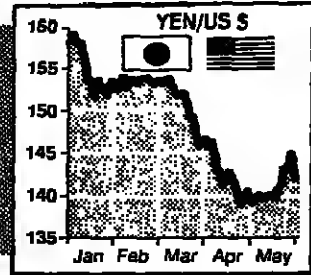
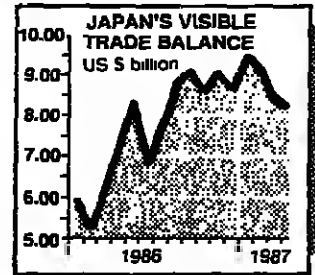
The quieter tone of the exchanges will enable the summit leaders to re-affirm the Louvre accord on ex-

change rate stability reached in February with rather more credibility than was possible in Washington, when the dollar was reaching new lows against the yen daily. Stability is desirable to give the fall in the dollar time to exercise its natural healing powers on the US trade deficit.

Already there has been a significant, although hardly enormous, improvement in America's trade position in volume terms. But the iron law of the so-called J-curve decrees that in value terms the first effect of a fall in the exchange rate is to increase the deficit as the existing volume of net imports costs more. Only later does the improvement in trade volumes begin to show through in values.

The Louvre accord, however, was never designed to do more than reinforce currency movements that could be justified on fundamentals. It has been the object of US policy to supplement the effects of a more competitive dollar by persuading the surplus countries to expand domestic demand in their economies faster so that imports were stimulated, export production diverted to the home market and the world economy boosted.

The Japanese will arrive in Venice basking in the knowledge that they at least have announced a significant injection of demand into their



economy. It is time, as they will make perfectly clear, for someone else to step into the pillory. Yet although the boost to demand is sizeable at the equivalent of 1.8 per cent of GDP, the immediate effect on the trade imbalance is likely to be limited. The Japanese have promised \$1 billion of government procurement overseas, but the large part of the package — \$35 billion — is spending on public works, which has a notoriously low import content. In addition, there will be about \$7 billion of tax cuts, which in an import-hungry economy like Britain's would have a proportionately larger effect than the equivalent public spending, but which in Japan, where consumers are heavily oriented towards domestic goods, is likely to have only a modest impact on the trade balance.

Even the Japanese government does not expect the effect on imports to be worth more than \$5-\$6 billion, which, set against last year's trade surplus of \$92 billion, is not large. Although the effect

of the tax cuts, back-dated to the beginning of the present fiscal year, will run on in subsequent years, the public works programme relates almost entirely to this year.

The West Germans, who joined in enthusiastically in the Japan-baiting in Washington, have done nothing since the Kohl government was re-elected in January to contribute any further expansion of their own. US attachment to the initiative launched at last year's summit in Tokyo for a system of "objective indicators" can be explained largely as a weapon against this German inactivity. The idea is that policies should be co-ordinated against the background of indicators whose movements would imply certain policy responses — the implication of Germany's faltering growth and very low inflation being that some stimulus would carry few risks and many benefits.

The Germans, for the same reasons, are determined to oppose giving this idea any real meaning. Policies that can

be remotely described as inflationary remain unpopular in Germany, doubly so if they appear to be foisted on it from abroad; in any case, Germany sees the US trade deficit as something brought about by US folly in allowing such a large budget deficit. The British Government will support the Germans on this issue because ministers are convinced policies have to be determined in the light of wider factors than can be contained in any selection of indicators on their own.

The US, for its part, is influenced by the presidential election on the horizon. Everyone knows the US budget deficit should be reduced faster but President Reagan reiterated last week that he would not sanction the only measure likely to do so — tax cuts. Stalemate between the President and Congress over the budget has again been confirmed.

Economic co-ordination must be in everyone's interests, if only everyone could agree on the rules. All the participating governments have been studiously lowering expectations ahead of the summit, which suggests there may be some modest developments in Venice. But obstacles remain, including political constraints such as the US election and the protectionist traditions of Japan. It is unlikely that the foreign exchange markets will be able to draw much consolation from next week's manoeuvres on the Rialto.

COMMENT Kenneth Fleet

GEC makes a meal of the Creda deal

Lord Weinstock's purchase of a couple of electric cooker and storage heater factories from TI has been one of the best-traded deals of recent times. (Co-ordinated public relations seem to have risen, from nowhere, high on the Stanhope Gate agenda). Yet it is hard to fathom why the purchase has attracted so much interest, aside from the involvement of Creda's well-known brand name. A likely answer is GEC's anxiety to be seen engaging in bids and deals.

The City sees the lack of what it dignifies as "corporate activity" as a prime cause of the electrical group's relatively dull profit and share-price performance since, unlike most other leading manufacturers, in and outside the electronics industry, GEC managed to avoid collapsing profits.

In this deal, buyer and seller share the same logic: to avoid being at the wrong end of unpleasantly keen competition. Under the new-broom leadership of Christopher Lewintan, TI has been breaking up its old consumer-durable interests, either to stem losses, as in the monopoly bicycle business, or to avoid becoming a weak competitor in markets under siege from dynamic, dedicated companies, usually foreign. TI's strategy was explicit. And Creda was the biggest appliance businesses to go, following Russell Hobbs and Tower, Glow-Worm/Parkay boilers and the New World gas cooker business.

Mr Lewintan has demonstrated in the process that Lord Hanson and Sir Gordon White are not the only ones who have learnt how to sell companies well to those who really want them. The appliance division (not including the messy deal to dispose of Raleigh) has realized some £220 million in total, which looks comfortably more than it was worth to the TI share price (without a takeover premium). A vital motive for selling was to reduce debt. It remains to be seen whether TI's planned expansionary move into the anonymity of specialist engineering proves as astute.

For Lord Weinstock, buying Creda helps to avoid the possibility that GEC's Hotpoint-led white goods business could later face the same threat as TI. Creda strengthens GEC's range in areas where it did not have a strong presence and boosts its already impressive share of the British market across the range. The immediate effects can be exaggerated. The price of £130 million, let alone Creda's modest profits, make little impact on GEC as a whole, though it is welcome evidence that GEC has a long-run commitment to this sector of the electrical industry.

But consolidating a British market position is no substitute for using a home base to sell electronically-advanced white goods throughout Europe. That is something British manufacturers have not yet tackled seriously. In particular, they have not cared to invest in advanced design, production and continuous new products on the scale that would be necessary to make much of an impact. That is why they have been on the defensive for so long, not only against initially low-priced Italian products but latterly against high-priced West German goods, too.

Given the nature of the pressure in the City against Lord Weinstock, buying

Creda will certainly not of itself afford much relief. Some City analysts are expecting GEC's forthcoming results to show a further fall in profits from £700 million to as low as £650 million, against the previously favoured £675 million.

After so many years moving confidently in the middle of the ring, GEC has not yet really adjusted to its position on the ropes. Lord Hanson may be an admirer rather than a predator, but Lord Weinstock, who tells me that he intends to be ruling the roost not only at 65 but at 75 and even beyond, needs a new following. He has yet to work out how to attract it, though I have no doubt he will — eventually.

Watering down Venice

The dollar recovered its composure yesterday, markets having decided that the Vickers-inspired sell-off on Tuesday was a little overdone. But there are enough difficult tests coming up to suggest that the greenback is not out of the wood yet.

The first is next week's Venice summit. Protest as they might that there are no new currency rabbits to be pulled out of the hat, the summit participants suffer from a credibility problem. Apart from the obvious point that anyone attempting to create some market news will not tell the markets about it in advance, there is a feeling that when the big seven get together, it has to be good for the dollar.

But this may be the occasion when, apart from the ritual repetition of existing, anodyne international commitments, the cupboard may genuinely be bare.

A rise in the US discount rate is more likely after the appointment of Alan Greenspan as Federal Reserve Board chairman. But the timing is difficult. Mr Greenspan does not take over at the Fed until early August and it will be difficult to dress up any interest rate change during that holiday period as part of an internationally co-ordinated policy.

Japanese reluctance to trim the discount rate has been repeatedly stated. The Germans are at their most reluctant to move on monetary policy when other countries are pushing them to do so. The Bundesbank probably will cut the discount rate within the next few weeks, but it may well choose to distance such a move from the summit.

The dollar has been held up by a combination of hefty intervention by the major (and some minor) central banks and by the fact that, since the Paris meeting in February, there has been only a short run to the next international gathering.

From Paris, it was a short step to the IMF meetings in Washington in April and from Washington, so on to Venice. But after Venice, in the absence of action, it is a long haul to the next scheduled Group of Five and Seven meetings in Washington in the autumn.

Although the dollar appears to have fallen enough on most fundamental grounds, the prospect remains of a long, hot summer in the currency markets. Alan Greenspan's most recent private forecast was for a yen-dollar rate of 100. He must now fervently hope that the markets do not present him with this sort of rate early in his term as Federal Reserve chairman.

Hiram expects record

Hiram Walker, the drinks group, will make "better-than-ever" profits this year, Mr Clifford Hatch, the chief executive and president, said yesterday.

The past six months' trading had been the company's "best since 1978".

Mr Hatch, speaking on the full trading year, said: "We expect to surpass with ease the

highest previously-recorded profit of the company."

He is joining the Allied-Lyons board as finance director shortly. Some top City analysts view him as a potential successor to Sir Derrick Holden-Brown, the chairman of Allied-Lyons.

Hiram Walker made profits before tax of approximately Can\$238 million (£107 million) in its last financial year.

Yule bid for Reabrook

In its second big attempt at expansion through a takeover in six months, the Yule Catto chemical group yesterday made an agreed bid for Reabrook Holdings, an aerosol, car-care equipment and chemical manufacturer.

Yule yesterday launched an aggressive buying bout, to take its holding in Reabrook up

from 21 per cent before the bid to about 30 per cent — which should lock out any counter-bidder.

The terms of the offer — which values Reabrook at £20 million — are nine Yule shares and £43.32 in cash for every 34 Reabrook shares. This valued each Reabrook share at 26p last night.

Cotts rejection of bid 'unanimous'

By Michael Tate

Mitchell Cotts yesterday insisted its board was "unanimous" in its rejection of the £74.1 million Suter bid, but confirmed that Mr Tony Alcock, the finance director, is to leave the company.

Mr Roderick Paul, the Mitchell chief executive, denied however that Mr Alcock's departure was linked with the unwelcome £74.1 million takeover bid from Suter.

Mr Alcock, who joined the company less than a year ago, has been "on holiday" since May 15, said Mr Paul. "He is currently in discussion with the board over the terms of his mutually-agreed resignation."

Mr Paul would not enlarge

on the reasons for Mr Alcock's departure, except to say "it has nothing whatsoever to do with the Suter bid." He added that it would be "invidious to comment" on reports that the pace of Mitchell Cotts' recovery programme was proving too slow for Mr Alcock.

Mr Alcock's duties have been assumed by Mr Tony Barnes, a former Samuel Montagu director, who is appointed group financial consultant. Mr Barnes, a member of the council of the Institute of Chartered Accountants, retired from Montagu last December.

The Mitchell defence document is expected to be despatched next week.

Photo firm snapped up by Sangers

By Michael Tate

Sangers Photographics, which is quoted on the USM, is paying £3.1 million for Monument Photographic Laboratories, which specializes in photographing properties for estate agencies.

Monument, which services about 650 agencies in and around Oxfordshire, made profits of £387,000 in the 10 months to end-February compared with £150,000 in the previous full year.

The acquisition is in line with the aim of Mr Jeremy Peace, the chairman, to build a broadly-based photographic and video distribution and service group. He plans to buy businesses in the niche markets of British photographic and video industries.

The price for Monument will be satisfied by the issue of 2.37 million Sangers shares — 15.7 per cent of the enlarged capital — of which 1.15 million will be kept by the vendors and the rest conditionally placed through L. Messel, the stockbroker, at 138p. Of these 706,000 will be offered to existing shareholders who may apply for up to two shares for every 21 held.

Guinness and Moët in sales link

By Ray Heath

In a deal which is being seen as the first big initiative by Mr Anthony Tennant, the new Guinness chief executive, the international drinks group is increasing its marketing power in America, Japan and the Far East, through a link with Moët-Hennessy, the world's largest champagne producer.

The two companies have formed a partnership which analysts yesterday said reflected the thrust which Mr Tennant brought to the IDV division of Grand Metropolitan. It was, said one, a "superb deal" which would give

Guinness a much stronger presence in key markets.

The expansion also takes in Jardine Matheson, the powerful Hong Kong trader, and includes a £41.5 million takeover by Guinness of the Caldbeck liquor distribution network built up in South East Asia by Incheape.

In America, Guinness's Somerset Group subsidiary is being merged with the Schieffelin distribution network owned by Moët-Hennessy. The new company, Schieffelin and Somerset, will handle Johnnie Walker and Tanqueray Gin for Guinness and

the French group's champagne and cognac.

It is expected that Schieffelin and Somerset will have a turnover of more than half a billion dollars, but while the two companies will share lower distribution costs, revenues from individual products will remain separate.

In the Far East the two companies are establishing joint distributorships in Japan, Hong Kong, China, Taiwan and South Korea and will also link with Jardine Matheson, which sells the products of both companies.

Incheape's Caldbeck group will become part of Guinness

on July 1, and has already established the group's Johnnie Walker brands as top sellers in Malaysia, Singapore and Thailand. In the year to end December it made profits of £4.2 million, and represented about 40 per cent of Incheape's wines and spirits sales.

Moët-Hennessy and Louis Vuitton, two of the largest French industrial companies, are to merge. The new holding company, LVMH, will have the sixth-largest capitalization on the Paris Bourse, with shares worth a total of Fr23 billion (£2.3 billion).

Race-day punters in a whirl

The Epsom Derby Day, which ranks alongside the British Grand Prix at Silverstone as an absolute must in the social calendar of any self-respecting City gent, is not well received in all quarters. "It's my least favourite day of the year," said an exhausted David Ward, manager of Battersea Helipoint, after the flat-racing extravaganza. Ward, in a brief break from frenzied traffic-control duties in the midst of the return shuttle yesterday evening, had masterminded a total of 160 helicopter movements between Battersea and the Epsom Downs. In layman's terms, this means 80 flights out and 80 returns. "That's the maximum number allowed for special events by Wandsworth Borough Council," explains Ward, "and the trouble is that they all come at once." The shuttle service for the 15-minute flight began at 10.30 am and went on until well after 7.30 pm. And the cost of £120 per head, for a full load of six passengers, is not, it seems, prohibitive. All available helicopters were booked up months in advance with last-minute punters forced to go by car and queue for hours in traffic jams.

For the birds

Body Shop, the pioneering beauty products group known for its use of natural products, has come across a real challenge which has made even its founder Anita Roddick sit up and think. In Japan, the next market to be tackled by the go-

THE TIMES CITY DIARY

Entente Concordiale

The roads around the airport in the Canadian town of Windsor, Ontario, were jammed with cars this week, as the entire town turned out to catch its first glimpse of Concorde. But the estimated crowd of 50,000 or so people were, I'm told, more than a little amused to witness the madley collection of fan magazines, analysts and journalists who

stepped out of the elegant plane, in the midst of their Allied-Lyons junket around Hiram Walker's Canadian sites. The plane did several swoops at low height, deliberately overshooting the runway, to the delight of the waiting spectators, and the plane's merry load of passengers were then given a VIP police motorcycle escort to their hotel.

ahead company, a traditional skin care product. I'm told, pulverised nightingale droppings. It is reputed to make geisha girls' skins soft and smooth. Unable to believe it, Mrs Roddick was shown a line



'He's been ever so worried lately about a hung Parliament'

of nightingales dutifully performing on a recent factory visit there. For those who find the thought of this treatment somewhat distasteful, I am assured that the droppings are at least sterilised first.

Smoked out

My colleague, who will insist on smoking, arrived at Dunhill's head office yesterday for its year-end profits briefing armed with lots of his own cigarettes but without a single match. No problem, he assumed, being in the head office of such a famous cigarette house. But when he asked for a light, the staff began scurrying up and down the corridors and eventually confessed that most of them did not smoke. "But don't worry, I'll ask Mr Dunhill," suggested one of them. A lighter bearing the same distinctive name was finally produced. At least somebody there still practises what he preaches.

'Detective' rewarded

Bill Bowman, chairman until six weeks ago of ad agency Royds McCann, was busy touring his local toy shops yesterday, looking for a suitable present for a 12-year-old boy. The present was a reward for detective work by young Toby Eales, who reunited Bowman, aged 54, with his stolen briefcase. The leather briefcase, containing his address book and credit cards, was stolen from the boot of his Rolls-Royce car while it was parked in the Hyde Park underground car park on Friday. "Toby and his brother, Robin, found the briefcase abandoned in Teddington, took it home and managed to decode the combination locks to find out to whom belonged," says a delighted Bowman. Bowman, who now describes himself as a "mobile non-executive chairman", is already on the board of another small ad agency, Teynam and Fishlock, and a handful of other companies and public bodies.

The warm-air hand dryers manufactured by Warner Ho Group, which goes public via a placing next week — find their way into some of the most exclusive toilets in Britain and are often put to some witty uses. One such push-button dryer in the gentlemen's lavatory in the House of Commons is, I am assured, adorned with the notice: "Press here for a message from your MP."

Carol Leonard

SKF

Interim statement

SKF Group income after financial income and expense for the first three months of 1987 amounted to 380 million Swedish kronor, as against 350 million for the first quarter of 1986. Group net sales rose from 4,503 million kronor to 4,900 million. Last year's figures for the period have been adjusted to exclude steel operations as these are no longer a consolidated part of SKF's accounts.

	Jan-March 86	Jan-March 87
Net sales (MSkr)	4,503	4,900
Operating income (MSkr)	328	358
Income after financial income and expense (MSkr)	350	380
Capital expenditure (MSkr)	111	197
Average number of employees	40,138	43,699

Despite a generally sluggish business climate in both Europe and the USA, bearing sales to the car industry continued to improve, in particular with high volume sales in West Germany.

Low market growth has made the competitive situation keener which has put pressure on price levels.

SKF's manufacturing rationalization programme in the USA is progressing as scheduled and is contributing to continued improvement in the economy. The total bearing operations in the USA are now profitable.

Operating income totalled 358 million kronor (328), whilst financial items showed a net income of 22 million kronor (22). Earnings per share amounted to 9.20 kronor (8.05).

The main part of the capital expenditure

Aktiebolaget SKF, S-415 50 Göteborg, Sweden.

took place in Europe and was aimed at improving productivity.

A comprehensive restructuring of rolling bearing activities was also begun in order to strengthen the Group's market orientation and consequently its competitiveness. Similar businesses and customers are to be grouped together, whilst differing groups are separated. Specifically, three business areas have been formed, each having a worldwide mandate:

- SKF Bearing Industries, responsible for the manufacture of all standard bearings and their sales to original equipment manufacturers;
- SKF Bearing Services, responsible for standard bearing sales to the distributor segment;
- SKF Specialty Bearings, responsible for the manufacture and sales of special bearings.

FINANCIAL TRUSTS

THIRD MARKET

GENERAL APPOINTMENTS

June 4, 1987

The loss of the so-called conveyancing monopoly by solicitors, the argument with the Government on the cost of legal aid, and competition between the Bar and the Law Society over rights of audience and access to barristers have recently attracted much media coverage. But these are merely symptoms of a trend as the legal profession becomes more and more exposed to the rigours of the open market.

The resulting changes will alter significantly the public perception of the profession and its role, and in particular the kind of future on offer to potential recruits.

In London law firms have come under pressure from the City's current financial revolution, where even the large City firms have felt the wind of change, and also from the fierce competition to capture and retain work in a time of greater client mobility.

In the provinces pressure on firms has intensified because of the loss of income from conveyancing, which has in turn led to an examination of the viability of legal aid work and other small civil and criminal litigation. There is a realization that provincial firms will have to compete in areas that have largely been the province of large London law firms.

This has led to a series of provincial mergers and groupings to aid specialization and provide a wider appeal in the recruitment of graduates and other personnel.

On the one hand, provincial firms are now beginning to open London offices. On the other, the large London firms are stepping up their recruitment of qualified staff by direct action in the provincial centres.

But other factors have also altered the shape of the large City law firms, their approach to recruitment, and indeed their ability to attract high-quality personnel. The law is a rapidly changing profession.

Solicitors have, for example, been in the forefront of those embracing new technology, and Big Bang has given fresh impetus to this trend. Prospective employers expect to see in a modern solicitors' office a complete range of computerized accounting, word-processing and information systems as well as fully up-to-date computerized telecommunications. The intelligent use of such systems leads to greater efficiency and speed, fewer hours spent on a particular transaction, and thus a more competitively priced service for the client.

Another sign of competition from market forces is the exten-

Andrew Bryce: Solicitors are capable of greater efficiency, thanks to today's office systems

Law offers recruits an intellectual challenge and responsibility



Andrew Bryce is a partner in the City of London solicitors' firm of Cameron Markby

sive use of public relations by solicitors. Solicitors have been permitted to advertise since October 1985 and rules were further relaxed earlier this year. Any recruit now entering the profession does so in the knowledge that the promotion of his firm is an essential part of his professional life.

For no firm, whatever its size, can be complacent about a continuing flow of work. Consolidation of existing clients and the constant search for new work and new fields of operation is vital to survival.

Most of the large firms have now retained public relations consultants. Glossy corporate brochures are produced as well as

separate publications aimed to attract the best of the new graduates to the profession. Clients receive many written circulars on specific legal topics. Solicitors are taking on many speaking engagements and media appearances.

Large City firms are now substantial businesses and are run as such. They are generally managed by a formalized management structure, and in the future no doubt the power to incorporate under the Administration of Justice Act 1985 will lead to further changes once the Law Society has made the necessary detailed rules.

All these changes have several consequences for recruitment and training.

Non-legal professionals are now

commonly employed by solicitors, notably in the areas of personnel and financial control, and in specialist areas such as pensions and computer management.

In another area, it is increasingly difficult for junior members of the Bar to make an adequate living and a considerable number of barristers are moving to the solicitors' branch of the profession, forming a large proportion of those replying to job advertisements.

The substantial rewards of legal practice at the highest level, combined with a spate of government cutbacks in higher education, have also encouraged academics to move full-time or

part-time into legal practice, either into research roles or as practising lawyers.

The spate of mergers both in London and in the provinces is likely to produce a more fluid labour market for qualified staff, particularly among the "marzipan layer" of those aspiring to partnership. Combined with the squeeze produced by rapidly rising City rents and overheads it seems inevitable that there will be an increase in the head-hunting of individuals and teams.

In the graduate market, entrants now expect firms to provide a properly structured training programme over and above the minimum training requirements

of the Law Society, and of a comparable standard to that which they would receive in commerce or from a large firm of chartered accountants. As from May this year local law societies are monitoring the quality of training received by articled clerks.

The intense competition between City law firms to attract the best graduates is a reflection of the overall increase in competitiveness in the sector. The stimulus to salaries resulting from Big Bang, and government cutbacks resulting in a shortage of grants for law school have meant increasingly sophisticated financial packages to attract them.

While the demand for high-quality graduates by the large provincial and City law firms has probably increased by 100 per cent during the past five years, the number of students at universities has at best remained static. Combined with a historical lack of success in recruiting at qualified level, the competition for top-class graduate entrants is indeed fierce.

Notwithstanding the changing profile of legal firms, however, the profession still offers an attractive combination of intellectual challenge and personal responsibility, with ample scope for creative thinking, and will surely continue to attract top-quality candidates.

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The International Stock Exchange is committed in considerable investment and expansion of this market, particularly involving investment from outside the UK.

The potential for growth is enormous.

We are now seeking a Business Development Manager who, supported by a small team, will spearhead our endeavours to enlarge the current market volume, thereby helping us to maintain our position at the forefront of this fast-growing and highly-competitive area.

You must have an extensive knowledge of the workings of the stock market, particularly in International Dealing, ideally supported by sales/marketing experience. In addition, you should be a self-starter with good persuasive and interpersonal skills, plus team leadership ability. The desire and freedom for world-wide travel is essential.

This is an outstanding opportunity to take on an important role within this highly-visible part of The Stock Exchange's activities. The salary is subject to negotiation and will be attractive in the highest-calibre applicant. The benefits package includes a company car.

Please send your detailed C.V. to Linda Scotts, Personnel Manager, Information Services Division, The International Stock Exchange of the United Kingdom and the Republic of Ireland Limited, Old Broad Street, London EC2N 1HR



A market in progress

NATURE CONSERVANCY COUNCIL

ASSISTANT CHIEF SCIENTIST

Based at NCC's Peterborough Headquarters, you will be responsible for the management and co-ordination of the marine, earth science, pollution, monitoring and scientific data handling branches of the Chief Scientist Directorate. You will also be required to represent the NCC in liaison with a wide range of governmental and non-governmental agencies.

You must have an in-depth knowledge of a relevant scientific subject with an honours science degree, and preferably a research degree. Experience of planning and managing research programmes; a proven record of published scientific work, and of managerial, administrative and communication skills are required.

Salary £18,200-£24,300 according to qualifications and experience.

For further details and an application form (to be returned by 3 July 1987) write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours). Please quote ref: S/7238.

An equal opportunity employer

Traffic Commissioner

North Western Traffic Area £27,065 (under review)

Based in Manchester the Traffic Commissioner is responsible for the licensing of bus, coach and goods vehicle operators, the registration of local bus services and the licensing of drivers of public service vehicles or heavy goods vehicles. Some of these functions involve the holding of public inquiries.

Candidates, normally aged at least 50, must have had managerial, administrative or other relevant experience, preferably experience

in transport, in the courts or in administrative tribunals. A legal qualification would be an advantage. The age of retirement is 65.

For further details and an application form (to be returned by 24 June 1987) write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours). Please quote ref: G/7233.

Department of Transport
The Civil Service is an equal opportunity employer

Mohacs International is establishing itself as a major supplier of advanced technology, human resources and support services to the automotive, aerospace, automotive and high-tech industrial sectors.

It now seeks to appoint

SENIOR MARKETING EXECUTIVES

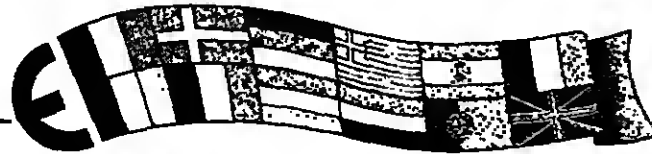
to spearhead the next phase of expansion in the UK, the mainland of Europe and other international locations.

The successful applicants will likely be in their late twenties to mid thirties, have an appropriate engineering background, already occupy similar positions elsewhere, and may hold either UK or foreign Nationality.

Negotiable package available which will not be an obstacle to the appointment of the right candidates.

Please send detailed C.V. to: MICHAEL INTERNATIONAL LIMITED, Hammer House, 76 Cornhill Road, Kingston Upon Thames, Surrey, KT2 7AH. QUOTING REFERENCE 8861

MOHACS INTERNATIONAL
ADVANCED TECHNOLOGY TRANSFER AND RESOURCING



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dos oposiciones generales reservadas a nacionales españoles para

SECRETARIAS(OS)
TAQUIMECANOGRAFAS(OS)
(C3/C2) (f/m)

(E.G.B., 12 años de experiencia profesional)

MECANOGRAFAS(OS)
(C5/C4) (f/m)

(E.G.B., 2 años de experiencia profesional n formación profesional específica)

Para los detalles solicitar los anuncios de oposición a:

Commission des Communautés européennes, Division Recrutement, rue de la Loi 200, B-1049 BRUXELLES. Tél: 02/235.71.71

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organiza

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SECRETÁRIAS(OS)
ESTENOGRÁFAS(OS)
(C3/C2) (f/m)

(estudos médios, 12 anos de experiência profissional)

Para mais informações peça o aviso de concurso a:

Commission des Communautés européennes, Division Recrutement, rue de la Loi 200, B-1049 BRUXELLES. Tél: 02/235.71.71

ARE YOU A REGISTERED NURSE ?

Get skills in cardio-thoracic nursing or operating theatre nursing? We are extending our services and your skills in our units and theatres.

So, just for you - a flight to the South Pacific at our expense. The beautiful, the sun, the people, the work, you'll love it all.

WELLINGTON, NEW ZEALAND

Write to: Mrs Barbara Sheehy, Wellington Hospital, P.O. Box 1000, Wellington, New Zealand.

TRAINER

£12,000

Leading city on require graduate calibre person with proven training skills to run courses for staff professional staff. Technical knowledge of PCV (including Lotus 123), experience of information systems or the computer industry and willingness to travel essential.

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Appointment of KEEPER OF PRINTED BOOKS

The present holder of this post retires in November 1987.

Applications are invited from persons with appropriate qualifications and experience for this position. Applicants must have a good honours degree in a suitable subject and a thorough knowledge of Welsh and English is essential.

The person appointed will be expected to enter upon his/her duties on 1 December 1987 or as soon as possible thereafter.

The salary scale will be £18,786 x 4 annual increments - £25,335 per annum (subject to review). A contributory superannuation scheme applies.

Further details may be obtained from the Secretary of the Library at the above address and applications must reach the Librarian, Dr B F Roberts, not later than 4 July 1987.

UNRIVALLED OPPORTUNITY IN A DYNAMIC SALES ENVIRONMENT

An international marketing and promotions company offers a unique opportunity for dynamic young sales orientated men and women. Our defined expansion programme for 1987/88 has created the following position.

SALES EXECUTIVES O.T.E. £35K

You must be aged 21-40, mature, motivated with a high degree of perception and pleasing personality. £1000 per month qualified retainer (including car allowance) plus high rate of commission, with personal incentive commensurate with experience.

After an eight month qualifying period, opportunities are available to transfer to our offices in the U.S.A., Canada, Australia and New Zealand.

Managerial positions available Autumn '87 for those with a proven track record in the company. Excellent earnings package.

Full training is provided. Extensive media back-up and continuous promotional activity ensures strong consumer interest and a high level of repeat business.

To apply, please write enclosing a C.V. quoting reference SM/46T to:

The Recruitment Officer,
Crestline Publicity Ltd.,
1105 High Road, Whitstone,
London N20 0PT.

For further details and early interview please telephone 01-446 6629/6620

angel asb international recruitment

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ASB SALES & MARKETING STUART DUCKETT

Managers required urgently for existing equipment and showroom, selling wholesale to catering trade. Applicants must have a catering background. Salary according to age and experience £9K-12K. Central London. Manager/ess for dress ladies' and men's fashion showrooms, West End area, London. Excellent salary and working conditions. Manager/ess for very high-class ladies' and men's showrooms, West End. 2/3 years' experience essential in top quality range. Salary £12K + commission. Sales staff urgently required for ladies' and men's wear, fine china & crystal, general store and hand-made gift shops.

ASB COMMERCIAL JACKIE BRADSHAW

4 Star Hotel in WC2 requires Sec/P.A. to General Manager. You should be 20+ with excellent typing and some shorthand. Salary £2K + free meals etc. Legal Sec. Audit/HR - Conveyancing. Super WP Solicitors - varied workload. Salary £11K. Immediate start. Admin Assistant. TV Co - W1. Age 20+, some WP & shorthand. Exciting position. £9K. Sec/WP, expanding WP Property Co. First-class. Salary £10K. Temp. Medical/Legal/Commercial Temps urgently required for long/short term, immediate & advance bookings. All areas. Excellent rates.

ASB ACCOUNTANCY KATHY JOHNSON

Group Management Accountant for large group of W1 stores. Age 35-40. Salary £17-19K. Internal Auditor for International Building Company, based Victoria. We require Chartered/Accountants and Auditors for all areas. Please to discuss your requirements in the strictest confidence. Consultant to expand our Accountancy section - must have agency experience. Excellent salary and commission.

Send CV to Kathy Johnson
Angel ASB 70-71 New Bond Street
London W1Y 9DE

Name _____
Address _____
Tel _____ (Home)
_____ (Office)
All correspondence will be treated in the strictest confidence.

GENERAL APPOINTMENTS

EXECUTIVE SELECTION CONSULTANCY

ACCOUNT MANAGERS circa £30,000 +car

THE INFORMATION TECHNOLOGY division of Lloyd Chapman Associates is the most innovative consultancy in its field and is experiencing considerable business growth. Our high-impact recruitment advertising together with our Search and Selection services are regarded by both clients and candidates alike as both professional and highly effective.

WE ARE SEEKING additional professional staff to join our team of recruitment consultants based in London to become responsible for handling and completing demanding recruitment projects on behalf of our clients.

IDEALLY A GRADUATE, you will be in your late 20s with the business experience, confidence and personal credibility to work at director level. In addition to strong general recruitment experience, and specific experience in data processing, you will enjoy autonomy and responsibility and have the enthusiasm and motivation to succeed in a demanding environment.

IN RETURN WE offer an excellent basic salary, attractive performance related bonus scheme, executive car and an environment in which your talent and career can flourish.

PLEASE SEND FULL CV, quoting Ref: CM/082 to Craig Millar.

Lloyd Chapman Associates

International Search and Selection
100 New Bond Street, London W1Y 0HR
Telephone: 01-408 1070.

INTERNATIONAL MANAGEMENT GROUP

has a vacancy for a Client-Executive in the Tennis Division with special responsibility for Germany. This job involves recruitment and management of tennis players and the marketing of such players.

An intimate knowledge of the professional tennis circuit in Germany and of the National Coaching & Tournament structure, authorities and personalities in Germany is essential. Applicants should be English-speaking and be fluent in German and French. A non-smoker, aged between 25-35 preferred.

Please send CV detailing relevant knowledge and experience to:

Kate Hepburn
Personnel Officer

IMG
Pier House, Strand on the Green, London, W4 3NN

PROJECT MANAGER'S ASSISTANT

(Aged 25 to 35 yrs)

£18,000 + p.a. Plus Car, BUPA, Travelling Expenses

Want to join a small dynamic management team in setting up a chain of restaurants throughout Europe and the UK?

Have you experience in project management (pref. the Leisure Industry), knowledge of franchising - along with previous knowledge of legal, financial and other management controls in setting up new businesses - are you hard working, ambitious, willing to travel and work long hours if necessary?

If you have the necessary proven track record of achievement and ability, then please send your C.V. to:

The Project Manager,
Benihana UK Ltd,
100 Avenue Road,
Swiss Cottage,
London NW3 3HF.

UNIVERSITY OF CAMBRIDGE

Senior Administrative Officer

Applications are invited for the post of Assistant Treasurer/Senior Assistant Treasurer in the Financial Board Office of the University's central administration. The successful candidate will be head of the section concerned with University insurance matters, central purchasing and the financial administration of research grants and contracts. Applicants should possess experience in at least one of the specialised areas mentioned.

Salary £12,605 to £19,440 (Assistant Treasurer) or £21,605 (Senior Assistant Treasurer)

Further information may be obtained from the Registry, The Old Schools, Cambridge, CB2 1TN, to whom applications naming three referees should be sent by 3 July 1987.

ARE YOU DOING THE JOB YOU WANT TO... OR HAVE TO?

Many of us are so involved with the jobs we're doing and the responsibilities we have that we seldom stop to wonder whether we are making full use of our potential.

We are working because we have to - we have mortgages to pay, families to support, rates, gas, electricity and the list goes on. These are not so much excuses as facts of life.

Another fact is that most of us have a nagging doubt that we could be doing better but we just don't know what to do about it.

Chusid Lander has changed all that.

We are a group of specialist career consultants whose sole function is to guide executives and professional people and help them achieve their individual objectives.

We guarantee that we will commit our time and effort until you are satisfied that your career objectives have been realised.

For thirty years we have been striving for the best.

Now it's your turn!

To arrange an early confidential appointment, without obligation, telephone your nearest office, or alternatively send us your c.v. Ref: AJ/41

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BELFAST 0232 621824

CHUSID LANDER
35/37 Fitzroy Street, London W1P 5AF

Administration Manager

£15 - 18K

West London

My client who is the UK's leading insurer of small animals with a turnover of £4.5 million and 40 staff is now looking to strengthen its middle management structure.

Responsible for carrying out full staff personnel functions and general office administration, you would be able to demonstrate your progression in an administrative function, be computer literate and be able to project the staff management skills that this position would require. The likely age range would be 30-45.

A salary between £15-18K + Company car, Pension scheme and Medical Insurance are offered. Please send full cv to Barbara Hunter, PER, 319 Chiswick High Road, London W4 4HL.

PER

Britain's Largest Executive Recruitment Consultancy

CONSULTANCY

UK

Package to £30,000

We are the financial services arm of Haines Watts, a national firm of Chartered accountants with 16 offices throughout England. The rapid development and broadening of services that we offer to our clients in a wide range of industry sectors has resulted in the need for additional senior consultants in a number of disciplines.

MANAGEMENT CONSULTANTS

THAMES VALLEY / LONDON / BIRMINGHAM / BRADFORD

We are seeking additional consultants with industrial experience at a senior level to enable them to relate to clients' management in the design and development of effective strategic plans - including practical involvement in the identification and resolution of commercial problems and opportunities. Applicants should have identifiable specialist skills and the strength and ability to present their arguments to clients as well as possessing the stamina and flexibility necessary in this environment.

MERGERS & ACQUISITIONS CONSULTANT

LONDON

The work involves the analysis of potential buyers and the location of suitable companies currently available for sale and then assisting where required in the negotiation of suitable terms. Candidates with an accountancy or legal qualification would be particularly suitable.

For all positions we are offering a high base salary and package to £30,000. Applicants should be in their thirties. It is essential that they hold a relevant recognised qualification and possession of a degree is a distinct advantage.

A detailed cv should be sent to:-

John Wilcox-Jones, MSc FCMA, Haines Watts Financial Services,
Palladium House, 1-4 Argyll Street, London W1V 1AD

Haines Watts Financial Services



ADMINISTRATOR Under Secretary (Membership Services)

... for the Association of Optometrists, based London SE1, representing the interests of Optometrists (Ophthalmic Opticians) in the United Kingdom.

The person appointed, reporting to the General Secretary, will be responsible for the development and implementation of membership services (including operation of the practice transfer plan, loans and insurance schemes, etc.), provision of advisory services covering all aspects of practice management and expansion; membership/subscriptions control and supervision of the Association's computer system.

Applications invited from men and women, ideally aged late 20s/early 30s (consideration also given to those in the 30s age group), who have held a responsible administrative appointment in a relevant field. Experience, or keen awareness, of factors affecting the successful operation and promotion of a commercial enterprise would be helpful.

Starting salary £15,000 p.a. negotiable plus benefits.

Write in confidence, with curriculum vitae, to Managing Director, Haines Watts Financial Services, 100, Baker Street, London W1, 01-925 8644.

SOUTH WEST THAMES REGIONAL HEALTH AUTHORITY

DIRECTORATE OF ESTATES: ESTATES 2

Estates Management/Specialist Services Division

ASSISTANT REGIONAL SURVEYOR

POST: Assistant Regional Surveyor

SALARY: £16,105 - £19,690 per annum inclusive

Due to retirement and restructuring, there is an RS vacancy - to be based at Farnham Road, Goddard.

The successful candidate will be accountable to the Assistant Director of Estates/Regional Governor for providing professional advice and guidance on all aspects of estate management and estate surveying services for the estate, comprising hospitals, health centres, clinics, ambulance stations, residential property and offices, and for the efficient working of his/her section.

Familiarity with EBM and computerised systems would be an advantage.

Applicants must be a corporate member of the Royal Institution of Chartered Surveyors.

Application forms and job specification are obtainable from Personnel Department, SWTHRA, 40 Eastbourne Terrace, London W2 3QH. Telephone: 01-222 8011 Ext. 4028. Please quote reference: 87/105

Closing date: 22.6.87.

Linguists

JOINT TECHNICAL LANGUAGE SERVICE - CHELTENHAM

There are vacancies for Linguist Specialists for candidates interested in the practical applications of language and qualified in any ONE of the following: Arabic, Chinese, Japanese, Persian and Turkish.

You must have a thorough knowledge of one of the languages defined above, such as is provided by a degree or an equivalent qualification or by relevant experience. You may apply if you will be taking final examinations for an appropriate degree in 1987. Successful candidates should be prepared to retrain in other languages.

Salary (under review) £7260 - £10,705. In addition, allowances ranging from £850 to over £2000 are payable for the application of language expertise. Starting salaries may be above the minimum. Relocation expenses may be available. Promotion prospects.

For further details and an application form (to be returned by 26 June 1987) write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468553 (answering service operates outside office hours). Please quote ref: G(2)389.

The Civil Service is an equal opportunity employer

Assistant Keepers

Paintings

... to be involved in the general administration of the Gallery, the care and study of the collection with particular regard to the Continental section, and work on catalogue preparation and temporary exhibitions. An interest in Dutch and Flemish paintings would be an advantage.

Prints and Drawings

... to be concerned with general research and correspondence relating to the collection of art up to about 1900, arranging exhibitions and care of reference material. A developing interest in prints and/or Scottish drawings would be expected.

You must have a degree, preferably with honours, in the History of Art, or in a subject including substantial study in the History of Art. A working knowledge of at least 2 foreign languages is desirable.

Salary (under review): Grade E £8955-£11,940; Grade D £10,935-£14,625; Grade 7 £14,315-£19,465. Starting salary and level of appointment according to qualifications and experience.

For further details and an application form (to be returned by 30 June 1987) write to the Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468553 (answering service operates outside office hours). Please quote ref: G(20)382.

National Galleries of Scotland

An equal opportunity employer

Manager, Trade Association

£12,000 - £15,000

London

BISPA is the Trade Association serving the independent companies which comprise the private sector of the UK steel industry, and which account for one third of the industry's output. It is a small organisation, representing its members on a wide variety of commercial and technical matters in Britain and Europe.

It is now seeking a first class communicator to serve as Commercial Manager, who would enjoy the responsibility of undertaking all aspects of servicing Committees, representative work, and international market analysis.

Aged 24-30, you would be a graduate, probably with a background of Market Intelligence, be computer literate and have a good knowledge of UK and European political and industrial systems. A working knowledge of French/German, and previous Committee experience are desirable. The flexibility and maturity to work within a small team are essential.

The salary offered is negotiable according to ability and experience, and there are firm prospects for the development of your own role as well as career advancement.

Please send full cv to Barbara Hunter, PER, 319-327 Chiswick High Road, London W4 4HL.

PER

Britain's Largest Executive Recruitment Consultancy

IBB

Institute of Biology

ADMINISTRATIVE SECRETARY

The Institute is appointing an Administrative Secretary to support services to its 16,000 members. This is a new appointment to take responsibility under the General Secretary for management and recruitment of staff allocation of work, use of Institute premises, computing and publishing requirements, organisation of larger public meetings and events, and for the provision of effective office services.

The Institute employs 17 staff and is located close to South Kensington tube station.

Starting salary will be of the order of £17,000 within the range of Civil Service SE2 Grade.

For further information and an application form apply to the General Secretary at the Institute of Biology, 20 Queensberry Place, London SW7 2DZ. The closing date for application is 30 June 1987.

Create and Control your own CONFERENCES

This independent and international organisation is actively seeking more confident, hungry and inspired success.

An inquisitive mind and commercial sense are essential. Fast reactions, sharp vision, "finger on the pulse" and perseverance are qualities needed to provide specialist business information to the City, the Professions, Commerce and Industry.

Solid and successful commercial experience of some 5 years is essential and a willingness to work in the age range of 25-35.

The work will assist you to full capacity but will reward generously with incentive-based salaries and real opportunities for personal growth. If you think you fit the bill write or telephone: Sarah Kennedy

HR Ltd, 44 Conduit St, London W1R 9FS
Tel: 01-434 0301

SHOP MANAGER

Required for the top fine food shop in Mayfair. Our well-established shop offers a range of own label products in addition to first-class fresh home-made items. The ideal shop manager will have had responsibility in similar shops as a working manager, with several years' experience.

Please contact Mr. N. Harris for further information on: 437-3241.

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Professional Guidance and Assessment for all ages.
15-24 yrs: Career, Careers
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Full details in free brochure -

CAREER ANALYSTS
30 Gloucester Place, W.1
01-936 9422 (24 hrs)

SEDIMENTOLOGIST

Desirably for person with 3 or more years in petroleum or related industry, strong knowledge of Core Interpretation/ Petrography required. Background in Research Engineering useful but not essential. Background in Sales/ Business Management preferred.

Ref: HST/48
Tel: 01-546 9566

TAKE YOUR PERSONNEL SKILLS INTO THE COUNTRY

Countrywide holidays, one of Britain's leading activity holiday organisations with over 200 staff employed at 15 centres throughout the UK, are currently seeking an experienced personnel professional to join their head office team as General Manager - Operations.

This post has been created as part of the initiative to further improve the service we offer to our customers. It involves responsibility for staff recruitment, selection, training and career development. And the successful candidate will eventually take over complete control of catering and housekeeping for all our British holiday centres.

Aged 30+, ideally with an HR qualification and experience in the hotel industry, you will have proven interpersonal skills, expertise in implementing personnel policy for a multi-site operation and knowledge of customer service training.

This is an ideal opportunity for a personnel professional to gain general management experience and to combine a love of the countryside with the challenge of setting new standards of service. Please write enclosing a full CV to:

The Chief Executive, Countrywide Holidays,
Crownfield Range, Manchester M14 6HL
Salary £11,000 negotiable
Based in Manchester



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GENERAL APPOINTMENTS



TRAINEE BROKERS

We are a well-established highly successful West End Brokerage providing a wide range of ideas/concepts in the financial services market to both the private and corporate sectors.

Due to continued expansion we now require four trainee brokers. No relevant experience is necessary but you will need to be ambitious, able to thrive in a competitive environment, and aged between 23-35.

If you are the right person we offer a full training programme, leading to a full professional qualification. High earnings/potential. Plus the usual benefits associated with a company excelling in its field.

If you want the opportunity to dictate your own future and think you can satisfy our requirements contact

MARTIN COX
ON 01-409-1549



Faron Sutaria

The growth in our business, together with the opening of a new office, offers a unique opportunity for the talented sales individual.

We are looking for a new breed of property brokers - people with a very high incentive to make money, and the commitment and discipline to achieve outstanding success.

Aged between 25 and 35, you will need proven success in your field, energy, intelligence, a lively and warm personality and, most important of all, a burning passion to be one of life's winners.

You don't need experience in the property market; either way you will undergo an intensive training programme to help you understand our business philosophy and methods.

If you are the best - and we don't settle for second best - your income will very quickly rise to £40,000 pa, plus company car.

If you believe you have the potential to be a property broker for the 90's in a company rapidly growing into the 90's, write with a detailed analysis of your career to Mr. F. Sutaria, Faron Sutaria, 89 Notting Hill Gate, London W11.



Ogwr Borough Council

MANAGEMENT SERVICES ASSISTANT (O. & M.)

PERSONNEL DEPARTMENT

Initially the post offers a contract for 2 years.

SALARY: £10,000 per annum - National Pay Award Pending

Applicants should possess the U.M.S. Certificate or the D.M.S. and have at least 2 years' experience in the proper use of D. & M. Knowledge of computer based techniques would be an advantage.

In general terms, the duties of the post will include the carrying out of the detailed study work associated with the survey and review of the Council's departmental and sectional functions.

A Car Allowance will be payable.

Application forms, which must be returned to Mr. A. E. Anthony, Borough Personnel Officer by MONDAY 15TH JUNE 1987 are obtainable from him at the P.O. Box 4, Civic Offices, Angel Street, Bridgford, Mid Glamorgan CF31 1LX. Telephone 0558 62141 - Ext. 3205.

CANVASSING OF MEMBERS EITHER DIRECTLY OR INDIRECTLY DISQUALIFY A CANDIDATE.

Grosfillex Sales Executive Contract Furniture

French International Group, world leader in high quality furniture for interior and exterior applications, requires an experienced Sales Executive for its rapidly expanding UK subsidiary.

Reporting to the Divisional Manager, the person appointed will be responsible for developing sales through an existing dealer network and to major Hotel and Leisure Groups throughout the UK.

Aged 25-35, the ideal candidate will have a good educational background (A-level standard) and several years' successful experience in selling and account management at a senior level. A background in the Consumer Supply market for the Hotel and Leisure industries is preferred. A knowledge of spoken French will be a considerable advantage for this position and for career advancement within the group.

The remuneration package for this position includes on-target earnings of £14,000 plus bonus, together with a company car and expenses. Additional company fringe benefits are provided.

Please send current CV to: The Managing Director,

Grosfillex (UK) Ltd,
10 Chandos Road,
London NW10 6NF
Tel: 01 965 2268

20,000+

is hard to earn but GRE Personal Financial Management Ltd., a subsidiary of Guardian Royal Exchange, can help you. Provided you have the aptitude for selling and possess a car and telephone, ring Jo McDermott now for an initial interview on 01 256 9521.

TRAVEL TRADE PUBLISHERS

City-based Company requires an Editorial Assistant and a Data Input Operator. The Editorial Assistant will be responsible for editing travel trade publications. The Data Input Operator will be responsible for data entry and quality control. Both positions require a minimum of 2 years' experience in a similar role. Salary £7,750.

Applicants for the position of Input Operator should have reached 'A' level standard or above and be prepared to work for a minimum of 8 months. Exp. as above. Starting salary £8,800.

With CV to: personnel Manager, 4th Floor, St. James Press, 5/11 Workshop Road, London, EC2A 2AY.

RECRUITMENT CONSULTANCY

We are an established City based consultancy with an emphasis on the trading activities of international banks and securities houses. In order to complement our existing consultancy teams we wish to appoint additional consultants in the following areas:-

- Stockbroking - equity trading/sales analysts/fund managers.
- Accounting - City based institutions Times top 1000 companies.

The persons appointed should be able to demonstrate a successful track record in their specialist area. They should also be interested in building their own successful team of consultants in an active consultancy environment.

Our company is growing rapidly and the persons appointed will have the opportunity in the medium term to participate more fully in the activities of the company.

For a confidential discussion please telephone Roger Parker on 01-929-1212 (or 0959-62889 Evenings/Weekends) or send your CV to:-

Roger Parker Bunge House, St Mary Axe,
London EC3A 8AT
01-929 1212

CAPITAL MARKETS, FX AND TREASURY RECRUITMENT SPECIALISTS



SHARP PRODUCTION MANAGERS

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Salaries are highly competitive and negotiable. Benefits include relocation package where necessary, company car, free life assurance, family BUPA, contributory pension scheme and a staff purchasing facility.

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Personnel & Administration Manager
Sharp Manufacturing Company of U.K.
Sharp House
Wrexham
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Please send c.v. with brief, handwritten letter for the attention of:-

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Please mark envelope top left: Ref: TG3.

opm

Finance Director

The Save the Children Fund is Britain's largest international children's organisation working in 50 countries and over 100 projects in the UK. Its income has increased over the last decade from £6 to £35 million. It employs 950 people in the UK and overseas.

The Finance Director will be a key member of the Fund's senior management team. With a team of 30 staff s/he will have overall responsibility for the finances of the Fund. This includes income from 850 branches and over 100 shops, a Trading Company, legacies, donations and special events, expenditure on the overseas and UK projects, plus the budgeting, authorisation, control, auditing and reporting of all financial matters.

In order to ensure that the Fund is cost effective it is important that it employs the most efficient techniques and has a highly motivated staff. Therefore we are looking for a person who, in addition to being a chartered accountant, has expertise in computerised accounting systems and a proven record of innovation and successful management.

The job which is based in Camberwell will involve some travel in the UK and occasionally overseas. A car is provided in addition to a salary of £23,000.

For further details write to Fred Dickenson, c/o Director of Personnel, SCF 17 Grove Lane, Camberwell, London SE5 8RD.

Closing date for application is 26th June 1987.

Save the Children
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Marglass Ltd,
Westbury, Sherborne, Dorset DT9 3RB

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CITY

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N.B. A vacancy exists also for a Client Liaison Executive to strengthen the New Business Development Group in the areas of customer contact and support. This will include the processing and structuring of loan applications/proposals and the associated administration. A background in Corporate lending is essential and Property financing experience highly desirable. Initial salary negotiable c.£17,500, bonus, mortgage scheme, pension and life assurance. Ref. CLE4501/TT. Applications in strict confidence, under the appropriate reference above, to the Managing Director - CJA.

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CITY

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c.£20,000 + BONUS + BENEFITS

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For these demanding new appointments, the result of expansion, we seek Chartered Accountants or Solicitors, aged 23-27, recently qualified or with one year's post qualification experience. A broad professional training in a leading international firm specialising in the corporate field is essential and experience which relates to corporate finance activities or investigations will be a definite asset. Working within the Corporate Finance Group, the successful candidates will be involved immediately in all aspects of the work of a busy department, covering take-overs, mergers, acquisitions and new issues and will be encouraged, at an early stage to play an increasing role with growing responsibilities. Total commitment is necessary together with communication skills, financial judgement plus the ability to make a full contribution with the minimum of direction and supervision in a fast-moving, high pressure environment. Initial salary negotiable c.£20,000 plus bonus, mortgage subsidy, non-contributory pension, free life assurance and private health benefits. Applications in strict confidence under reference CFE4503/TT to the Managing Director - CJA.

3 LONDON WALL BUILDINGS, LONDON WALL, LONDON EC2M 5PU Telephone: 01-588 3588 or 01-588 3576. Telex: 887374. Fax: 01-256 8501

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- Rolling Mill Project Engineers.
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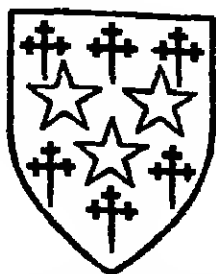
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Telephone Katie Weightman or Lorraine Newson: 01 892 1488.

HORIZONS

A guide to
career development

The Somerville stamp and how it made its mark on three women

When the young Hazel Stuart, now Lady Fox, went up to Somerville in 1946 the college did not encourage "applied subjects", this meant law and engineering, for example, were not catered for.

"I was then reading modern languages and I had to make a special application to read law at the end of my first term."

Luckily, both for her and the future of Somerville's law school, the principal at that time, Janet Vaughan, was "very enlightened" and her law studies went ahead.

From then on there was a succession of law students at Somerville, though they had to go to other colleges for their tuition. It was not until 1977 that Lady Fox — who, after taking a first, carried on teaching part-time at the college for many years — came back as its first law fellow to head the new law school.

Though small in size it is now one of the college's strengths.

Miss Anne de Moor, aged 35, who took over as head of the law school when Lady Fox left in 1981 (she is now director of the British Institute of International and Comparative Law in London), says that the ratio of applicants to places is high: three times the number of places among those putting Somerville as their first choice.

The college also has a law lecturer who teaches the core subjects, while Miss de Moor specialises in comparative and European law. There is an active college law society which focuses on women and the law and feminist issues: Helena Kennedy, a human rights barrister, addressed its inaugural meeting on women at the bar.

Many students have gone on to make their mark in law. Among them are judges such as Mary Parry Evans (Lady Hallinan), a crown court recorder since 1978; top civil servants such as Mrs Ellen Denza, a legal counsellor at the Foreign and Commonwealth Office since 1983; solicitors such as Pamela Morgan who heads Beechams' legal department in Brussels; and Harriet Davies, a partner with Lovell White and King, one of the first women partners in the City; and Hazel Yates, one of those who read law at the college and became the first woman member of the Stock Exchange when she was made a partner in a stockbroking firm in 1973.

Law, Lady Fox maintains, is the ideal subject to fit in with the fragmented pattern of a woman's career, providing a

variety of work which can be taken up at different points.

Her own career illustrates this: she practised at the bar for several years until marrying (her husband is Sir Michael Fox, the Court of Appeal judge), did research, was a JP, chairman of a juvenile bench, and then a full-time law lecturer as fellow at Somerville.

Dr Helen Muir, now director of the Kennedy Institute of Rheumatology, thought of going to Oxford because her brother had been there, and it all seemed rather fun. But starting as a medical student and switching to chemistry was less than fun.

"My tutor, Dorothy Hodgkin, was very understanding," she says, and arranged special teaching for her to catch up in the subjects she had not studied sufficiently at school, such as maths. "It was extremely difficult to teach me the mathematics for the physical sciences, and so things like thermodynamics I just didn't do."

Her year-long research project helped — "Anyone with a practical flair can

'Nobel prizes fell into the laps of Britons'

pull themselves up." She got an upper second — "with a great struggle".

During the Second World War there was an enormous effort to synthesize penicillin — "I did a D.Phil. and worked on a team under Sir Robert Robinson" — benefiting from the contact with other young and brilliant scientists. "I was still a hard chemist in those days, and I worked for a year after my D.Phil. with Sir Howard Florey."

Moving to London to work for the National Institute for Medical Research, she became, she says, "more of a biochemist", working for Professor Neuberger, "one of the fathers of biochemistry".

"I never projected my career forward more than a year at a time," she says, adding that it was a lucky time to be starting out in science because the opportunities were there "and Nobel prizes were falling into the laps of Britons".

Out in the wide world, she says, she got an Arthritis and Rheumatism Council Fellowship for three years. "Luckily, not many people had worked in this field, which is now reasonably well developed. ARC turned me into a person working in the area of rheumatic diseases."

One fellowship after another followed, until in 1966 she became head of the Kennedy Institute, which was then being built, becoming the director in 1977.

Dr Muir has received many honours and awards, including the CBE, and she points out that she was the first woman to serve on the council of the Medical Research Council, and the first woman trustee of the Wellcome Trust, Britain's biggest charity for medical research.

Dr Geraldine Ashworth, was a late beginner, a mature medical student at 29. "I applied to 15 places and they all rejected me, except Oxford. Oxford and Cambridge have an entrance exam so they know a bit more about you."

She qualified in 1976 and embarked on the usual career for a doctor, "six months here, six months there", with a growing interest in the reconstructive side of plastic surgery. Six of the months had been at the John Radcliffe Hospital in Oxford, which looms over the back wall of the college.

"In 1984 I came back to do an M.Sc. converted into a D.Phil. on 'studies in craniofacial growth and repair'."

Dr Ashworth is at present working with a unit which involves two consultants operating together — a neurosurgeon and a reconstructive surgeon — on what is called a transcranial procedure, or in simple terms, "You take the forehead off, remodel it, and stick it back on in an hour-and-a-half or so."

This operation is for small children born with a congenital deformity: they have a pointed forehead and no supra orbital ridges because the sutures have closed too early, which may also involve brain damage.

Earlier treatment meant many repeated operations, but the team of Mr Poole (plastic surgeon) and Mr Briggs (neurosurgeon) has done hundreds of these operations, the techniques of which can, of course, be used for tumors and severe head injuries.

"These injuries can be pretty horrific, and involve bone loss. They used to reconstruct using bones, such as ribs, from the body, but there's a new technique using donor bone and I've been involved in preparing the bones."

Somerville has been very helpful to her. Working for a D.Phil. is expensive. She is not paid for her work at the unit — Somerville gave her an interest-free loan.

She felt rather lonely to begin with, but discovered that Somerville was keeping tabs on her progress and was interested in how she was doing: even her former tutor, Jean Bannister, now retired, made a point of seeing her.

"It's like being welcomed into the family again," she says.

Frances Gibb
and Philippa Toomey

BANKING & ACCOUNTANCY

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Candidates should be 24/30 studying to qualify. You should be familiar with manual bookkeeping but be capable of choosing and implementing a micro computer package. Previous trading/broking accounts experience is preferred but a bright eager personality is more important.

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If your ambition matches ours send your CV to:

Alan Brookfield, Personnel Department, British Sugar plc, PO Box 25, Dundas Road, Peterborough PE2 9QJ.

Alternatively, for further information, you may telephone the Company's Consultants (0833) Recruitment on Leicester (0533) 531444 and ask for Nicholas Jenkins or Christine Lightfoot.

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Mrs Susan Haoington
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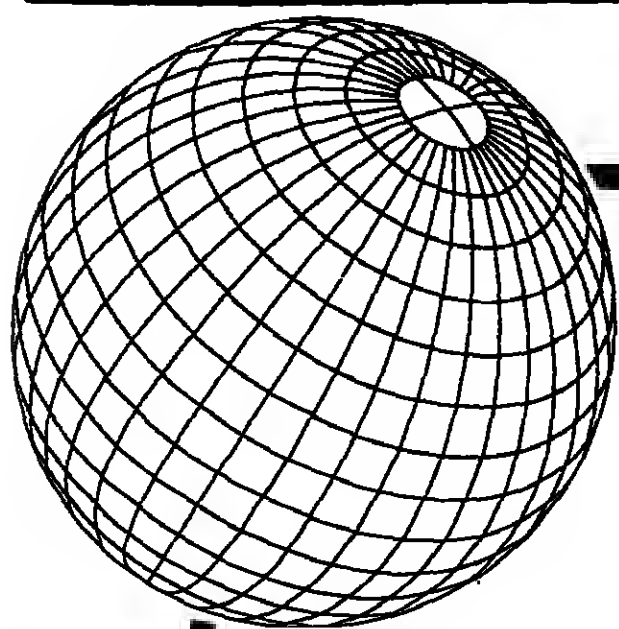
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REF: C6104

HOLBORN 307/8 High Holborn, WC1V 7LR 01 404-4561

BANKING & ACCOUNTANCY



Financial control in the world arena

TI Group Plc is "currently undergoing the most significant change in corporate direction of any UK engineering company", according to one City analyst.

Its new strategy, unveiled in March, is to become an international engineering group concentrating on specialised engineering businesses, operating in selected niches on a global basis. Key businesses must be able to command positions of sustainable technological and market share leadership.

The new Chief Executive and his colleagues have already made significant acquisitions and disposals in accordance with this strategy, with more to come. They are also establishing a new, small headquarters in London appropriate to a decentralised group whose billion pound turnover is already 45% international.

Strong international financial control is a key ingredient of TI's new culture. The Group attributes important competitive advantage to the availability of accurate, timely and appropriate financial data for its internal management. It intends also to continue to command high respect from the institutions and shareholders for the quality of its external data. All data is integrated and system-based.

Financial Information Managers to £25,000 + Car

These two broad roles involve the operation and continued enhancement of the Group's financial computer systems so as to be able to provide an information service to both group management and the finance function. The increasing demands being placed on the Group financial information system with regards to dealing with monthly, quarterly and annual inputs make these roles of vital importance. In addition the positions will entail developing the applications software so as to provide a wide range of analysis and data interrogation as well as providing support to subsidiaries with regard to systems problems they may be encountering.

The roles will appeal to qualified Accountants who recognise this as a stepping stone to enhance their overall potential as Financial Managers. While experience with computers is not necessary the successful applicants will need to be able to demonstrate a highly logical approach in the way they go about their work.

Financial Accountant

to £25,000 + Car

The broad role will include being the key point of reference for the worldwide accounting functions in any technical aspects of UK financial accounting as well as undertaking projects to develop new or enhance existing accounting procedures, including those arising from new legislation, accounting standards and stock exchange requirements. The role also includes insuring that the strategic taking place in the Group are integrated into the Group's accounting requirements for Management, Board and Shareholders reporting purposes.

The role requires a graduate ACA aged 25-28 who can demonstrate an above average track record to date. The person will also need to have strong communication skills and have the ability to provide "user friendly" expositions of accounting concepts to line management.

Financial Analyst

to £25,000 + Car

The person will be responsible for reviewing and analysing financial information from the Group's worldwide subsidiary operations for the purpose of reporting to Group Management. Areas covered will include monthly results, budgets and forecasts with emphasis on monitoring performance, capital expenditure proposals and various ad hoc assignments of a financial nature.

The successful candidate will be a graduate Management Accountant or MBA in their mid to late twenties with high degree of intellectual skills and commercial acumen. The high profile nature of the role means that strong interpersonal skills are essential as is the ability to work on one's own initiative.

In all the above positions the ability to work as a member of a team is regarded as essential as the company does not believe in rigid demarcation lines with regards to role. Career prospects are excellent and may lie both within the Head Office or throughout the company. Interested applicants should write to HUGH EVERARD at 39-41 Parker Street, London WC2B 5LH, or telephone him on 01-831 2000.



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RECENTLY QUALIFIED ACCOUNTANT

TO £25,000 City

Our client an International Market Maker in the Financial Services Sector, seek to appoint a young Qualified Accountant aged 25-27.

The successful applicant will be responsible for setting up their new Property Accounts Department. This department will provide the complete accounting function for their UK leasehold and freehold properties. The necessary human and technical resources will be provided. In addition there will be external liaison with architects and planners as the group continues to expand rapidly.

Applicants should be qualified, with 1/2 years post qualifying experience in commerce or practice and should be able to demonstrate the necessary personal qualities of drive and initiative to succeed. In addition to the high base salary a generous benefits package is provided.

Applications in writing to: Antony Dunlop.

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A superb opportunity with excellent career prospects!

Central London To £20,000 + benefits
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If you are interested in this superb opportunity, please write briefly enclosing a CV or telephone first to a personal history form, in either case quoting ref. 4980, to Angela Edmond, Executive Connections, 43 Eagle Street, London WC1R 4AP, tel: 242 8103 or 549 5519 (out of hours).

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You will make an immediate input to the identification, appraisal and negotiation of potential acquisitions, while additionally assisting in the integration and financial management of exciting and new business ventures.

This new appointment, an ideal first step towards European management, demands a high-calibre Graduate Accountant currently in practice or in commerce/industry, who can show commercial flair plus strong analytical skills. Call Neil Wax or David Rush on 01-387 5400 (out of hours 0923 43033).

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PROPERTY SECRETARY £10,000 p.a. A top PA to assist in the running of a property company. The successful candidate will be a graduate with a degree in Property or a related field, with a minimum of 5 years experience in a similar role. The role involves a wide range of responsibilities, including the preparation of reports, the organisation of conferences and the management of the company's public relations. The successful candidate will be a team player with excellent communication skills. Salary £10,000 p.a. plus benefits. Apply to: SUPER SECRETARIES, 110 Fleet Street, London EC4A 3DF, Tel: 01-499 8070.

ADVERTISING £7,500 - £9,500 p.a. A top PA to assist in the running of an advertising agency. The successful candidate will be a graduate with a degree in Advertising or a related field, with a minimum of 5 years experience in a similar role. The role involves a wide range of responsibilities, including the preparation of reports, the organisation of conferences and the management of the company's public relations. The successful candidate will be a team player with excellent communication skills. Salary £7,500 - £9,500 p.a. plus benefits. Apply to: SUPER SECRETARIES, 110 Fleet Street, London EC4A 3DF, Tel: 01-499 8070.

THE DAVID COMPANY 13-14 Dean Street, London W1. Tel: 01-499 8070.

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Required for small busy and profitable property company in SW1. The Candidate should be young (under 35) keen and hard working. The work involves total maintenance of the records of five companies. In addition to this the accountant spends a high proportion of time assisting the M.D. in the preparation of property acquisition financial proposals. Formal qualifications are preferred but maturity of both experience and judgement are vital. Salary range £17,000-20,000.

Please send complete C.V. to FAGAN & COMPANY, 60A GEORGE ST, LONDON W1H 5RG.

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Assistant Accountant required for fast developing public relations company. The applicant must be lively mature and experienced in computerised sales, purchase and nominal ledgers, credit control and petty cash. Salary c£10,000 with good prospects. Reply to

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The successful candidate will have secretarial skills as there will be responsibility for correspondence etc., but an affinity with computers is the key to this position as responsibilities will include back up to the Manager on systems administration and security and this could represent an entry to a computing/programming environment. Reference: AMISM5977T.

SECRETARY - RESERVOIR ENGINEERING

Package £10,000 - £11,000

This busy appointment is at the heart of the oil company environment and previous oil or engineering experience will be useful. Initiative is essential to determine priorities plus a high level of accuracy on Wang WP and the ability to cope efficiently under pressure. Shorthand useful. Age c.23. Reference: SRE5987T.

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The career opportunities are immense when you join this International Bank based in the heart of the City. They have several openings in Personnel and Corporate Finance for 'A' level educated applicants with 90wpm Shorthand and 50wpm Typing.

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01-491 7257

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Contact Susan Saunders or Jane Southern

Good temporary secretaries with 100/60 and WP - contact Deborah Florman.

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For a leading, well-established company in busy friendly office of 16 people. Interesting and varied job for a senior sec. or PA aged c.28-40, who has worked in a small firm or office. 1st class administrative experience inc. dealing with suppliers, some book-keeping and good secretarial skills essential. Knowledge of computers/WP an advantage, but full training given.

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Good company package with profit sharing.

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Director of specialist travel and sales promotion company requires the perfect secretary - loyal, intelligent, hardworking, accurate and able to cope on their own. Needs good experience of Wang word processing, a bright enthusiastic, energetic and a steady job. Salary c.£10,500 plus benefits.

Please call Barbara Coleman on 01-730 2261

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Bright, efficient secretary required for all property renovation company. First class shorthand, typing and office management. Non-smoking driver. Good salary, pleasant and amusing conditions Belgravia, with additional fun personal work.

Please contact 01 730 6273/4 or write with CV to Garden Flat, 25 Eaton Terrace, London SW1W 8TP

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Administration Executive Required WP and Bookkeeping experience essential plus interest in sport and organisational ability. Salary: £8,000 basic, age 21-30. Apply in writing to:

Miss Julia Proffitt at Stanley Rivlin, 3 Upper Harley Street, London, NW1 4PN

CONSULTANT SURGEON

Requires cheerful, competent secretary with good telephone manner, knowledge of word processor and dictaphone. Good salary, 5 weeks holiday, 9 to 5, Monday to Friday.

CV please to Miss Julia Proffitt at Stanley Rivlin, 3 Upper Harley Street, London, NW1 4PN

(No Agencies)

Apply in writing to: Miss Julia Proffitt at Stanley Rivlin, 3 Upper Harley Street, London, NW1 4PN

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SECRETARY

Take the initiative
to £10,000

Hamilton Brothers, a highly successful oil and gas company, is offering a lively, enthusiastic secretary the challenge of organising a small Tax Department. Based in the nicest part of the West End, you will provide a full secretarial service to the Tax Manager and his assistant. This is a flexible role and you will have the opportunity, and the encouragement, to use your initiative and take on more responsibility. A good education must be

accompanied by WP experience, audio and an aptitude for using Personal Computers.

We offer a competitive salary together with excellent benefits including pension and private medical insurance, sports and social club, season ticket loan, LVs and overtime.



Please send a full CV to Georgina Baines, Hamilton Brothers Oil & Gas Limited, Devonshire House, Mayfair Place, London W1X 6AQ. Tel: 01-499 9555.

Hamilton Brothers Oil and Gas Limited

Director Level PA/Secretaries

Tired of commuting to town?

Out here in 'rural' Stanmore, we have recently established a tremendous new commercial office which houses key members of our Purchasing, Marketing, Finance, Operations and Personnel teams.

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TENNIS

Becker proves himself a thinking man but is ready for a fall

From Rex Bellamy, Tennis Correspondent, Paris

Two years ago Boris Becker carved himself a special niche in the history of Wimbledon. Now, at the age of 19 years and seven months, he has done it in the French championships. Becker reached the semi-finals by beating Jimmy Connors 6-3, 6-3, 7-5 yesterday in two hours and 42 minutes.

The German eagle has never soared so high here - not in the men's singles, anyway - since Gottfried von Cramm and Henner Henkel in turn won the title in the 1930s.

Becker may not yet be ready to go as far. He has never won a tournament on clay, though, on yesterday's evidence he is learning this difficult trade faster than most.

"On clay you have to think more, work more and wait," Becker said. "I had to use more strokes. It will always be a little harder for me to play on clay than anything else. But in the first two sets today, I played almost perfect. I controlled him from the baseline, moved him right and left, and he made mistakes. Then conditions got a bit rougher and we both had a few problems."

"This means more to me than the semi-finals of the US Open but I'm not satisfied yet, because I think I can win the whole thing."

With Mats Wilander and either Ivan Lendl or Miloslav Meir ahead of him, Becker is probably kidding himself. But all of us have rare days when everything seems possible.

"He played with a lot of patience," Connors said. "He didn't go for too many big forehands and didn't make many mistakes. He moved well and he was not only getting there - he was doing something with the ball. But I played well and had a lot of opportunities. At times it could have gone either way."

"Clay-court tennis," Connors added, "is

Ashe in their Wimbledon finals with Rod Laver and Connors. Becker played a game foreign to his nature.

He used his power but did not abuse it. He sometimes went to the net behind a fierce service or forehand but mostly relied on the length and variety of his ground strokes: top-spin on the forehand and either chipped or top-spin on the backhand. Repeatedly, his bounding, top-spin forehands pulled Connors wide of the court.

As usual, the acrobatic Becker measured his length on the court. His clothing was splattered with sweat, he had a bloody knee and there was a look of stoic suffering in his eyes. He gave a marvellous performance for a man of 19 - and Connors gave a marvellous performance for a man of 34.

The way Wilander played yesterday, Becker must be regarded as a proud man ripe for a fall. Wilander and Yannick Noah had superb matches here in 1983 and 1984, breaking even yesterday Wilander beat Noah 6-4, 6-3, 6-2 in another spectacular match - often dazzling in its beauty - because Wilander, unlike Noah is a better player now than he was two years ago.

Wilander has acquired a better service and forecourt game and more variety (one-handed or two-handed) on the backhand. Above all, he exudes virility and confidence.

Paris results

Men's singles: Quarter-finals: M. Lendl (USA) 6-3, 6-2, 6-3; J. Connors (USA) 6-3, 6-3, 6-3; J. Wilander (SWE) 6-4, 6-3, 6-2; J. Becker (FRG) 6-3, 6-3, 6-3. Semi-finals: J. Connors (USA) 6-3, 6-3, 6-3; J. Wilander (SWE) 6-4, 6-3, 6-2. Final: J. Connors (USA) 6-3, 6-3, 6-3; J. Wilander (SWE) 6-4, 6-3, 6-2.

Women's doubles: Quarter-finals: S. Graf (FRG) 6-3, 6-3, 6-3; K. Krawinkel (FRG) 6-3, 6-3, 6-3. Semi-finals: S. Graf (FRG) 6-3, 6-3, 6-3; K. Krawinkel (FRG) 6-3, 6-3, 6-3. Final: S. Graf (FRG) 6-3, 6-3, 6-3; K. Krawinkel (FRG) 6-3, 6-3, 6-3.

Men's doubles: Third round: M. Lendl (USA) 6-3, 6-3, 6-3; J. Connors (USA) 6-3, 6-3, 6-3. Semi-finals: J. Connors (USA) 6-3, 6-3, 6-3; J. Wilander (SWE) 6-4, 6-3, 6-2. Final: J. Connors (USA) 6-3, 6-3, 6-3; J. Wilander (SWE) 6-4, 6-3, 6-2.

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